WISDOMTREE MEGATRENDS: A PULSE CHECK ON VALUATIONS AS INTEREST RATES RISE

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In late November, <u>Federal Reserve</u> chair Jerome Powell hinted at an accelerated wind-down of the Fed's easy-money policy.

Since that announcement, <u>Treasury yields</u> have pushed higher, reflecting expectations that in early 2022, the Fed will begin raising its policy rate for the first time since 2018.

As my colleague recently wrote, <u>a rising rate environment is often viewed more construct ively for cyclical value stocks like financials than for the growth stocks captured in our megatrend suite of ETFs.</u>

But this new rate cycle has created opportunity on both sides of the <u>growth-value</u> coin. Our megatrend ETFs are trading at much more attractive <u>valuations</u>—let's do a pulse check on the three that have been most impacted since late November.

WCLD - Down 14.7%¹

The <u>WisdomTree Cloud Computing Fund (WCLD)</u> is currently valued at 11.5x <u>price-to-sales</u>, its lowest level since the first few months of the COVID-19 pandemic. Its premium relative to the <u>Russell 1000 Growth Index</u> is 102.0%, within 2% of its historical minimum of 100.8%.²

While $\underline{\text{WCLD}}$'s valuation premium has meaningfully contracted, its expected revenue growth over the benchmark Index has not. Over the last year, $\underline{\text{WCLD}}$'s revenue growth has consistently been forecasted at an average of 1.7x that of the Russell 1000 Growth. Looking over the next 12 months, $\underline{\text{WCLD}}$'s median revenue growth is 23%, or 1.8x the 13% median revenue growth rate expected for the Russell 1000 Growth Index.

These levels could be attractive entry points into the higher-growth cloud names, which Bessemer Venture Partner's Byron Deeter recently spoke about on CNBC.⁴

(FIGURE 1)

(FIGURE 2)

WCBR - Down $10.3\%^5$

Like <u>WCLD</u>, The <u>WisdomTree Cybersecurity Fund (WCBR)</u> has been hit hard by the shift in the market and is trading at a similar level of 11.2x price-to-sales, roughly double the valuation of the Russell 1000 Growth Index.

With just under a year of performance, \underline{WCBR} has traded within a tighter price-to-sales range than \underline{WCLD} but has generated similar revenue growth metrics. Over the next 12 months, the median expected revenue growth rate for \underline{WCBR} is 20%, 1.6x the expected median revenue growth of 13% for the Russell 1000 Growth Index. Notably, \underline{WCBR} 's expected growth rate differential relative to the Russell benchmarks is wider than its historical average of 1.3x. The key takeaway is that \underline{WCBR} 's relative valuation has compressed while its relative growth rate has expanded.



(FIGURE 3)

WDNA - Down 4%⁷

The WisdomTree BioRevolution Fund (WDNA) has not been immune to the sell-off in growth names either, but its <u>drawdown</u> has been more modest than those of <u>WCLD</u> and <u>WCBR</u>.

Biotechnology is an inherently <u>volatile</u> market, and performance can be vastly different within the industry depending on the size exposure. 2021 was a very different year for small-cap relative to all-cap biotechnology indexes. The <u>MSCI ACWI Biotechnology Index</u> returned 8%, while the <u>small-cap</u> cut of that Index returned -22.3%, equating to a 30 percentage point differential within the same industry. That level of all-cap outperformance has not occurred in at least the last decade and marks a sharp reversal from small-cap outperformance of 32 percentage points in 2020.

In our view, this environment creates opportunity for <u>WDNA</u>, with balanced size exposure across small-, mid- and large-cap companies, to benefit from a potential small- to mid-cap biotech rebound in 2022.

(FIGURE 4)

The Takeaway

For investors who were concerned about frothy valuations of high-growth stocks, today's multiples offer a meaningfully cheaper entry point for long-term exposure to specific secular and economic megatrends.

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WCLD: There are risks associated with investing, including possible loss of principal. The Fund invests in cloud computing companies, which are heavily dependent on the internet and utilizing a distributed network of servers over the internet. Cloud computing companies may have limited product lines, markets, financial resources or personnel and are subject to the risks of changes in business cycles, world economic growth, technological progress and government regulation. These companies typically face intense competition and potentially rapid product obsolescence. Additionally, many cloud computing companies store sensitive consumer information and could be the target of cybersecurity attacks and other types of theft, which could have a negative impact on these companies and the Fund. Securities of cloud computing companies tend to be more volatile than securities of companies that rely less heavily on technology and, specifically, on the internet. Cloud computing companies can typically engage in significant amounts of spending on research and development, and rapid changes to the field could have a material adverse effect on a company's operating results. The composition of the Index is heavily dependent on quantitative and qualitative information and data from one or more third parties, and the Index may not perform as intended. Please read the Fund's prospectus for specific details regarding the Fund's risk profile.

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DEFINITIONS

<u>Federal Reserve</u>: The Federal Reserve System is the central banking system of the United States.

<u>Treasury yield</u>: The return on investment, expressed as a percentage, on the debt obligations of the U.S. government.

Growth: Characterized by higher price levels relative to fundamentals, such as dividends or earnings. Price levels are higher because investors are willing to pay more due to their expectations of future improvements in these fundamentals.

<u>Value</u>: Characterized by lower price levels relative to fundamentals, such as earnings or dividends. Prices are lower because investors are less certain of the performance of these fundamentals in the future. This term is also related to the Value Factor, which associates these stock characteristics with excess returns vs the market over tim.

<u>Valuation</u>: Refers to metrics that relate financial statistics for equities to their price levels to determine if certain attributes, such as earnings or dividends, are cheap or expensive.

Price-to-sales (P/S) ratio : share price divided by per share revenue.

Russell 1000 Growth Index: A measure of the large-cap growth segment of the U.S. equity universe, selecting from the Russell 1000 Index.

Drawdowns : Periods of sustained negative trends of return.

<u>Volatility</u>: A measure of the dispersion of actual returns around a particular average level. .

Small caps: new or relatively young companies that typically have a market capitalization between \$200 million to \$2 billion.

