

DIVIDEND GROWTH: WHY IT MATTERS

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All of the sudden, the safety and sustainability of dividend payments has become an important topic.

The forced shutdown of the U.S. economy caused a furious pace of dividend cuts from the most impacted businesses aiming to preserve cash.

In recent weeks, Jeremy Schwartz, WisdomTree’s Global Head of Research, has provided historical context on dividends, [including spreads between dividends yields and government bond yields](#) and the [historical stability of dividends relative to market prices](#). This post focuses on current market trends we’re watching closely.

Why [Dividends](#) Matter: Prices Track [Dividend Growth](#)

About 19% of the [market cap](#) of the [S&P 500](#) currently comes from non-dividend-paying companies. Some of the largest companies in the S&P 500—Alphabet, Amazon, Facebook, Netflix—pay no dividends at all.

The exceptional returns of these companies over the past decade bred a narrative that dividends are no longer as important as they used to be.

But this is a myth. Since January 2010, the S&P 500 has returned 9.8% on a price basis. The dividend growth on that index? 9.8%.¹

We continue to highlight this critical relationship that connects long-term stock market gains with the underlying [cash flow](#) that goes to shareholders in the form of dividends.

S&P 500 Price Return and Dividend Growth



Sources: WisdomTree, Bloomberg. Data from 1/29/10–4/16/20. You cannot invest directly in an index. Past performance is not indicative of future returns.

This relationship holds for global equities as well. A Citi Research note titled, “It’s Simple: Markets Track Dividends,” included a similar chart for the MSCI ACWI Index back to 2003. Its conclusion:

The two [dividends and share prices] have tracked each-other over time. Sure, sometimes share prices run ahead of dividends and sometimes they lag. But these decouplings don’t last too long. The overall historical message is clear: get

dividends right and you will get share prices right.

MSCI ACWI Index: Price Return and Dividend Growth



Sources: Citi Research, MSCI. DPS = Dividends per share. From Citi report titled "It's Simple: Markets Track Dividends" published on 5/9/19. Past performance is not indicative of future results. You cannot invest directly in an index.

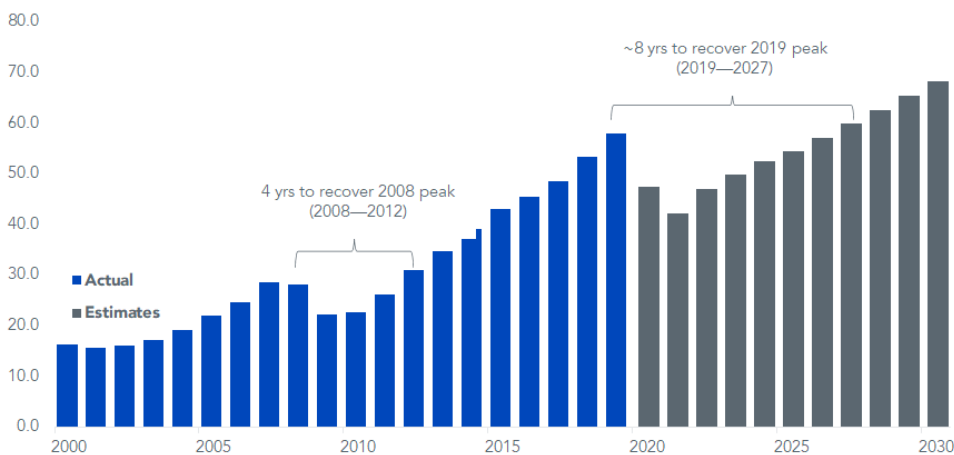
Dividend Forecasts: Mixed Projections

We are not implying the "get dividends right" part is easy or straightforward. A decline in S&P 500 dividends is all but certain for 2020. But there is significant dispersion from wall street forecasts regarding the steepness of the drop and the path of recovery. We can use S&P 500 dividend [futures](#) as a baseline to estimates. This gives a view of what traders and investors see for the path of dividends over the next decade.

Futures currently indicate an 18% decline in 2020, with further declines in 2021. For comparison, 2009 was the worst calendar year drop for S&P 500 dividends in history, when dividends declined 20%.

In late March, dividend futures were indicating a 33% decline in 2020, showing how much of the overall market bounce also coincided with dividend estimates bouncing higher.

S&P 500 Dividends (\$ Per share)



Sources: WisdomTree, Bloomberg. Data from 12/31/00-4/16/20. Estimates based on S&P 500 dividend futures. Past performance is not indicative of future results. You cannot invest directly in an index.

Based on dividend futures, dividend growth for the decade from 2020-2029 would be estimated at a low 1.2% annualized rate. Using the close relationship of dividend growth and price returns, this would imply lackluster returns to come for large-cap U.S. stocks.

S&P 500 Index: Annualized Rates

Time Period	Dividend Growth	Price Returns
1957–2019	5.8%	7.3%
2000s	3.0%	-2.5%
2010s	10.0%	11.1%
2020s	1.2%	?

Sources: WisdomTree, Bloomberg, Robert Shiller Data Library. Actual dividend growth and price returns from 12/31/1957–12/31/2019. Estimated dividend growth for 2020s based on S&P 500 dividend futures as of 4/16/20. You cannot invest directly in an index.

In an April 7th note, Bank of America argued that dividend cuts indicated from futures were overly pessimistic—its modelling suggested just a 7% drop from the [large-cap](#) index. Its reasoning was mainly that the two highest dividend-paying sectors—tech and financials—don’t look vulnerable to cuts.

On the other hand, a March 30th note from Goldman Sachs forecasted a 25% drop—not all too different from futures at the time. However, it thought the seven- to eight-year recovery time that futures implied was too gloomy. It forecasts dividends will fully recover within four years, as they did after the financial crisis.

Challenges to Modelling: Social and Political Consequences

Part of what is making forecasting cuts so challenging are unique political and social ramifications.

On the politics front, consider the provision in the CARES Act, which budgeted low-interest loans for businesses:

...until the date 12 months after the date the loan or loan guarantee is no longer outstanding, the eligible business shall not pay dividends or make other capital distributions with respect to the common stock of the eligible business.

There’s also negative headline risk potential for companies that furlough their employees but continue to pay a dividend—this consequence hits Consumer Discretionary companies disproportionately.

Conclusion: Cuts Contained...So Far

There have been 18 dividend suspensions and four dividend reductions from S&P 500 constituents so far this year. In sum, these amount to an \$18bn cut to the total [Dividend Stream](#)® (dividends per share x shares outstanding) of the index.

For context, [WisdomTree’s U.S. LargeCap Dividend Index](#) had a total Dividend Stream of \$470bn entering the year. So that \$18bn would equate to less than 5%.

Of those 22 companies, 13 are Consumer Discretionary names. The restrictions on going to malls and restaurants and disincentives on travel are significantly weighing on that sector.

S&P 500 Index Dividend Cuts

Ticker	Name	Sector	Dividends Per Share		Dividend Stream (\$Bn)	
			11/29/2019	4/16/2020	11/29/2019	4/16/2020
BA US Equity	Boeing Company	Industrials	8.22	0.00	\$4.63	\$0.00
OXY US Equity	Occidental Petroleum Corporation	Energy	3.16	0.44	\$2.82	\$0.39
F US Equity	Ford Motor Company	Consumer Discretionary	0.60	0.00	\$2.34	\$0.00
CCL US Equity	Carnival Corporation	Consumer Discretionary	2.00	0.00	\$1.20	\$0.00
TJX US Equity	TJX Companies Inc	Consumer Discretionary	0.92	0.00	\$1.11	\$0.00
DAL US Equity	Delta Air Lines, Inc.	Industrials	1.61	0.00	\$1.04	\$0.00
MAR US Equity	Marriott International, Inc. Class A	Consumer Discretionary	1.92	0.00	\$0.63	\$0.00
M US Equity	Macy's Inc	Consumer Discretionary	1.51	0.00	\$0.47	\$0.00
DRI US Equity	Darden Restaurants, Inc.	Consumer Discretionary	3.52	0.00	\$0.43	\$0.00
EL US Equity	Estee Lauder Companies Inc. Class	Consumer Staples	1.92	0.00	\$0.43	\$0.00
APA US Equity	Apache Corporation	Energy	1.00	0.10	\$0.38	\$0.04
TPR US Equity	Tapestry, Inc.	Consumer Discretionary	1.35	0.00	\$0.37	\$0.00
GPS US Equity	Gap, Inc.	Consumer Discretionary	0.97	0.00	\$0.36	\$0.00
LB US Equity	L Brands, Inc.	Consumer Discretionary	1.20	0.00	\$0.33	\$0.00
HP US Equity	Helmerich & Payne, Inc.	Energy	2.84	1.00	\$0.31	\$0.11
FCX US Equity	Freeport-McMoRan, Inc.	Materials	0.20	0.00	\$0.29	\$0.00
JWN US Equity	Nordstrom, Inc.	Consumer Discretionary	1.48	0.00	\$0.23	\$0.00
NBL US Equity	Noble Energy, Inc.	Energy	0.48	0.08	\$0.23	\$0.04
APT US Equity	Aptiv PLC	Consumer Discretionary	0.88	0.00	\$0.22	\$0.00
ALK US Equity	Alaska Air Group, Inc.	Industrials	1.40	0.00	\$0.17	\$0.00
HLT US Equity	Hilton Worldwide Holdings Inc	Consumer Discretionary	0.60	0.00	\$0.17	\$0.00
PVH US Equity	PVH Corp.	Consumer Discretionary	0.15	0.00	\$0.01	\$0.00
Total					\$18.17	\$0.58

Sources: WisdomTree, Bloomberg, as of 4/16/20. November 29, 2019 used as the start date based on screening data for the WisdomTree U.S. Dividend Index.

The two biggest dividend-paying sectors—Financials and Information Technology—have so far been largely spared of cuts and have even seen dividend growth so far this year. The biggest U.S. banks have pledged to continue paying dividends; many of the largest tech companies have sizeable cash balances to cover dividends.

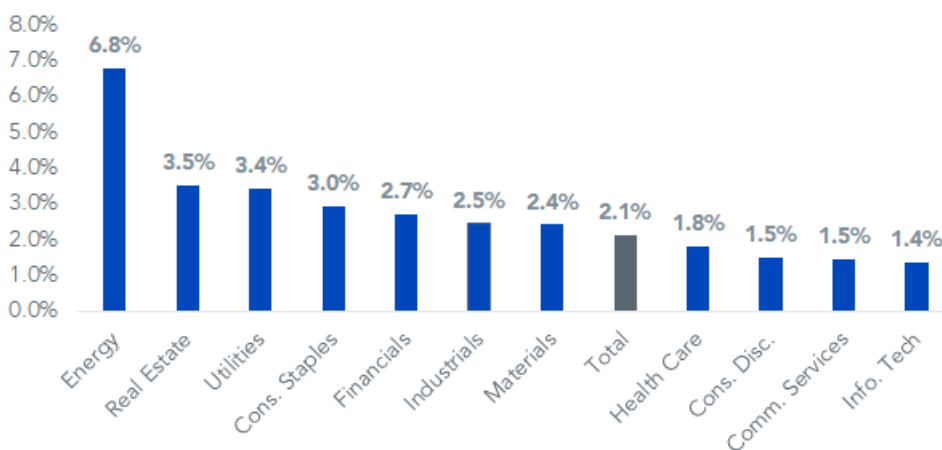
What's Next?

Based on the cuts thus far and cuts estimated from sector yields—yields tend to spike before anticipated dividend cuts—it seems likely that large-cap dividend cuts will be most concentrated by Energy and Consumer Discretionary companies.

The combined dividend market cap weights (contributions to the Dividend Stream) of these two sectors is about 15%. This compares to the 30% that came from the Financials sector alone in 2008 when dividends were wiped out.

Given the relatively small contribution to the total Dividend Stream of the two most impacted sectors, in our opinion, a 2008–2009 scenario for dividend cuts seems unlikely for large caps, for now.

S&P 500 Dividend Yields



Sources: WisdomTree, FactSet. Data as of 4/16/20. Past performance is not indicative of future results. You cannot invest directly in an index.

In future posts we will offer a more detailed look at dividend cuts and [valuations](#) by sector, [market cap](#) (large, mid and small), and style (dividend growth versus high yield)

for WisdomTree's eight U.S. dividend indexes.

¹1/31/2010-4/16/2020.

For standardized performance and the most recent month-end performance click [here](#) NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.

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DEFINITIONS

Dividend: A portion of corporate profits paid out to shareholders.

Dividend growth: The growth in trailing 12-month dividends for the specified universe.

Market Capitalization: Market cap = share prices x number of shares outstanding. Firms with the highest values receive the highest weights in approaches designed to weight firms by market cap.

Cash flows: a measure of how much cash a business generates after taking into account all the necessary expenses, including net capital expenditures.

MSCI ACWI Index: A free-float adjusted market capitalization-weighted index that is designed to measure the equity market performance of developed and emerging markets.

Futures/Futures Contract: Reflects the expected future value of a commodity, currency or Treasury security.

Large-Capitalization (Large-Cap): A term used by the investment community to refer to companies with a market capitalization value of more than \$10 billion. Large cap is an abbreviation of the term "large market capitalization". Market capitalization is calculated by multiplying the number of a company's shares outstanding by its stock price per share.

Dividend Stream: Refers to the regular dividends per share multiplied by the number of shares outstanding.

Valuation: Refers to metrics that relate financial statistics for equities to their price levels to determine if certain attributes, such as earnings or dividends, are cheap or expensive.