# A STRATEGY FOR VOLATILE MARKETS

Alejandro Saltiel - Head of Indexes, U.S. 04/24/2020

Investors often look for ways to enhance income, lower a portfolio's overall expected <u>volatility</u> and mitigate risk.

In this post, we focus on how a specific type of <u>option</u> strategy employed in the <u>WisdomT ree CBOE S&P 500 PutWrite Strategy Fund (PUTW)</u> seeks to enhance portfolios during these volatile markets.

PUTW's Strategy: Cboe S&P 500° PutWrite Index

PUTW seeks to track, before fees and expenses, the price and yield performance of the <u>Cb</u> oe <u>S&P 500® PutWrite Index (PUT Index)</u>. The PUT Index includes a strategy of writing <u>atthe-money</u> puts on a monthly basis.

You can think of a put option as an insurance contract. The *writer* plays the part of the insurer, who charges the *owner* a premium to ensure the price of their underlying asset if it were to fall below the strike price agreed upon in the contract.

The options sold by the PUT Index use the <u>S&P 500 Index (S&P 500)</u> as the underlying asset. The strategy writes the put contracts on the third Friday of each month and these expire (mature) on the third Friday of the following month.

"At the money" means the  $\underline{\text{strike price}}$  agreed to on these contracts is equal to the current price of the S&P 500.

For example, on March 20, 2020, the PUT Index strategy wrote a contract with an expiration date of April 17, 2020, and a strike price of 2,450. The S&P 500 Index traded around those levels at the time of this transaction.

Options written by the PUT Index settle on the day of expiration. There are two potential outcomes, dependent on the price of the S&P 500:

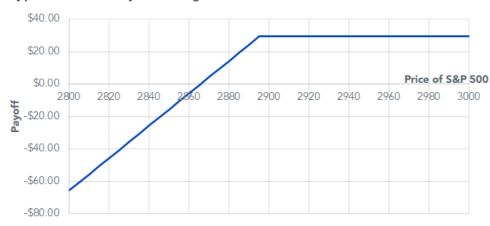
- 1. If the price of the S&P 500 at settlement is at or above the strike price, the PUT Index will keep the full premium it initially collected. The PUT Index will not experience the return of the S&P 500 over this period as its upside will be capped by the premium initially collected.
- 2. If the price of the S&P 500 is below the strike price, the PUT Index is required to pay the difference between the strike price and the current level of the S&P 500. This difference can be more or less than the premium initially collected.

Given this payoff structure, the month-to-month upside of the PUT Index is capped by the percent premium it collects (premium collected/strike price), while the downside depends on the movement of the S&P 500, which can be mitigated by the premium initially collected. The PUT Index will have a shock absorber equal to the percent premium it collected.

On April 18, 2019, this strategy wrote a put expiring one month later (May 17) with a strike price of 2,895, collecting at a premium of \$29.40 per contract, equivalent to 1.02%. The below hypothetical payoff diagram shows the potential outcomes at expiration. If the price of the S&P 500, shown in the horizontal axis, finishes above 2,895, the PUT Index will keep the \$29.40 it collected, realizing a return of 1.02%. The upside for this contract will be capped at 1.02% regardless of a potentially larger positive move in the S&P 500.



## Hypothetical Payoff Diagram



Sources: WisdomTree, Choe. Data from 4/18/19. The chart is for illustrative purposes and does not represent an actual investment

If the price of the S&P 500 is below 2,895, the PUT Index will need to pay the difference between the strike price and the current price of the underlying asset.

For example, if the S&P 500 were to fall -1.20% to 2,860, the PUT Index would owe \$35; therefore it would be returning the \$29.40 it initially collected plus an additional \$5.60, netting a loss of -\$5.60 or -0.18% (1.02% - 1.20%) on the transaction. The premium collected would've absorbed the first -1.02% of the adverse market movement.

### The Role of Market Volatility

The premium charged by the PUT Index is determined by, among other things, the probability of the event occurring (the probability of the S&P 500 dipping below the strike price) and the maturity of the contract.

Think of it like a traditional homeowner's insurance policy. The premium charged to a homeowner living in a coastal region to insure their home against flooding damage would be higher than one charged to a homeowner living in the mountains. And the one-time premium charged by the insurance company would be higher if the coverage lasts for two hurricane seasons compared to only one.

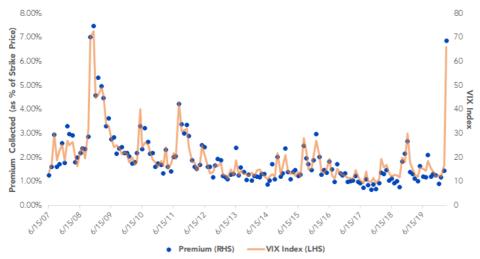
The PUT Index is a rules-based strategy, so most of the variables that determine the price of these put contracts—like time to maturity and strike price (as a % of the underlying asset)—remain constant month to month. The biggest driver in determining the contract's premium is the probability that the S&P 500 Index dips below the strike price. This probability is greater as volatility in the markets increases. The most used market gauge to measure volatility is the <u>VIX Index (VIX)</u>.

As we see below, the premium collected by the PUT Index (as a percent of the strike price) increases when market volatility increases.

Looking at the past 12-plus years of data, we can approximate the percentage of monthly premium collected to be close to the level of the VIX divided by 10.

PUT Index Premium (%) vs. VIX Index





Sources: WisdomTree, Clooe, Bloomberg. Data from 6/15/07–3/20/20. The chart is for illustrative purposes only. Past performance is not indicative of future results. You cannot invest directly in an index.

A put-writing strategy relies on the premium collected, which is typically measured as a percentage of the strike price.

For example, the strategy wrote a put on the S&P 500 with a strike price of 2,450 on March 20, 2020, and collected a \$168.50 premium-equivalent to 6.88%—a level not seen since the financial crisis in 2009. This 6.88% represents the shock absorbent the strategy will have in case the S&P 500 falls over the next month, and it also represents the maximum return the strategy could experience before writing its next put option.

## Put-Writing in Periods of Volatility

Both the upside capture (which is limited to the premium collected) and downside mitigation (a higher premium gives the *writer* a larger shock absorber in case the price of the underlying asset falls below the strike price) of a put-writing strategy depends on the percent of premium collected when writing the options. So, the strategy underlying the PUT Index tend to work best in periods of higher market volatility.

Below, we see how relative performance between the S&P 500 and PUT Index has been driven primarily by the total premium collected in a given year, which in turns depends on the average level of the VIX.

Calendar Year Performance														
	2007*	2008	2009	2010		2012	2013	2014	2015	2016	2017	2018	2019	
S&P 500	-3.01%	-37.00%	26.46%	15.06%	2.11%	16.00%	32.39%	13.69%	1.38%	11.96%	21.83%	-4.38%	31.49%	-19.60%
PUT Index	5.15%	-26.77%	31.51%	9.02%	6.17%	8.14%	12.28%	6.38%	6.40%	7.77%	10.85%	-5.93%	13.51%	-20.68%
					(	Calendar Y	ear Statisti	cs						
	2007*	2008	2009	2010		2012	2013	2014	2015	2016		2018	2019	2020**
Avg. VIX Index	20.97	33.49	31.24	22.02	24.59	17.43	13.47	13.96	16.83	15.63	11.33	16.18	14.67	31.74
<b>Total Premium %</b>	13.52%	41.92%	38.62%	27.04%	29.34%	21.56%	16.08%	15.50%	19.81%	19.11%	11.07%	16.59%	15.66%	9.52%

Sources: WisdomTirec, Close, Bloomberg, Data from \$5/3107-3/31/20, Avg. V. K. calculated by taking the closing level as each of the 12 monthly roll dates of the PUT Index. Total Premium % is calculated as the sum of premium collected by taking the closing level as each of the 12 monthly roll dates of the PUT Index. Total Premium % is calculated as the sum of premium collected by taking the closing level as each of the 12 monthly roll dates of the PUT Index. Total Premium % is calculated as the sum of premium collected by taking the closing level as each of the 12 monthly roll dates of the PUT Index. Total Premium % is calculated as the sum of premium collected by taking the closing level as each of the 12 monthly roll dates of the PUT Index. Total Premium % is calculated as the sum of premium collected by taking the closing level as each of the 12 monthly roll dates of the PUT Index. Total Premium % is calculated as the sum of premium collected by taking the closing level as each of the 12 monthly roll dates of the PUT Index. Total Premium % is calculated as the sum of premium collected by taking the closing level as each of the 12 monthly roll dates of the PUT Index. Total Premium % is calculated as the sum of premium collected by taking the closing level as each of the 12 monthly roll dates of the PUT Index. Total Premium % is calculated as the sum of premium collected by the put of the put index. Total Premium % is calculated as the sum of premium collected by the put of the put index. Total Premium % is calculated by taking the collected by the put of th

For example, 2008 and 2009 were some of the best relative performance years for the PUT Index, and also years when the market experienced both significant downturn and recovery. This relative outperformance can be explained by the fact that during those years, the PUT Index collected a total of 42% and 39% in premiums respectively, giving the strategy an increased cushion in the downside and also capping the upside at significantly high levels.

On the other hand, 2017 was a year in which the PUT Index trailed the S&P 500 by more than 10%. It was also a year with the lowest volatility exhibited in recent history, measured by both the VIX and market <u>standard deviation</u>. The premium collected by the PUT Index in 2017 was equivalent to 11.07%, so its upside was capped at that level, while the S&P 500 went on to have an almost 22% increase.

Given the rocky start of the year and the uncertainty the world is facing, we would expect volatility to continue being an important driver in 2020.

Investing in a strategy that seeks to harness this volatility in its favor, like PUTW, could complement your portfolio.



Unless otherwise stated, data sources are WisdomTree and Choe, as of 3/31/20.

Important Risks Related to this Article

There are risks associated with investing, including possible loss of principal. The Fund will invest in derivatives, including S&P 500 Index put options ("SPX Puts"). Derivative investments can be volatile, and these investments may be less liquid than securities, and more sensitive to the effects of varied economic conditions. The value of the SPX Puts in which the Fund invests is partly based on the volatility used by market participants to price such options (i.e., implied volatility). The options' values are partly based on the volatility used by dealers to price such options, so increases in the implied volatility of such options will cause the value of such options to increase, which will result in a corresponding increase in the liabilities of the Fund and a decrease in the Fund's NAV. Options may be subject to volatile swings in price influenced by changes in the value of the underlying instrument. The potential return to the Fund is limited to the amount of option premiums it receives; however, the Fund can potentially lose up to the entire strike price of each option it sells. Due to the investment strategy of the Fund, it may make higher capital gain distributions than other ETFs. Please read the Fund's prospectus for specific details regarding the Fund's risk profile.

The Cboe S&P 500 Putwrite Index is a product of S&P Dow Jones Indices LLC or its affiliates ("SPDJI") and Cboe and has been licensed for use by WisdomTree. Standard & Poor's® and S&P® are registered trademarks of Standard & Poor's Financial Services LLC ("S&P"); Dow Jones® is a registered trademark of Dow Jones Trademarks Holdings LLC ("Dow Jones"). These trademarks have been licensed for use by SPDJI and sublicensed for certain purposes by WisdomTree. Cboe® is a trademark of the Chicago Board Options Exchange, Incorporated, and has been licensed for use by SPDJI and WisdomTree. The WisdomTree CBOE S&P 500 Putwrite Strategy Fund is not sponsored, endorsed, sold or promoted by SPDJI, Dow Jones, S&P, their respective affiliates or the Chicago Board Options Exchange, Incorporated, and none of such parties make any representation regarding the advisability of investing in such product(s), nor do they have any liability for any errors, omissions or interruptions of the Cboe S&P 500 PutWrite Index.

For standardized performance and the most recent month-end performance click <a href="here">here</a> NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.

For more investing insights, check out our  $\underline{\text{Economic \& Market Outlook}}$ 

View the online version of this article <a href="here">here</a>.



#### **IMPORTANT INFORMATION**

U.S. investors only: Click <u>here</u> to obtain a WisdomTree ETF prospectus which contains investment objectives, risks, charges, expenses, and other information; read and consider carefully before investing.

There are risks involved with investing, including possible loss of principal. Foreign investing involves currency, political and economic risk. Funds focusing on a single country, sector and/or funds that emphasize investments in smaller companies may experience greater price volatility. Investments in emerging markets, currency, fixed income and alternative investments include additional risks. Please see prospectus for discussion of risks.

Past performance is not indicative of future results. This material contains the opinions of the author, which are subject to change, and should not to be considered or interpreted as a recommendation to participate in any particular trading strategy, or deemed to be an offer or sale of any investment product and it should not be relied on as such. There is no guarantee that any strategies discussed will work under all market conditions. This material represents an assessment of the market environment at a specific time and is not intended to be a forecast of future events or a guarantee of future results. This material should not be relied upon as research or investment advice regarding any security in particular. The user of this information assumes the entire risk of any use made of the information provided herein. Neither WisdomTree nor its affiliates, nor Foreside Fund Services, LLC, or its affiliates provide tax or legal advice. Investors seeking tax or legal advice should consult their tax or legal advisor. Unless expressly stated otherwise the opinions, interpretations or findings expressed herein do not necessarily represent the views of WisdomTree or any of its affiliates.

The MSCI information may only be used for your internal use, may not be reproduced or re-disseminated in any form and may not be used as a basis for or component of any financial instruments or products or indexes. None of the MSCI information is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Historical data and analysis should not be taken as an indication or guarantee of any future performance analysis, forecast or prediction. The MSCI information is provided on an "as is" basis and the user of this information assumes the entire risk of any use made of this information. MSCI, each of its affiliates and each entity involved in compiling, computing or creating any MSCI information (collectively, the "MSCI Parties") expressly disclaims all warranties. With respect to this information, in no event shall any MSCI Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including loss profits) or any other damages (www.msci.com)

Jonathan Steinberg, Jeremy Schwartz, Rick Harper, Christopher Gannatti, Bradley Krom, Tripp Zimmerman, Michael Barrer, Anita Rausch, Kevin Flanagan, Brendan Loftus, Joseph Tenaglia, Jeff Weniger, Matt Wagner, Alejandro Saltiel, Ryan Krystopowicz, Jianing Wu, and Brian Manby are registered representatives of Foreside Fund Services, LLC.

WisdomTree Funds are distributed by Foreside Fund Services, LLC, in the U.S. only. You cannot invest directly in an index.



#### **DEFINITIONS**

<u>Volatility</u>: A measure of the dispersion of actual returns around a particular average level.&nbsp.

Put options : an option to sell assets at an agreed price on or before a particular date

CBOE S&P 500 PutWrite Index (PUT): Measures the performance of a hypothetical portfolio that sells S&P 500 Index (SPX) put options against collateralized cash reserves held in a money market account. The PUT strategy is designed to sell a sequence of one-month, at-the-money, S&P 500 Index puts and invest cash at one- and three-month Treasury Bill Rates. The number of puts sold varies from month to month but is limited so that the amount held in Treasury Bills can finance the maximum possible loss from final settlement of the SPX puts.

"At the money": option's strike price is identical to the price of the underlying security.

<u>Strike Price</u>: The set price at which a derivative contract can be bought or sold when it is exercised.

Premium: When the price of an ETF is higher than its NAV.

**Standard deviation**: measure of how widely an investment or investment strategy's returns move relative to its average returns for an observed period. A higher value implies more "risk", in that there is more of a chance the actual return observed is farther away from the average return.

