FACTOR, FACTOR, GIMME THE NEWS

Scott Welch - Chief Investment Officer, Model Portfolios 05/27/2021

This article is relevant to financial professionals who are considering offering model portfolios to their clients. If you are an individual investor interested in WisdomTree ETF Model Portfolios, please inquire with your financial professional. Not all financial professionals have access to these Model Portfolios.

Doctor Doctor, gimme the news I got a bad case of lovin' you No pill's gonna cure my ill I got a bad case of lovin' you

(From "Bad Case of Loving You (Doctor, Doctor)", by Robert Palmer, 1979)

We last visited the topic of <u>factor diversification</u> roughly a year ago. Most investors are seemingly very familiar with the visual of an asset class "performance quilt," which highlights the importance of asset class <u>diversification</u>.

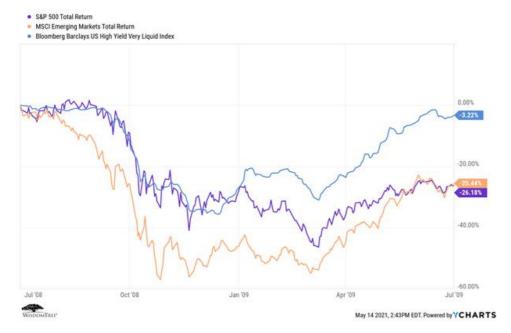


Sources: J.P. Morgan Asset Management Guide to the Markets, 3/31/21, Barclays, Bloomberg, FactSet, MSCI, NAREIT, Russell, Standard & Poor's, J.P. Morgan Asset Management. Large cap: S&P 500, Small cap: Russell 2000, EM Equity: MSCI EME, DM Equity: MSCI EAFE, Commodity: Bloomberg Commodity, High Yield: Bloomberg Barclays IS Global High Yield, Fixed Income: Bloomberg Barclays U.S. Aggregate Bond, REITs: NAREIT All Equity REITs, Cash: Bloomberg Barclays 1-3 Month U.S. Treasury. The "Asset Allocation" portfolio assumes the following weights: 25% in the S&P 500, 10% in the Russell 2000, 15% in the MSCI EAFE, 5% in the MSCI EME, 25% in the Bloomberg Barclays U.S. Aggregate Bond, 5% in the Bloomberg Barclays 1-3 Month U.S. Treasury, 5% in the Bloomberg Barclays Global High Yield, 5% in the Bloomberg Commodity and 5% in the NAREIT All Equity REITs. Balanced portfolio assumes annual rebalancing. Annualized (Ann.) return and volability (Vol.) represents period from 12/31/05–12/31/20. All data represents total return for stated period. The Asset Allocation portfolio is for illustrative purposes only. Past performance is not indicative of future returns.

But what we believe is equally as important as asset class diversification is \underline{risk} facto \underline{r} diversification. One way to think about asset classes is that they are simply convenient and investable bundles of different risk factors. This is one explanation for why asset allocation doesn't provide as much downside protection during market disruptions as many advisors and end clients expect.

Consider the simplistic example of U.S. $\underline{large-cap}$ stocks, emerging market stocks and \underline{hig} $\underline{h-yield}$ bonds. Three very different asset classes, to be sure. But here is how they all performed during the worst of the global financial crisis.

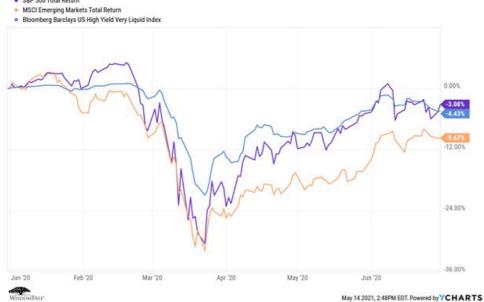




Source: YCharts, data 7//1/08-7/1/09. You cannot invest in an index, and past performance does not guarantee

Looks pretty similar. How about during the early days of the COVID-19 pandemic last year?





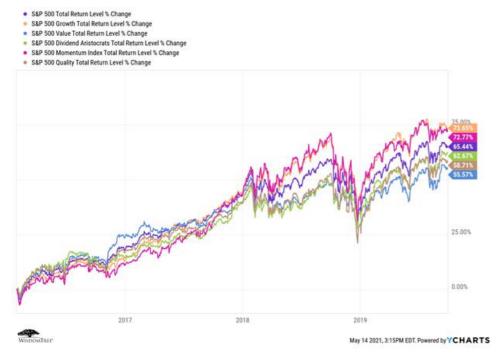
Source: YCharts, data 1/1/20-6/30/20. You cannot invest in an index, and past performance does not guarantee future results.

Again, very similar. Why is that? Because all three very different asset classes are highly exposed to the equity risk factor. Three different asset classes, but with very similar factor exposures.

That's why all WisdomTree Model Portfolios are diversified at both the asset class AND risk factor levels. We believe this helps deliver a better level of diversification and, therefore, more consistent performance over full market cycles.

Take a look at the factor dominance under two different environments. First, let's look at January 1, 2015, until September 30, 2019.

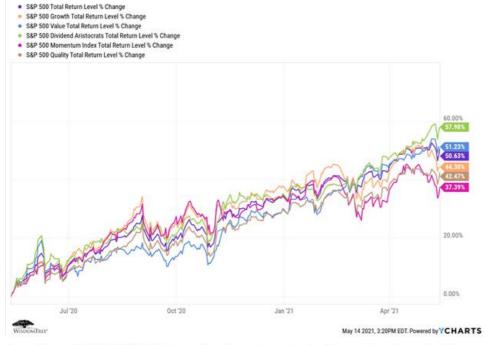




Source: YCharts, data 1/1/15–9/30/19. You cannot invest in an index, and past performance does not guarantee future results.

It seems to be all <u>growth</u> and <u>momentum</u>, all the time. <u>Value</u>, <u>quality</u> and <u>dividends</u> were in the caboose of the train.

Compare that to the past 12 months. It appears dividends and value have driven performance, while growth and momentum have moved to the rear of the bus.



Source: YCharts, data 5/13/20–5/13/21. You cannot invest in an index, and past performance does not guarantee future

The point we're trying to make is that it is just as difficult to predict factor rotation as it is asset class rotation. We're not sure anyone predicted the massive factor rotation back toward small caps and value that occurred after the Pfizer vaccine announcement came out last November (though, given that many WisdomTree products have a



value or <u>size</u> "tilt" to them, we certainly have enjoyed it). Value stocks in particular have roared back.



Source: YCharts, data 5/13/20–5/13/21. You cannot invest in an index, and past performance is not indicative of future results.

This is why we favor factor diversification as well as asset class diversification in all our Model Portfolios. We cannot guess factor rotation, which can happen quickly, so we build portfolios with diversified factor exposure.

Figure 7_factor quilt and rotation

Conclusions

All publicly available WisdomTree Model Portfolios have certain common characteristics:

- 1. They are global in nature;
- 2. They are diversified at both the asset class and risk factor levels;
- 3. They are ETF-focused, to optimize fees and taxes; and
- 4. We charge no strategist fee for them.

We are an open-architecture shop-that is, all our Models include both WisdomTree and third-party products-for many reasons: (a) it's simply the right thing to do, (b) it's what end clients assume, and advisors expect, and (c) it allows us to build more risk factor-diversified portfolios.

Asset class diversification is boring. We don't mean it's uninteresting, just that the whole point is, to use a golf expression, to keep the ball in the middle of the fairway. The power of compounding is immense—as Albert Einstein is credited with suggesting, "Compound interest is the most powerful force in the universe."

What that means is that if you don't lose as much in down markets, you don't need to gain as much in up markets to still come out ahead.

We firmly believe risk factor diversification is a means to that end.

Important Risks Related to this Article

Neither diversification nor using an asset allocation strategy assures a profit or protects against loss.

WisdomTree Model Portfolio information is designed to be used by financial advisors solely as an educational resource, along with other potential resources advisors may consider, in providing services to their end clients. WisdomTree's Model Portfolios and



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DEFINITIONS

<u>Diversification</u>: A risk management strategy that mixes a wide variety of investments within a portfolio.

<u>Large-Capitalization (Large-Cap)</u>: A term used by the investment community to refer to companies with a market capitalization value of more than \$10 billion. Large cap is an abbreviation of the term "large market capitalization". Market capitalization is calculated by multiplying the number of a company's shares outstanding by its stock price per share.

<u>High Yield</u>: Sometimes referred to as "junk bonds," these securities have a higher risk of default than investment-grade securitie.

Growth: Characterized by higher price levels relative to fundamentals, such as dividends or earnings. Price levels are higher because investors are willing to pay more due to their expectations of future improvements in these fundamentals.

Momentum: Characterized by assets with recent price increase trends over time. This term is also associated with the Momentum Factor which associates these stock characteristics with excess return vs the market over time.

<u>Value</u>: Characterized by lower price levels relative to fundamentals, such as earnings or dividends. Prices are lower because investors are less certain of the performance of these fundamentals in the future. This term is also related to the Value Factor, which associates these stock characteristics with excess returns vs the market over tim.

Quality: Characterized by higher efficiency and profitability. Typical measures include earnings, return on equity, return on assets, operating profitability as well as others. This term is also related to the Quality Factor, which associates these stock characteristics with excess returns vs the market over tim.

Dividend: A portion of corporate profits paid out to shareholders.

<u>Small caps</u>: new or relatively young companies that typically have a market capitalization between \$200 million to \$2 billion.

<u>Size</u>: Characterized by smaller companies rather than larger companies by market capitalization. This term is also related to the Size Factor, which associates smaller market-cap stocks with excess returns vs the market over time.

