## WHAT IS DRIVING THE S&P TO NEW HIGHS?

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with the <u>S&P 500 Index</u> reaching all-time highs, a natural question to ask is not just "how is this happening?" but "who is responsible?" Through July 15 of this year, if we take a look at the top 10 performers in the S&P 500 with at least .5% weight in the index, we find that 10 generals have helped the market recover from the transient tribulation set off by <u>Brexit</u>.

Stock	Weight in S&P 500 Index	Weight in WT Dividend Index	WT Over-Weight	1-Yr Dividend Growth	Trailing 12- Month Dividend Yield	New 52-Week/ All-Time High in July	Sector	Total Return YTD
AT&T	1.41%	3.06%	1.65%	2.14%	4.45%	Y/N	Telecommunications	29.40%
Verizon	1.22%	2.34%	1.12%	2.73%	4.05%	Y/N	Telecommunications	24.85%
Exxon Mobil	2.11%	3.18%	1.07%	5.00%	3.09%	Y/N	Energy	24.18%
3M	0.59%	0.60%	0.01%	13.56%	2.35%	Y/Y	Industrials	22.10%
Wal-Mart Stores	0.60%	1.59%	0.99%	2.06%	2.69%	Y/N	Consumer Staples	21.98%
Chevron	1.08%	2.04%	0.96%	0.00%	4.00%	Y/N	Energy	21.76%
Johnson & Johnson	1.81%	2.05%	0.24%	7.02%	2.48%	Y/Y	Health Care	21.46%
Altria Group	0.72%	1.11%	0.39%	8.65%	3.26%	Y/Y	Consumer Staples	21.38%
UnitedHealth Group	0.72%	0.47%	-0.25%	30.77%	1.50%	Y/Y	Health Care	21.18%
Philip Morris	0.86%	1.55%	0.69%	2.00%	3.94%	Y/Y	Consumer Staples	20.33%
	11.10%	17.99%	6.89%				S&P 500 Total Return	7.04%

Sources: WisdomTree, Bloomberg, as of 7/15/16. Holdings subject to change. Past performance is not indicative of future results. You cannot invest directly in an index

For definitions of

Indexes in the chart, visit our glossary. While the S&P is up 7% in 2016, all 10 of the stocks listed above have advanced more than 20% this year. What's also interesting is that they are all dividend-paying securities, and all of them, except for UnitedHealth Group, have a trailing dividend yield that is higher than the S&P 500 as a whole. And all of them, except for Chevron, have raised their dividend in the past year. This doesn't surprise us, because in the current environment, with bond yields being sucked down toward zero through much of the developed world, global investors are seeking out companies that can pay them to own their stock and that have the fundamental strength to grow dividends in an environment where it has become more difficult to grow earnings. All 10 of these stocks have reached new 52-week highs in July, and five of them-3M, Johnson & Johnson, Altria, UnitedHealth Group and Philip Morris-have reached new alltime highs in July. These 10 "generals of the S&P" represent about 11% of the weight of that broad-market index. However, the same 10 stocks currently represent 18% of the weight of the WisdomTree Dividend Index (click for current holdings), the broadest measure of the dividend-paying portion of the U.S. equity market. Because the WisdomTree Dividend Index includes only dividend payers—and because it <u>rebalances</u> annually back to relative value and weights companies based on the dividends they pay, WisdomTree is presently over-weight 9 of these 10 best-performing large-cap stocks within the S&P 500. Collectively, the WisdomTree Dividend Index is nearly 7% over-weight these top 10 stocks. That's one of the reasons why the Index is up more than 11% this year, and why it has been able to outperform the S&P 500 by over 4.5% year-to-date through July



	Average Annual Returns as of 6/30/2016							
Index	WT Index	YTD as of	1-Vear	3-Year	5-Year	10-Year	Since WT	
muex	Inception	7/15/2016					Inception	
WisdomTree Dividend Index	6/1/2006	11.86%	8.35%	11.67%	12.64%	7.60%	7.61%	
S&P 500 Index		7.04%	3.99%	11.66%	12.10%	7.42%	7.37%	
Russell 3000 Index		6.95%	2.14%	11.13%	11.60%	7.40%	7.35%	

Sources: WisdomTree, Bloomberg, as of 7/15/16. Past performance is not indicative of future results. You cannot invest directly in an index. Index performance does not represent actual fund or portfolio performance. A fund or portfolio may differ significantly from the securities included in the index. Index performance assumes reinvestment of dividends but does not reflect any management fees, transaction costs or other expenses that would be incurred by a portfolio or fund, or brokerage commissions on transactions in fund shares. Such fees, expenses and commissions could reduce returns.

15. Dividend indexes are traditionally concentrated in the defensive sectors of the market, often exhibiting less volatility than the broader market because of the higher dividend yields they generate up front. The WisdomTree Dividend Index is no exception. It is yielding more than 3% when both the S&P 500 and the Russell 3000 Index are yielding around 2%. Over the last five years, the WisdomTree Dividend Index had a beta of just .86 relative to the S&P 500. And it is over-weight by a few percentage points to such defensive sectors as Telecommunications, Utilities and Consumer Staples relative to the S&P 500 Index as of July. Yet its ability to outperform market cap-weighted benchmarks like the S&P 500 and the Russell 3000 on both an absolute and a risk-adjusted basis since its inception in June 2006, is yet another reminder that despite the defensive nature of dividend stocks, the WisdomTree methodology still provides the potential to capture the market's upside when the market advances. In fact, if one looks back over the last one, three, five and ten years, the WisdomTree Dividend Index has actually beaten the S&P 500 in each of these periods-despite growth stocks beating value stocks in the U.S. by 260 basis points annualized over the last decade. WisdomTree has seen similar outperformance in the <u>large-cap</u>, <u>mid-cap</u> and <u>small-caps</u> segments of the U.S. market, providing evidence that a dividend-based approach is something more than just a "value" approach to the market. The consistency of that long-term performance, coupled with the lower volatility and the higher dividend income that dividend weighting makes possible, underscores why we believe investors should consider using the dividend-paying portion of the market for their core equity exposures.

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## **DEFINITIONS**

<u>S&P 500 Index</u>: Market capitalization-weighted benchmark of 500 stocks selected by the Standard and Poor's Index Committee designed to represent the performance of the leading industries in the United States economy.

**Brexit**: an abbreviation of "British exit" that mirrors the term Grexit. It refers to the possibility that Britain will withdraw from the European Unio.

Dividend: A portion of corporate profits paid out to shareholders.

**Dividend yield**: A financial ratio that shows how much a company pays out in dividends each year relative to its share price.

**Bond yield**: Refers to the interest received from a bond and is usually expressed annually as a percentage based on its current market value.

**Defensive sectors**: Consumer Staples, Health Care, Telecommunication Services and Utilities.

**Volatility**: A measure of the dispersion of actual returns around a particular average level. &nbsp.

Russell 3000 Index: Measures the performance of the 3,000 largest U.S. companies based on total market capitalization.

<u>Beta</u>: A measure of the volatility of a security or a portfolio in comparison to a benchmark. In general, a beta less than 1 indicates that the investment is less volatile than the benchmark, while a beta more than 1 indicates that the investment is more volatile than the benchmark.

<u>Market capitalization-weighting</u>: Market cap = share prices x number of shares outstanding. Firms with the highest values receive the highest weights in approaches designed to weight firms by market cap.

Risk-adjusted basis: When calculating the return, we refines the return by measuring how much risk is involved in producing that return.

**Growth stocks**: Stocks whose share prices are higher relative to their earnings per share or dividends per share. Investors are willing to pay more because of their earnings or dividend growth expectations going forward.

<u>Value stocks</u>: Stocks whose share prices are lower relative to their earnings per share or dividends per share. Investors pay less for these stocks because their earnings or dividend growth expectations going forward are lower.

Large-Capitalization (Large-Cap): A term used by the investment community to refer to companies with a market capitalization value of more than \$10 billion. Large cap is an abbreviation of the term "large market capitalization". Market capitalization is calculated by multiplying the number of a company's shares outstanding by its stock price per share.

<u>Mid-Cap</u>: Characterized by exposure to the next 20% of market capitalization (after the top 70% have been removed) within the Value, Blend or Growth style zones with the majority of the fund's weight.



<u>Small caps</u>: new or relatively young companies that typically have a market capitalization between \$200 million to \$2 billion.

<u>Value</u>: Characterized by lower price levels relative to fundamentals, such as earnings or dividends. Prices are lower because investors are less certain of the performance of these fundamentals in the future. This term is also related to the Value Factor, which associates these stock characteristics with excess returns vs the market over tim.

