MANAGING CHINESE EQUITY RISK IN EMERGING MARKETS

Bradley Krom - U.S. Head of Research, Brian Manby - Associate, Investment Strategy 11/04/2019

With relations between the U.S. and China remaining fluid, some investors are questioning if Chinese equities should be a part of their asset allocation.

In our view, an equally important question is whether investors should have exposure to companies where a government can be a highly influential shareholder. With Chinese companies accounting for nearly 32% of the MSCI Emerging Markets (EM) Index, these nontrivial decisions can have a significant impact on total returns.

China currently accounts for the largest percentage of the MSCI EM Index, at almost one-third of the total Index weight.

Furthermore, as the Chinese government takes additional steps to integrate its capital markets with the rest of the world, we anticipate that this position may become even larger as A-shares inclusion grows in the Index. The challenge for many will be how to access emerging markets broadly while managing exposure to China.

Top 10 Weights in MSCI Emerging Markets Index			
China	31.57%		
Korea	12.15%		
Taiwan	11.48%		
India	8.86%		
Brazil	7.55%		
South Africa	4.65%		
Russia	3.88%		
Thailand	2.91%		
Saudi Arabia	2.60%		
Other	14.34%		

Sources: WisdomTree, FactSet, as of 9/30/19. You cannot invest directly in an index. Weights subject to change.

While geography is one risk that investors can manage (via the MSCI Emerging Markets ex China Index), we believe an underappreciated risk is the impact that state-owned enterprises (SOEs) can have on investor returns.

WisdomTree defines SOEs as those companies in which the government owns at least 20% of shares outstanding, and this ownership risks levels of influence on business decisions that would otherwise be left strictly to shareholders and company management. These companies may not operate as efficiently when government intentions and sound business decisions have a conflict of interest.

Adding Value by Avoiding Exposure

We believe avoiding SOEs can add value, particularly in the Chinese market, where SOEs are concentrated in the banks and energy sector. Removing SOEs tends to tilt weight to more technology- and consumer-focused names, which we think have stronger growth trajectories.

The chart below showcases the cumulative performance of the <u>WisdomTree Emerging Markets</u> <u>ex-State-Owned Enterprises Index</u>, the MSCI EM Index, and a blend of both the MSCI



Emerging Markets ex China Index and <u>WisdomTree China ex-State-Owned Enterprises Index</u>.

Within the blend, we're substituting broad China exposure in emerging markets, which includes a healthy portion of SOEs, for WisdomTree's unique approach that aims to avoid them. As a result, we maintain the same China exposure within emerging markets, while adding almost 12% more cumulative return compared to the broad index.





Sources: WisdomTree, Zephyr StyleADVISOR, as of 9/30/19. Start date is 4/1/15 to reflect the first full calendar month available for performance calculation that is common to each Index. Past performance is not indicative of future results. You cannot invest directly in an index.

The return advantage is also evident on an annualized basis. By substituting China's market exposure with a similar makeup that excludes SOEs, we were able to improve the return profile over the past one- and three-year periods, as well as since April 2015.²

Over the same periods, the ex-SOE-based approaches were also able to maintain comparable levels of volatility versus a market cap-weighted approach.

Rethinking China Exposure with an SOE Filter

With fears of a slowing global economic growth and the risk of recession top of mind, it is important to consider ways to manage volatility and growth profiles without having to drastically alter portfolio exposures or sacrifice return potential.

Investing in emerging markets can already entail considerable risk, and in our view, there's little reason to add extra government influence. Rethinking exposure to SOEs within China can be one method that may actually enhance returns while keeping volatility under control, all while tilting exposure to companies that best reflect the long-term growth profile of China, which is more technology-oriented than state-run banks.

Average Annualized Returns				
Index	1 Year	3 Years	4/1/15-9/30/19	
68% MSCI EM ex China Index / 32% WisdomTree China ex-State-Owned Enterprises Index	-0.72%	7.76%	5.34%	
WisdomTree Emerging Markets ex-State-Owned Enterprises Index	-0.46%	7.81%	5.12%	
MSCI Emerging Markets Index	-2.02%	5.97%	3.14%	
Average Annualized Standard Deviation				
Index	1 Year	3 Years	4/1/15-9/30/19	
68% MSCI EM ex China Index / 32% WisdomTree China ex-State-Owned Enterprises Index	19.13%	14.49%	16.61%	
WisdomTree Emerging Markets ex-State-Owned Enterprises Index	20.76%	15.29%	16.47%	
MSCI Emerging Markets Index	18.16%	14.04%	16.15%	

Sources: WisdomTree, Zephyr StyleADVISOR as of 9/30/19. Start date is 4/1/15 to reflect the first full calendar month available for performance calculation that is common to each Index. You cannot invest directly in an index. Past performance is not indicative of future results. Index performance does not represent actual fund or portfolio performance. A fund or portfolio may differ significantly from the securities included in the index. Index performance assumes reinvestment of dividends but does not reflect any management fees, transaction costs or other expenses that would be incurred by a portfolio or fund, or brokerage commissions on transactions in fund shares. Such fees, expenses and commissions could reduce returns. WisdomTree, its affiliates and their independent providers are not liable for any informational errors, incompleteness or delays or for any actions taken in reliance on information contained herein.



¹Sources: WisdomTree, FactSet, as of 9/30/19.

²Common inception period from 3/31/15.

For the top 10 holdings of CXSE please visit the Fund's fund detail page at https://www.wisdomtree.com/investments/etfs/equity/cxse

For the top 10 holdings of XSOE please visit the Fund's fund detail page at https://www.wisdomtree.com/investments/etfs/equity/xsoe

For standardized performance and the most recent month-end performance click here NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.

For more investing insights, check out our **Economic & Market Outlook**

View the online version of this article here.



IMPORTANT INFORMATION

U.S. investors only: Click <u>here</u> to obtain a WisdomTree ETF prospectus which contains investment objectives, risks, charges, expenses, and other information; read and consider carefully before investing.

There are risks involved with investing, including possible loss of principal. Foreign investing involves currency, political and economic risk. Funds focusing on a single country, sector and/or funds that emphasize investments in smaller companies may experience greater price volatility. Investments in emerging markets, currency, fixed income and alternative investments include additional risks. Please see prospectus for discussion of risks.

Past performance is not indicative of future results. This material contains the opinions of the author, which are subject to change, and should not to be considered or interpreted as a recommendation to participate in any particular trading strategy, or deemed to be an offer or sale of any investment product and it should not be relied on as such. There is no guarantee that any strategies discussed will work under all market conditions. This material represents an assessment of the market environment at a specific time and is not intended to be a forecast of future events or a guarantee of future results. This material should not be relied upon as research or investment advice regarding any security in particular. The user of this information assumes the entire risk of any use made of the information provided herein. Neither WisdomTree nor its affiliates, nor Foreside Fund Services, LLC, or its affiliates provide tax or legal advice. Investors seeking tax or legal advice should consult their tax or legal advisor. Unless expressly stated otherwise the opinions, interpretations or findings expressed herein do not necessarily represent the views of WisdomTree or any of its affiliates.

The MSCI information may only be used for your internal use, may not be reproduced or re-disseminated in any form and may not be used as a basis for or component of any financial instruments or products or indexes. None of the MSCI information is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Historical data and analysis should not be taken as an indication or guarantee of any future performance analysis, forecast or prediction. The MSCI information is provided on an "as is" basis and the user of this information assumes the entire risk of any use made of this information. MSCI, each of its affiliates and each entity involved in compiling, computing or creating any MSCI information (collectively, the "MSCI Parties") expressly disclaims all warranties. With respect to this information, in no event shall any MSCI Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including loss profits) or any other damages (www.msci.com)

Jonathan Steinberg, Jeremy Schwartz, Rick Harper, Christopher Gannatti, Bradley Krom, Tripp Zimmerman, Michael Barrer, Anita Rausch, Kevin Flanagan, Brendan Loftus, Joseph Tenaglia, Jeff Weniger, Matt Wagner, Alejandro Saltiel, Ryan Krystopowicz, Jianing Wu, and Brian Manby are registered representatives of Foreside Fund Services, LLC.

WisdomTree Funds are distributed by Foreside Fund Services, LLC, in the U.S. only. You cannot invest directly in an index.

