AT&T DIVIDEND CUT: RISK SCREEN CASE STUDY

Matt Wagner - Associate Director, Research 02/10/2022

Last week, AT&T announced a reduced annual <u>dividend</u> of \$1.11 a share, down from \$2.08. Shares fell more than 4%.

Four percent is a decent drop but fairly modest for a perennial top-five largest U.S. dividend payer announcing a dividend cut of this magnitude.

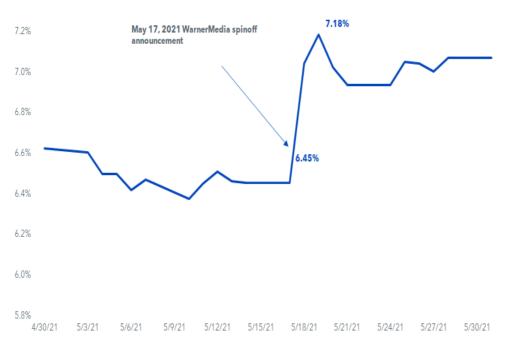
What gives?

7.4%

Last May, the company announced plans for a spin-off of its WarnerMedia assets into a separate company with Discovery. At the time, guidance was given that its generous dividend-already questionable given its high debt load-was estimated to be cut by about 50%.

Look at what happened to the AT&T <u>dividend yield</u> at the time. It actually increased from less than 6.5% prior to the announcement to more than 7%.

AT&T Dividend Yield



Sources: WisdomTree, FactSet, 4/30/21-5/31/21

Since the dividend had not yet been officially cut—this was only an estimate for a deal about 12 months away from anticipated closing—the annual indicated dividends per share had not yet changed from \$2.08. What did happen was that AT&T's shares plunged more than 7% the following two days, increasing the yield.

For many indexes that select companies based on yield, AT&T had only gotten more

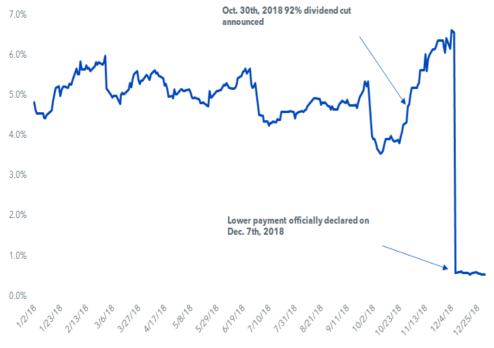


attractive, even though its dividend cut was nearly a forgone conclusion.

The same thing happened to General Electric when its dividend was cut in 2018. In late October, the company announced it would cut its quarterly dividend from \$0.12 to \$0.01. In the time between that initial announcement and when the next dividend was declared (making the cut official), GE's shares plunged by roughly one-third, and its yield skyrocketed.

Again, for indexes naively seeking out high-yield companies, GE was getting more attractive.

General Electric Dividend Yield



Sources: WisdomTree, FactSet, 12/31/17-12/31/18

For indexes that not only select companies based on dividend yield but also weight by yield, this situation of an illusory high yield can be even more of a headache.

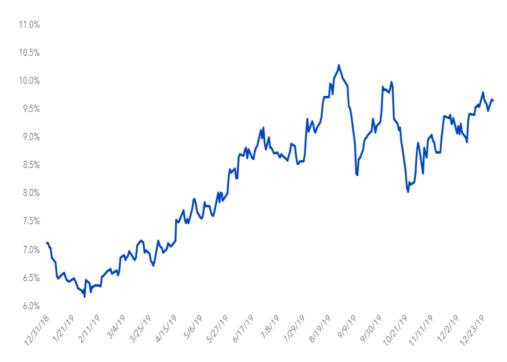
For example, in a much-publicized story¹, the yield-weighted <u>S&P High Yield Dividend Aris</u> tocrats <u>Index</u> continually increased weight in Tanger Factory Outlet Centers and Meredith Corp. at its quarterly rebalances throughout 2019 while the companies' shares swooned 21% and 34%, respectively.

Since both companies maintained their dividends, yields skyrocketed to 9.6% and 7.3%, respectively. Meanwhile, their <u>market caps</u> plunged below the Index's \$1.5 billion market-cap cutoff, resulting in their ultimate drops from the Index.

Both companies were forced to suspend dividends in spring 2020 when the COVID-19 pandemic hit. Tanger's dividend was later resumed in 2021 at roughly half its previous level. Meredith was acquired in 2021 prior to resuming its payout.

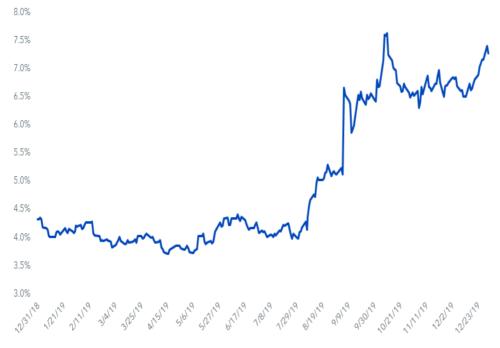
Tanger Factory Outlet Centers Dividend Yield





Sources: WisdomTree, FactSet, 12/31/18-12/31/19

Meredith Corporation Dividend Yield



Sources: WisdomTree, FactSet, 12/31/18-12/31/19

Composite Risk Screens

At the December 2019 rebalance of the <u>WisdomTree U.S. High Dividend Index</u>, we made the decision to add a risk-screening process to aim to avoid high-yield traps.

In 2020, risk screens were then applied to all WisdomTree Dividend Indexes.

We are humble about our abilities in forecasting dividend cuts. In normal times, dividend cuts from large-cap U.S. companies are extremely rare. But avoiding a company like AT&T—where it was well-anticipated a cut was imminent—was precisely what we had in mind when creating our composite risk screens (CRS).

As a recap to our process, we aim to mitigate exposure to the riskiest dividend payers



in two ways:

- Screening out companies that rank in the bottom decile of our starting universe of publicly traded companies based on a CRS of quality and momentum factors
- Screening out companies that rank in the top 5% by dividend yield and in the bottom 50% based on CRS

All stocks (dividend payers or not) are ranked on this CRS across six distinct universes: three regions (U.S., developed international and emerging markets) separated between large-/mid-cap and small-caps. This allows for comparing stocks with more "likefor-like" peers.

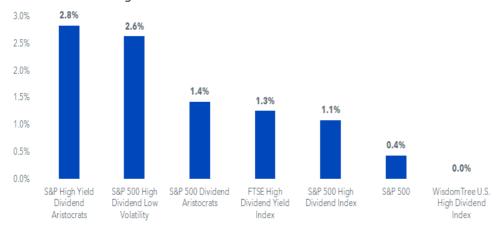
The dividend yield rankings are similarly constructed within these six distinct universes. As we show in the charts below, companies in the bottom decile on CRS are removed, as well as the companies in the bottom half of the CRS that are also in the top 5% of the respective universe according to yield.



As of November 30, 2021, the screening date of the WisdomTree domestic Dividend Indexes, AT&T ranked in the top 5% of its universe of dividend yield (yield of 9.1%) and in the seventh decile of the composite risk screen, making it ineligible for WisdomTree's Dividend Indexes.

The below chart shows the weights of AT&T relative to select dividend Indexes as of $12/31/21^2$.





Sources: Wisdom Tree, S&P, FTSE, as of 12/31/21. You cannot invest directly in an index. Holdings subject to change.

 $^{^{2}}$ AT&T was removed from the S&P 500 Dividend Aristocrat Index and the S&P High Yield



 $^{^{1}}$ John Coumarianos, "How a Dividend ETF Was Bitten by the Index It Mimics," Barrons, 1/24/20.

Dividend Aristocrat Index, both effective before the opening of business on February 1, 2022.

For standardized performance and the most recent month-end performance click here NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.

Related Funds

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DEFINITIONS

Dividend: A portion of corporate profits paid out to shareholders.

<u>Dividend yields</u>: Refers to the trailing 12-month dividend yield. Dividends over the prior 12 months are added together and divided by the current share price. Higher values indicate more dividends are being generated per unit of share price.

<u>S&P High Yield Dividend Aristocrats Index</u>: Designed to track the performance of dividend-paying companies in the U.S. that have increased their annual dividend payments for the last 20 or more consecutive years.

<u>Market Capitalization</u>: Market cap = share prices x number of shares outstanding. Firms with the highest values receive the highest weights in approaches designed to weight firms by market <math>cap.

Large-Capitalization (Large-Cap): A term used by the investment community to refer to companies with a market capitalization value of more than \$10 billion. Large cap is an abbreviation of the term "large market capitalization". Market capitalization is calculated by multiplying the number of a company's shares outstanding by its stock price per share.

<u>Mid-Cap</u>: Characterized by exposure to the next 20% of market capitalization (after the top 70% have been removed) within the Value, Blend or Growth style zones with the majority of the fund's weight.

<u>Small caps</u>: new or relatively young companies that typically have a market capitalization between \$200 million to \$2 billion.

