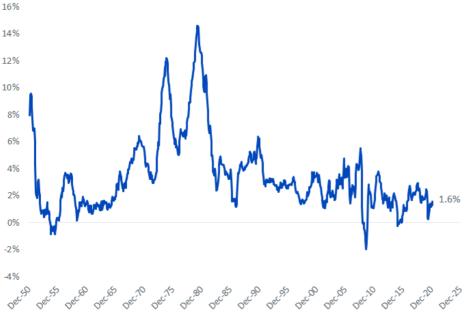
# VALUE STOCKS APPEAR POISED TO CAPITALIZE ON CLOSING ECONOMIC SLACK

Jeff Weniger - Head of Equity Strategy 04/05/2021

If low <u>inflation</u> after the 2009 global financial crisis meant <u>growth</u> stock dominance all these years, does an inflation surprise lead to new leadership by <u>value</u> stocks?

Price pressure in everyday goods and services has been trending lower since I breathed my first breath four decades ago. As our collective memories age and fade, I suspect many find it hard to imagine that U.S. consumer price inflation (CPI) was running at 10%-14% annually from 1979-1981.

Figure 1: Annual U.S. Consumer Price Inflation (CPI)



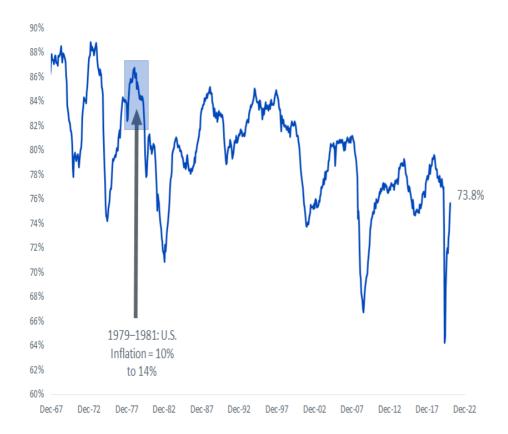
Sources: WisdomTree, KoyFin, 1/31/1951-2/28/2021.

Annual  $\underline{\text{M2}}$  money supply growth averaged 6.4% in the 40 years to January, including the big surge over the last year, which witnessed it rise 25.8%. With such increases in the number of dollars in our pockets, why then is it a matter of routine to witness inflation in the 1%-2% range?

Capacity utilization partly explains it. The United States' industrial machine is only running at 73.8% of its full-throttle capability (figure 2). The downtrend over the decades is clear and present.

Figure 2: U.S. Capacity Utilization





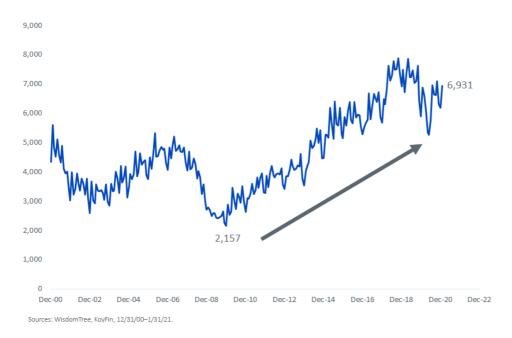
Sources: WisdomTree, KoyFin, 12/31/1967-2/28/2021.

However, a few things are going on. First, last year's 26% growth in money supply may still be filtering its way into the system, aching to show up in the prices at the supermarket. And if the U.S. does hit COVID-19 herd immunity in the coming months, a surge in demand for goods and services could bring capacity utilization in line with levels consistent with a humming rebound.

Unlike the last recovery, where job seekers in 2010 and 2011 could choose from just two or three million jobs, right now there are nearly seven million job postings (figure 3). Not only that, but "laptop workers" may have an easier go at finding the perfect match now that many can work from anywhere. Employers need those jobs to be filled; wage inflation is the likely recipe.

Figure 3: U.S. Total Nonfarm Job Openings (Thou.)





The themes of the stock market's rally from the global financial crisis low on March 9, 2009 to its pre-crash highs on February 19, 2020: <u>disinflation</u> and growth scarcity.

Over those nearly 11 years, the <u>S&P 500 Growth Index</u> outperformed <u>S&P 500 Value</u> by 248 <u>b</u> <u>asis points (bps)</u> annually (19.42% vs. 16.94%, respectively). In the crash itself, the S&P 500 Growth outperformed yet again, declining "only" 31.33% from February 19, 2020 to March 23, 2020, while the S&P 500 Value Index fell 36.78%.

When the market turned on a dime last March, certainly that would be the time for value to shine, right?

## Wrong.

Even though stocks were on rocket boosters, the bond market was still pricing in disinflation: The 10-Year U.S. Treasury note yield kept drifting lower. Though it yielded 0.79% in March when the stock market bottomed, by August 4, 2020, it was down to 0.51%.

The bond market's disinflation/deflation forecast showed up in the returns of growth and value. The S&P 500 Growth Index won the early stages of the COVID-19 recovery rally, rising 56.6% through August 4, 2020. Value struggled to keep up, running 38.4% higher.

So that we have this straight: Growth outperformed during an 11-year rally, then outperformed again in a crash, then outperformed again in the recovery. A miserable situation for value investors.

But the story does not end on August 4, 2020. Since then, the  $\underline{\text{t-note yield}}$  has turned tail, with the bond market selling pushing its yield to 1.72%.

The cause: an inflation buzz. From the bond market's August extreme through March 30, 2021, the S&P 500 Value Index has rallied 27.8%, trudging ahead of the 15.1% return of the S&P 500 Growth Index.

The bond market is guiding the stock market. If falling rates meant growth stock dominance, it would seem the opposite would mean...well, the opposite. A nascent value cycle may be under way.

Here is a value-core-spectrum for choosing how to play U.S. equities via WisdomTree.

Figure 4: WisdomTree's Value-Oriented U.S. ETFs, by <u>Forward Price-to-Earnings (P</u> /E) Ratio





Source: WisdomTree, as of 3/16/21. You cannot invest directly in an index.

For definitions of indexes in the chart, please visit our <u>glossary</u>.

For standardized performance of the Funds in the chart, please click <u>here</u>.

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For standardized performance and the most recent month-end performance click <a href="here">here</a> NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.

For more investing insights, check out our <a>Economic & Market Outlook</a>

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# **DEFINITIONS**

Inflation : Characterized by rising price levels.

<u>Growth</u>: Characterized by higher price levels relative to fundamentals, such as dividends or earnings. Price levels are higher because investors are willing to pay more due to their expectations of future improvements in these fundamentals.

<u>Value</u>: Characterized by lower price levels relative to fundamentals, such as earnings or dividends. Prices are lower because investors are less certain of the performance of these fundamentals in the future. This term is also related to the Value Factor, which associates these stock characteristics with excess returns vs the market over tim.

<u>M2 money supply</u>: Contains all funds deposited in checking accounts as well as funds deposited in savings accounts and certificates of deposit. There are various ways to measure the money supply of an economy. This one is meant to broadly account for the majority of savings and checking accounts held by individuals and businesses across the economic landscape.

<u>Disinflation</u>: Term used to describe instances of slowing inflation, different from deflation in that price levels are still increasing overall, just at a slower rate.

Basis point : 1/100th of 1 percent.

Treasury notes : A debt obligation issued by the United States government that matures
in less than 30 year.

Forward P/E ratio: Share price divided by compilation of analyst estimates for earnings-per-share over the coming 12-month period. These are estimates that may be subject to revision or prove to be incorrect over time.

