YEN WEAKNESS MAY SUPPORT JAPAN EQUITIES

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Can a weakening yen (JPY) continue to bolster Japanese equity markets? If historical relationships remain intact, the answer may be yes.

The JPY has steadily depreciated against the dollar (USD) this year, losing more than 15% as the worst performing <u>G10</u> currency.

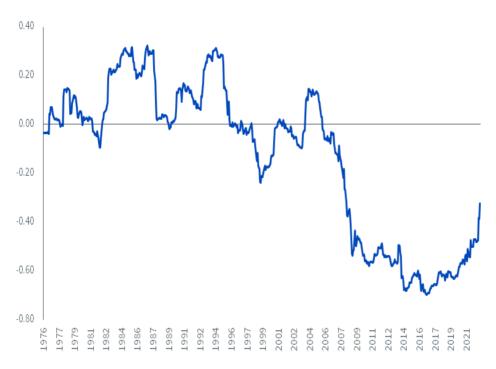
This isn't unprecedented, however, considering the headwinds driving the yen lower versus the greenback. The U.S., much like the rest of the global economy, is wrestling with the highest <u>inflation</u> in four decades, rapidly forcing the <u>Federal Reserve</u> into monetary tightening. Speculation about where the rate hike cycle may ultimately conclude over the next 12-24 months is driving the USD higher. Despite some of the highest readings in inflation in the last decade, the Bank of Japan (BoJ) has remained committed to its accommodative policies of <u>negative short-term interest rates</u> and <u>yield curve</u> control. As a result of ever-widening interest rate differentials between the U.S. and Japan, the JPY has weakened dramatically.

Implications for Japanese Equities

The JPY has historically been negatively correlated with Japanese equity markets, owing to the orientation of Japan's economy toward exporters. Among G10 currencies, it's also the most negatively correlated to its domestic equity market over the long term, even surpassing the USD on a rolling 10-year basis. Although correlations have increased over the last several months, they remain firmly in negative territory on a rolling 60-month basis.

Rolling 60M Correlation between Yen & MSCI Jspan





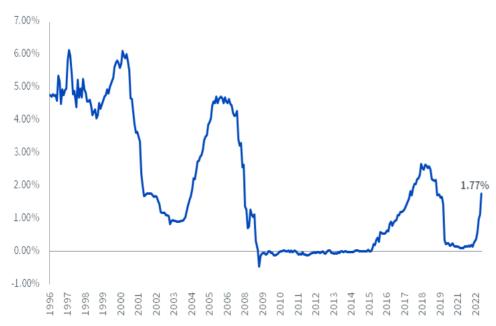
6/30/22 Correlation Between G10 FX & Domestic Equity Market								
Currency	Equity Index	1-Year	3-Year	5-Year	10-Year			
USD	Russell 3000	-0.71	-0.53	-0.45	-0.33			
JPY	MSCI Japan	-0.09	-0.15	-0.32	-0.54			
AUD	MSCI Australia	0.55	0.53	0.41	0.32			
EUR	MSCI Europe	-0.40	-0.22	-0.17	0.02			
GBP	MSCI United Kingdom	-0.66	-0.31	-0.24	-0.08			
CAD	MSCI Canada	0.74	0.68	0.59	0.41			
DKK	MSCI Denmark	0.09	0.20	0.13	-0.02			
SEK	MSCI Sweden	0.60	0.41	0.19	0.05			
NZD	MSCI New Zealand	0.45	0.29	0.17	0.26			
NOK	MSCI Norway	0.57	0.62	0.53	0.45			

Sources: WisdomTree, Bloomberg, as of 6/30/22. You cannot invest directly in an index.

A weaker JPY in this rate environment also encourages currency hedging. With higher interest rates in the U.S., JPY investors derive positive carry by taking currency risk out of their Japanese investments. As the yen weakens further, even more carry is derived.

3-Month Carry





Sources: WisdomTree, Bloomberg, as of 6/30/22. Past performance is not indicative future returns. Carry trade illustrated by the difference between the yields on the 3-Month U.S. Treasury Bill and the 3-Month Japanese Government Bond.

Conclusion: a weakening JPY has yielded higher Japanese equity prices over the long term and may even help diversify U.S. equity risk. Currency hedging may also improve returns via interest rate differentials.

What's driving this relationship? When analyzing where Japanese companies derive their revenue, we note that only six of eleven sectors in the MSCI Japan Index derive more than 50% of their revenue from the domestic market. Contrast this with China and India, long considered among the world's foremost exporters, and we see that both countries are even more dependent on their domestic consumers.

No sector in China derives less than 50% of its revenue from outside the country. In India, only two sectors are export-dominant by this threshold.

Korea, a close competitor of Japan's, is more export-oriented, but may suffer over the near term if the yen continues to weaken.



% of Sector Revenue Derived from Domestic Market								
Sector	DXJ	MSCI Japan	MSCI China	MSCI India	MSCI Korea			
Communication Services	28.0%	74.1%	93.5%	74.4%	81.4%			
Consumer Discretionary	29.5%	36.6%	89.8%	76.3%	42.6%			
Consumer Staples	41.5%	51.7%	92.7%	89.0%	66.7%			
Energy	56.9%	49.7%	81.9%	67.0%	54.8%			
Financials	61.8%	69.3%	94.8%	98.7%	92.9%			
Health Care	30.1%	34.6%	58.5%	36.4%	49.7%			
Industrials	50.1%	51.7%	78.2%	77.4%	56.0%			
Information Technology	25.6%	37.1%	65.7%	4.2%	16.8%			
Materials	46.2%	37.8%	83.7%	69.3%	50.5%			
Real Estate		98.2%	97.1%	100.0%				
Utilities		96.6%	96.9%	99.8%	98.0%			

Fund/Index	% of Revenue Derived from Domestic Market	% of Revenue Derived from United States	% of Revenue Derived from China
DXJ	42.1%	17.6%	10.4%
MSCI Japan	50.6%	14.6%	9.2%
MSCI China	87.6%	3.2%	87.6%
MSCI India	68.2%	10.1%	2.2%
MSCI Korea	42.4%	12.0%	11.9%

Sources: WisdomTree, FactSet, as of 6/30/22. You cannot invest directly in an index.

Coupled with a historically weak yen, the export orientation of Japan's economy may be a catalyst for its equity market for a few reasons.

The BoJ's Conundrum

The BoJ is confronted with low economic growth and rising but relatively unimpactful inflation, forcing it to maintain its dovish stance.

From a growth perspective, Japan has struggled to reignite its economic engines after the COVID-19 pandemic. GDP growth has been underwhelming during the 2020-2021 recovery cycle that many other nations benefitted from.

Meanwhile, year-over-year inflation was recorded at 2.5% at the end of May, which is the highest since mid-2014. It still may not be enough to force the BoJ into a hawkish pivot.

Between low growth and benign inflation, the BoJ is caught between the proverbial rock and a hard place at a time when developed market peers are turning to monetary tightening. Without interest rate hikes on the horizon, many of the headwinds that have already weighed on the yen this year may be exacerbated. Further JPY downside is both plausible and possible.

FX-Hedged Exposure May Be Prudent

The <u>WisdomTree Japan Hedged Equity Fund (DXJ)</u> may be suited for prevailing markets. Designed to attain broad exposure to Japanese dividend-payers, it also screens for companies that derive 80% or less of their revenue from within Japan, to target a global revenue base.

From the tables above, it's evident that DXJ has even greater revenue diversification than the broader Japanese equity market and that of other large international exporters. Nearly 30% of its total revenue exposure is also centered in the U.S. and China, two of the world's largest and globalized consumer bases.



Its static currency hedge may protect against further JPY weakening amid ongoing BoJ \underline{dov} ishness as well.

If the second half of 2022 looks anything like the first, then currency-hedged equity exposure in Japan, one of the lone markets where there may be a compelling case for equity appreciation, may prove beneficial.

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DEFINITIONS

<u>G10/Group of Ten</u>: A group of industrialized nations that meet on an annual basis to plan, debate, and cooperate on international financial matters. Member countries include: Belgium, Canada, France, Germany, Italy, Japan, Netherlands, Sweden, Switzerland, United Kingdom, and United States.

Inflation : Characterized by rising price levels.

<u>Federal Reserve</u>: The Federal Reserve System is the central banking system of the United States.

<u>Yield curve</u>: Graphical Depiction of interest rates on government bonds, with the current yield on the vertical axis and the years to maturity on the horizontal axis.

Dovish: Description used when stimulation of economic growth is the primary concern in setting monetary policy decisions.

