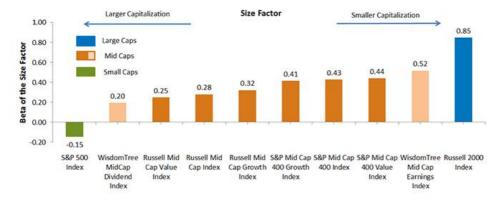
CONSIDERATIONS FOR THE "FORGOTTEN SIZE SEGMENT": MID CAPS

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while many allocate specifically to <u>large caps</u> and/or <u>small caps</u>, <u>mid-caps</u> tend to be something of a forgotten size segment. Our research team conducted an under-the-hood analysis of <u>smart beta</u> indexes to detail their underlying factor exposure and explain factor return drivers in performance comparisons. The relative tilt of a portfolio or index to small-cap stocks and <u>value</u> stocks can have a large impact on performance, and one of the interesting takeaways from our factor analysis was just how different the size indexes and exposure factors were for the various mid-cap indexes. In this blog post, I will first show the size factor analysis across mid-cap indexes and then provide a framework that can serve as a strategic baseline for considering how much of a portfolio could be allocated to mid-caps. The Mid-Cap Size Factor Spectrum:

WisdomTree



Sources: WisdomTree, Bloomberg, Zephyr StyleADVISOR, Kenneth French Data Library. Period 2/1/2007–12/31/2013 due to full history of live performance for WisdomTree Famings Indexes. You cannot invest directly in an index. Subject to change

For definitions of

indexes in the chart, please visit our glossary. • Fundamentally-Weighted "Book-Ends": It's interesting that the WisdomTree MidCap Dividend Index (WTMDI) is the largest mid-cap Index shown, whereas the WisdomTree MidCap Earnings Index (WTMEI) is the smallest. Size factors of 0.20 to 0.52 represent a wide variation in size exposure, in our opinion, and therefore very different potential risk and return characteristics. Even within the market capitalization-weighted peers, the <u>S&P MidCap 400 Index's</u> smallcap tilt was more than 50% greater with its size loading factor of 0.43, compared to 0.28 for the <u>Russell Midcap Index</u>. • "Book-Ends" Offer a Size Exposure that Is Materially Different from the Large and Small Caps: While the <u>S&P 500</u> (large cap) and the Russell 2000 (small cap) have size factors at opposite ends of the spectrum (at -0.15 and 0.85, respectively), the mid-cap indexes occupy a notably different niche, with factors that range from 0.2 to 0.52. This suggests that mid-caps potentially offer a different return experience than their large- and small-cap peers. • Blends Worth Considering: Based on these figures, a blend of approximately 75% WTMDI and 25% WTMEI would match the size factor of the Russell Midcap Index, whereas a blend of approximately 72% WTMEI and 28% WTMDI would match the size factor of the S&P MidCap 400



Index. These are very different portfolios, which helps us emphasize that benchmark selection is very important when considering mid-cap equities in the U.S. Having discussed the unique ways of accessing mid-caps and how different the size factor exposure can be across index families, let's turn to the larger question of how much of a total portfolio should be allocated to mid-caps. One framework to answer this question begins with the **Russell 3000 Index** as of December 31, 2013, and cuts the exposure as follows. Approximate weights: • Large caps: Over \$10 billion in market capitalization (78.4% weight) • Mid-caps: Between \$2 billion and \$10 billion in market capitalization (16.4% weight) • Small caps: Below \$2 billion in market capitalization (5.2% weight) We ran a factor analysis that combines this portfolio allocation to WisdomTree Large-, Midand SmallCap Indexes in the same proportions as large, mid- and small caps appear in the Russell 3000 Index. The resulting factor exposures are listed in the table below. Exposure to the Market Capitalization

Regression Period (Feb. 2007 - Dec. 2013)	Market Factor	Size Factor	Value Factor	Momentum Factor	Average Annual Return
78.4% WTEPS / 16.4% WTMEI / 5.2% WTSEI	0.97	-0.04	0.03	-0.08	7.3%
78.4% WTLDI / 16.4% WTMDI / 5.2% WTSDI	0.89	-0.20	0.34	-0.05	5.7%
Russell 3000 Index	1.01	-0.01	0.01	0.00	6.3%
Russell 3000 Value Index	0.98	-0.09	0.31	-0.01	4.5%
Russell 3000 Growth Index	1.04	0.05	-0.28	0.01	8.0%

Sources: WisdomTree, Bloomberg, Zephyr StyleADVISOR, Kenneth French Data Library. Period 2/1/2007–12/31/2013 due to full history of live performance for WisdomTree Earnings Indexes. Past performance is not indicative of future results. You cannot invest directly in an index.

Market Factor: This factor is meant to denote exposure to the market's "risk premium"—a figure that is calculated by looking at the equity market's return minus the risk-free rate. Size Factor: This factor is meant to denote exposure to different market capitalization size segments. More positive values indicate exposure to the smaller capitalization size segments. Value Factor: The differentiation between "value" or "growth" exposure. More positive figure indicates a greater sensitivity to the value style. Momentum Factor: Propensity of an investment strategy to capture different trends exhibited by the market. More positive values indicate a greater exponential to this factor.

Simply put, the major attributes of the dividend blend, compared to the Russell 3000 Index, are 1) lower beta, 2) exposure to larger companies, and 3) a greater tilt toward the value style that is largely similar to the Russell 3000 Value Index. • Earnings Blend: The major attributes of the earnings blend, compared the Russell 3000 Index, are 1) slightly lower beta, 2) very similar size, and 3) very similar "core" allocation with a value factor similar to the Russell 3000 Index (core). The crucial point is that all of this was accomplished with nearly 100 basis points of incremental average annual performance. Conclusion In our research on smart beta, we used a factor model analysis to describe the exposure inherent in WisdomTree's Index methodology. We believe a critical part of evaluating the smart beta approach is taking a look under the hood of the strategies. We hope this research and blog series helped frame why and how WisdomTree's U.S. Index family achieved the results it did over the real-time period analyzed. Source: Eugene F. Fama and Kenneth R. French, "Size, Value, and Momentum in International Stock Returns," 6/21/11.

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DEFINITIONS

<u>Large-Capitalization (Large-Cap)</u>: A term used by the investment community to refer to companies with a market capitalization value of more than \$10 billion. Large cap is an abbreviation of the term "large market capitalization". Market capitalization is calculated by multiplying the number of a company's shares outstanding by its stock price per share.

<u>Small caps</u>: new or relatively young companies that typically have a market capitalization between \$200 million to \$2 billion.

<u>Mid-Cap</u>: Characterized by exposure to the next 20% of market capitalization (after the top 70% have been removed) within the Value, Blend or Growth style zones with the majority of the fund's weight.

Smart Beta: A term for rules-based investment strategies that don't use conventional market-cap weightings.

<u>Value</u>: Characterized by lower price levels relative to fundamentals, such as earnings or dividends. Prices are lower because investors are less certain of the performance of these fundamentals in the future. This term is also related to the Value Factor, which associates these stock characteristics with excess returns vs the market over tim.

<u>WisdomTree MidCap Dividend Index</u>: A fundamentally weighted index that measures the performance of the mid-capitalization segment of the U.S. dividend-paying market. The Index comprises the companies that constitute the top 75% of the market capitalization of the WisdomTree Dividend Index after the 300 largest companies have been removed. The index is dividend weighted annually to reflect the proportionate share of the aggregate cash dividends each component company is projected to pay in the coming year, based on the most recently declared dividend per share.

<u>WisdomTree MidCap Earnings Index</u>: Fundamentally-weighted index that measures the performance of the top 75% of the market capitalization of the WisdomTree Earnings Index after the 500 largest companies have been removed.

<u>Risk</u>: Also standard deviation, which measures the spread of actual returns around an average return during a specific period. Higher risk indicates greater potential for returns to be farther away from this average.

S&P MidCap 400 Index: provides investors with a benchmark for mid-sized companies. The index covers over 7% of the U.S. equity market, and seeks to remain an accurate measure of mid-sized companies, reflecting the risk and return characteristics of the broader mid-cap universe on an on-going basis.

Russell Midcap Index: The Russell Midcap Index measures the performance of the midcap value segment of the U.S. equity universe. It includes those Russell Midcap Index companies with lower price-to-book ratios and lower forecasted growth values.

S&P 500 Index: Market capitalization-weighted benchmark of 500 stocks selected by the Standard and Poor's Index Committee designed to represent the performance of the leading industries in the United States economy.

Russell 2000 Index: Measures the performance of the small-cap segment of the U.S. equity universe. The Russell 2000 is a subset of the Russell 3000 Index representing approximately 10% of the total market capitalization of that index. It includes approximately 2000 of the smallest securities based on a combination of their market cap and current index membership.



Russell 3000 Index : Measures the performance of the 3,000 largest U.S. companies
based on total market capitalization.

<u>Market Capitalization</u>: Market cap = share prices x number of shares outstanding. Firms with the highest values receive the highest weights in approaches designed to weight firms by market cap.

Russell 3000 Value Index : Measures the performance of the Russell 3000 Index constituents with value characteristics.

Basis point : 1/100th of 1 percent.

