THE RELATIONSHIP BETWEEN VOLATILITY, CORRELATION & PORTFOLIO PROTECTION

Gaurav Sinha – Associate Director, Asset Allocation and Modern Alpha 11/09/2018

As academic research has evolved from the single-factor approach of the <u>capital asset pr</u> <u>icing model (CAPM)</u> in the 1960s to more sophisticated, multiple-<u>factor</u> models today, market participants who can separate noise from predictive signals have been able to generate excess returns versus the market. Over the last couple of years, I have written about asset <u>correlations</u> and predictive signals for spikes in <u>volatility</u>. In this article, I will take a step further, combining both into a single analysis that seeks to demonstrate a link between correlations and both dispersions and forward volatility. Most importantly, I'll also identify specific strategies that could provide protection during periods of rising uncertainty.

Correlation Curves

In a recent post, I introduced the idea of <u>correlation curves</u>. To summarize, this approach plots a term structure of average correlations in the equity market in the same way traders think about the term structure of interest rates. That is, each point of the curve is the average of pairwise correlations between all stocks in an equity market across time on the x-axis.

In markets lacking systematic risk, the only difference between the calculation of nearterm correlations (i.e., one or two months) and longer tenors (i.e., 24 or 36 months) is simply the addition of more historical data. Thus, average correlation numbers for different windows should not be statistically different. By examining this data, it's now possible to track changes in the shape of the curve and assess how systematic risk in the market is evolving.

The table below illustrates the three most recent economic crises and how the correlation term-structure went into what the <u>futures</u> world refers to as "backwardation," i.e., near-term correlation values are higher than far-term correlation values. Over longer periods, such as 36 months, correlations tend to converge toward the non-crisis average of 0.35, as represented by the last row of the table. In short, increasing correlation is a harbinger of increasing volatility.

Average Trailing Correlations for <u>S&P 500 Index</u> Stocks During Economic Crises



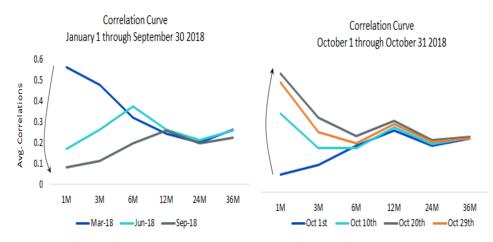
		Market						
	Dates	Correction	1 Month	3 Months	6 Months	12 Months	24 Months	36 Months
Asian Crisis	07/31/98-08/31/98	-14.50%	0.58	0.43	0.37	0.53	0.22	0.21
Tech Bubble	08/31/00-09/30/02	-44.70%	0.41	0.39	0.37	0.35	0.32	0.33
Financial Crisis	11/30/07-02/27/09	-48.80%	0.46	0.46	0.47	0.45	0.39	0.36
Entire Period ex Crisis			0.34	0.34	0.35	0.35	0.36	0.20
Period Covered - 12/31/94-09/30/18		-	0.54	0.54	0.55	0.55	0.50	0.36

Sources: WisdomTree, Bloomberg. As of 09/30/18. Past performance is not indicative of future results. You cannot invest directly in an index.

Wagging Tail of Correlations: Going Up or Down?

In the chart below left, I plot the correlation curve as of Q1, Q2 and Q3 2018. <u>After the massive spike in volatility on Feb 5</u>, the curve gradually started to <u>flatten</u> (i.e., near-term correlations were declining faster than medium and longer-term correlations). As the tail of the correlation curve went down over the following six months, the S&P 500 rallied by more than 11%.

In the chart to the right, I conduct a similar analysis, plotting the correlation curve every 10 days in October 2018. As correlations rose over the period, *markets tanked by almost 7%*.



Sources: Bloomberg, WisdomTree. As of 10/30/18. Past performance is not indicative of future results.

For definitions of terms in the chart, please visit our <u>glossary</u>.

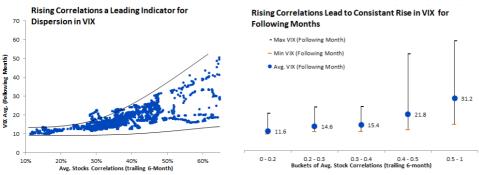
In my view, the wagging of the correlation tail is a signal for market behavior. If the tail goes down, the market goes up (and vice versa).

Accelerating Correlations: A Canary in a Coal Mine?

Taking this analysis a step further, it appears that average correlations could have a predictive power to forecast forward volatility.

In the chart below left, I show average six-month trailing pairwise stock correlations across all equities in the <u>S&P 500 Index</u> plotted against average <u>VIX</u> levels in the following month on the y-axis. In the chart on the right, I plot the ranges of the VIX for a given correlation bucket.





Sources: Bloomberg, WisdomTree. As of 10/30/18. Past performance is not indicative of future results. You cannot invest directly in an index.

Our takeaways:

1. Generally, higher correlations across equities led to higher VIX levels the following month. Thus, rising correlations acted as a signal of higher VIX in the future.

2. Higher correlations in equities also tend to lead to a big dispersion in VIX ranges over the following month.

To summarize, accelerating correlations not only act as a precursor for spikes in the VIX, but also indicate potentially unstable swings in values of the VIX.

How Should Investors Allocate in this Environment?

To answer this key question, let's look at few high-level trends:

1. After nearly a decade of supportive <u>monetary policy</u> that kept volatility constrained, we are entering a period in which <u>interest rates</u> are rising.

2. As markets adjust to a reduction in global central bank <u>balance sheets</u>, systematic risk has the potential to drive correlations higher, which in turn could increase volatility.

3. Given current trade tensions between the U.S. and China, market volatility appears to be increasing as investors grapple with uncertainty.

In our view, none of these challenges are insurmountable for equity markets if earnings continue to grow. However, an alternative method of stock selection and volatility mitigation may become necessary. As pioneers of <u>Modern Alpha</u>[™] strategies, WisdomTree has a host of strategies that can help investors navigate the current environment:

1. **WisdomTree U.S. Multifactor Fund (USMF)**: This strategy aims to provide multifactor exposure to U.S. equities through a combination of fundamental (value and quality) and technical (momentum and correlations) factors. USMF aims to deliver quality stock selection that can withstand periods of heightened systematic risk.

2. <u>WisdomTree CBOE S&P 500 PutWrite Strategy Fund (PUTW)</u>/<u>Russell 2000 PutWri</u> <u>te Strategy Fund (RPUT)</u>: Both strategies aim to provide a positive correlation to



equities, but with significantly lower volatility. These strategies sell one-month <u>a</u> <u>t-the-money</u> <u>put options</u>, thereby generating income which could partially offset losses during market corrections. Should markets rise, the put options eventually expire, worthless, allowing investors to generate positive returns. PUTW and RPUT generate income by selling volatility and thus can help lower <u>drawdowns</u> during market corrections.

3. <u>WisdomTree Dynamic Long/Short U.S. Equity Fund (DYLS)</u> and <u>WisdomTree Dyna</u> <u>mic Bearish U.S. Equity Fund (DYB)</u>: These are <u>long/short</u> equity strategies, which seek to add <u>value</u> through security selection, as well as opportunistically <u>hed</u> <u>ging</u> market risk, when fundamentals are mixed and volatility is increasing. DYB has the potential to go net short the market to profit from declines in equity prices.

Conclusion

Trends in correlation can be a powerful predictor of future volatility and risk in equity markets. As investors continue to grapple with short-term uncertainty, we believe our correlation signal can provide valuable insights into broader market trends. At present, we believe a more defensive positioning could be warranted as the current <u>bull</u> market enters its latter stages.

Important Risks Related to this Article

There are risks associated with investing, including possible loss of principal. These Funds will invest in derivatives, including Russell 2000 Index put options ("RUT Puts") and S&P 500 Index put options ("SPX Puts"). Derivative investments can be volatile, and these investments may be less liquid than securities and more sensitive to the effects of varied economic conditions. The value of the RUT Puts and the SPX Puts in which these Funds invest is partly based on the volatility used by market participants to price such options (i.e., implied volatility). The options values are partly based on the volatility used by dealers to price such options, so increases in the implied volatility of such options will cause the value of such options to increase, which will result in a corresponding increase in the liabilities of the Funds and a decrease in the Funds' NAV. Options may be subject to volatile swings in price, influenced by changes in the value of the underlying instrument. The potential return to each Fund is limited to the amount of option premiums it receives; however, the Fund can potentially lose up to the entire strike price of each option it sells. Due to the investment strategy of these Funds, they may make higher capital gain distributions than other ETFs. Some of these Funds may engage in "short sale" transactions and will lose value if the security or instrument that is the subject of a short sale increases in value. A Fund that has exposure to one or more sectors may increase these Funds' vulnerability to any single economic or regulatory development. This may result in greater share price volatility. The composition of the Index is heavily dependent on quantitative models and data from one or more third parties and the Index may not perform as intended. Some of these Funds invest in the securities included in, or representative of, its Index regardless of their investment merit and the Fund does not attempt to outperform its Index or take defensive positions in declining markets. Please read each Funds' prospectus for specific details regarding the Fund's risk profile.

The CBOE Russell 2000 PutWrite Index (the "Index") is a trademark of Frank Russell Company ("Russell") and has been licensed for use by WisdomTree Asset Management. The CBOE Russell 2000 PutWrite Strategy Fund is not in any way sponsored, endorsed, sold or promoted by Russell or the London Stock Exchange Group companies ("LSEG") (together, the "Licensor Parties") and none of the Licensor Parties make any claim, prediction, warranty or representation whatsoever, expressly or impliedly, either as to (i) the results to be obtained from the use of the Index (upon which the CBOE Russell 2000



PutWrite Strategy Fund is based), (ii) the figure at which the Index is said to stand at any particular time on any particular day or otherwise, or (iii) the suitability of the Index for the purpose to which it is being put in connection with the CBOE Russell 2000 PutWrite Strategy Fund. None of the Licensor Parties have provided or will provide any financial or investment advice or recommendation in relation to the Index to WisdomTree or to its clients. The Index is calculated by Russell or its agent. None of the Licensor Parties shall be (a) liable (whether in negligence or otherwise) to any person for any error in the Index or (b) under any obligation to advise any person of any error therein.

For standardized performance and the most recent month-end performance click <u>here</u> NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.

For more investing insights, check out our **Economic & Market Outlook**

View the online version of this article <u>here</u>.



IMPORTANT INFORMATION

U.S. investors only: Click <u>here</u> to obtain a WisdomTree ETF prospectus which contains investment objectives, risks, charges, expenses, and other information; read and consider carefully before investing.

There are risks involved with investing, including possible loss of principal. Foreign investing involves currency, political and economic risk. Funds focusing on a single country, sector and/or funds that emphasize investments in smaller companies may experience greater price volatility. Investments in emerging markets, currency, fixed income and alternative investments include additional risks. Please see prospectus for discussion of risks.

Past performance is not indicative of future results. This material contains the opinions of the author, which are subject to change, and should not to be considered or interpreted as a recommendation to participate in any particular trading strategy, or deemed to be an offer or sale of any investment product and it should not be relied on as such. There is no guarantee that any strategies discussed will work under all market conditions. This material represents an assessment of the market environment at a specific time and is not intended to be a forecast of future events or a guarantee of future results. This material should not be relied upon as research or investment advice regarding any security in particular. The user of this information assumes the entire risk of any use made of the information provided herein. Neither WisdomTree nor its affiliates, nor Foreside Fund Services, LLC, or its affiliates provide tax or legal advice. Investors seeking tax or legal advice should consult their tax or legal advisor. Unless expressly stated otherwise the opinions, interpretations or findings expressed herein do not necessarily represent the views of WisdomTree or any of its affiliates.

The MSCI information may only be used for your internal use, may not be reproduced or re-disseminated in any form and may not be used as a basis for or component of any financial instruments or products or indexes. None of the MSCI information is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Historical data and analysis should not be taken as an indication or guarantee of any future performance analysis, forecast or prediction. The MSCI information is provided on an "as is" basis and the user of this information assumes the entire risk of any use made of this information. MSCI, each of its affiliates and each entity involved in compiling, computing or creating any MSCI information (collectively, the "MSCI Parties") expressly disclaims all warranties. With respect to this information, in no event shall any MSCI Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including loss profits) or any other damages (www.msci.com)

Jonathan Steinberg, Jeremy Schwartz, Rick Harper, Christopher Gannatti, Bradley Krom, Tripp Zimmerman, Michael Barrer, Anita Rausch, Kevin Flanagan, Brendan Loftus, Joseph Tenaglia, Jeff Weniger, Matt Wagner, Alejandro Saltiel, Ryan Krystopowicz, Jianing Wu, and Brian Manby are registered representatives of Foreside Fund Services, LLC.

WisdomTree Funds are distributed by Foreside Fund Services, LLC, in the U.S. only. You cannot invest directly in an index.



DEFINITIONS

<u>Capital asset pricing model (CAPM)</u>: a model that describes the relationship between systematic risk and expected return for assets, particularly stocks. CAPM is widely used throughout finance for the pricing of risky securities, generating expected returns for assets given the risk of those assets and calculating costs of capital.

Factor : Attributes that based on its fundamentals or share price behavior, are associated with higher return.

<u>Correlation</u>: Statistical measure of how two sets of returns move in relation to each other. Correlation coefficients range from -1 to 1. A correlation of 1 means the two subjects of analysis move in lockstep with each other. A correlation of -1 means the two subjects of analysis have moved in exactly the opposite direction.

<u>Volatility</u>: A measure of the dispersion of actual returns around a particular average level. .

Futures/Futures Contract: Reflects the expected future value of a commodity, currency or Treasury security.

<u>S&P 500 Index</u> : Market capitalization-weighted benchmark of 500 stocks selected by the Standard and Poor's Index Committee designed to represent the performance of the leading industries in the United States economy.

Flatten : to effect a zero positio.

VIX Future Curve : A futures curve is a curve made by connecting prices of futures contracts of the same underlying, but different expiration dates. VIX futures curve is made of prices of individual VIX futures contract.

<u>Monetary policy</u>: Actions of a central bank or other regulatory committee that determine the size and rate of growth of the money supply, which in turn affects interest rates.

Interest rates : The rate at which interest is paid by a borrower for the use of money.

Balance sheet : refers to the cash and cash equivalents part of the Current Assets on a firms balance sheet and cash available for purchasing new position.

<u>Modern Alpha</u> : Modern Alpha[®] combines the outperformance potential of active with the benefits of passive-to offer investor strategies that are built for performance.

<u>"At the money"</u>: option's strike price is identical to the price of the underlying security.

<u>Put options</u> : an option to sell assets at an agreed price on or before a particular date.

Drawdowns : Periods of sustained negative trends of return.

Long (or Long Position) : The buying of a security such as a stock, commodity or currency, with the expectation that the asset will rise in value, the opposite of Short (or Short Position).

<u>Short (or Short Position)</u>: The sale of a borrowed security, commodity or currency with the expectation that the asset will fall in value, the opposite of Long (or Long



Position).

<u>Value</u>: Characterized by lower price levels relative to fundamentals, such as earnings or dividends. Prices are lower because investors are less certain of the performance of these fundamentals in the future. This term is also related to the Value Factor, which associates these stock characteristics with excess returns vs the market over tim.

<u>Hedge</u>: Making an investment to reduce the risk of adverse price movements in an asset. Normally, a hedge consists of taking an offsetting position in a related security, such as a futures contract.

Bullish : a position that benefits when asset prices rise.

