GETTING MORE DEFENSIVE IN EUROPEAN PORTFOLIOS

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This is the first of a two-part series on Turkey's financial crisis and Europe. In this post, we assess European equity risk and potential portfolio solutions. The second part will explore country-level risks to assess WisdomTree ETFs that may help mitigate Turkish contagion.

With the Turkish lira against the ropes and emerging markets heavily sold off this year, how can European equity risk be tamed?

We investigated our exchange-traded funds' (ETFs) exposure to the four banks that own the bulk of Turkish debt. It turns out that each of our Europe-focused ETFs has lower exposure to them than the MSCI EMU (European Monetary Union) Index. While the WisdomTree Europe Hedged Equity Fund (HEDJ), our flagship euro-hedged European equity ETF, has 2.85% in Spain's BBVA, it doesn't hold any of the other three: Italy's UniCredit, the Netherlands' ING and France's BNP Paribas. Looking at our other European equity ETFs, many don't hold any of these banks at all.

For investors who want to maintain European exposure, one path for relative safety leads us to our <u>WisdomTree Germany Hedged Equity Fund (DXGE)</u> because of the relative haven status of that nation, and HEDJ, which covers broad Europe. Both <u>hedge</u> the <u>currency risk</u> to become currency neutral. For investors who want <u>long</u> exposure to the euro, the ETF with zero exposure to the four banks that may best cover the total allocation is the <u>WisdomTree Europe Quality Dividend Growth Fund (EUDG)</u>.

The Fragile Five

Thus far, the nations most scrutinized by the market are emerging ones—namely, the so-called BIITS (Brazil, Indonesia, India, Turkey and South Africa). These "Fragile Five" are known for current account deficits, although we argue that India has materially improved on this front in recent years.

But what may be most critical for markets is the effect Turkey's crisis has on European equities.

Figure 1 shows financial sector weights in WisdomTree's European equity Indexes that have ETFs that track them. Of particular note is that our German equity Index's 15% weight in the Financials sector is dominated by insurance companies; perennially troubled Deutsche Bank is barely a half percent of its total, while Commerzbank is not held at all.



40% 34.0% 35% 30% 25.3% 23.6% 25% 21 7% 18.4% 20% 15.4% 15% 12.2% 10% 3.8% 5% 0% WisdomTree WisdomTree MSCI EMU WisdomTree WisdomTree WisdomTree Europe Germany Europe Quality Europe Hedged Dynamic Europe Hedged Europe Hedged Equity Dividend Equity Index SmallCap Currency Domestic SmallCap Index (ETF = Growth Index (ETF = HEDJ) (ETF = EUDG) (ETF = DFE) Equity Index (ETF = EDOM) (ETF = EUSC) DXGE) (ETF = DDEZ)

Figure 1: Financials Sector Weight, European Equities

Sources: WisdomTree, as of 6/30/18; MSCI as of 7/31/18. ETF sector weights may differ slightly from index-level weights. EMU = European Monetary Union. Past performance is not indicative of future results. You cannot invest directly in an index. Weights subject to change

For definitions of indexes in this chart, please visit our glossary.

Figure 2 shows the index weights in the four aforementioned Turkish debt-exposed banks.

Figure 2: Index Weights, Turkey-Exposed European Banks

Country	WisdomTree Europe Quality Dividend Growth Index (ETF = EUDG)		WisdomTree Europe SmallCap Dividend Index (ETF = DFE)	WisdomTree Europe Hedged SmallCap Equity Index (ETF = EUSC)	WisdomTree Europe Domestic Economy Index (ETF = EDOM)	WisdomTree Europe Hedged Equity Index (ETF = HEDJ)	WisdomTree Dynamic Currency Hedged Europe Equity Index (ETF = DDEZ)	MSCI EMU
UniCredit	0.00%	0.00%	0.00%	0.00%	0.60%	0.00%	0.00%	0.66%
ING	0.00%	0.00%	0.00%	0.00%	0.84%	0.00%	1.26%	1.15%
BNP Paribas	0.00%	0.00%	0.00%	0.00%	1.08%	0.00%	1.23%	1.45%
BBVA	0.00%	0.00%	0.00%	0.00%	0.00%	3.35%	1.16%	0.91%
Total	0.00%	0.00%	0.00%	0.00%	2.52%	3.35%	3.65%	4.17%

Sources: Bloomberg, WisdomTree, as of 8/22/18. You cannot invest directly in an index. Weights subject to change.

Of the three ETFs that are under-weight in the Financials sector (EUDG, HEDJ and DXGE), they also respectively hold 0%, 3.35% and 0% in the four banks, while MSCI EMU Index's weighting in them is 4.17%.

A Primer on the Turkish Crisis

This summer, the Turkish lira more than halved. Crisis catalysts are:

- A large current account deficit equal to -6.4% of GDP
- A 2.5% budget deficit-to-GDP ratio
- President Recep Tayyip Erdogan's elimination of the Turkish central bank's independence
- Generalized U.S. dollar strength against most currencies
- U.S. sanctions

Erdogan



Although the Turkish president has been around for years, he's now using hostile relations with the U.S. as his new political tool. Secularists in metro cities such as Istanbul are frightened by his increasingly autocratic ways and conservative interpretations of Islam, fearing that the country is turning its back on the West. Gold and hard currency hoarding is the result.

With the lira already sliding, President Trump sanctioned Turkey, demanding the release of pastor Andrew Brunson, under house arrest on accusations of masterminding the coup attempt that infuriated Erdogan. Trump's levied penalty is a 50% and 20% rate on steel and aluminum exports, respectively, double the tariff the U.S. administration put on other countries.

Extent of the Debt Problem

According to Credit Suisse and Thomson Reuters Datastream, Turkish non-financial corporations have non-TRY debt equal to more than 35% of GDP, while Turkish financial institutions have another 20% of GDP in hard currency debt. The country ranks first on these metrics.

But we are keen to note that Turkish GDP is only 1% of the global total. Nevertheless, emerging market equities are off by 20% since January, so there is risk of contagion in popular sentiment.

We hypothesize that Mario Draghi, president of the European Central Bank (ECB), may surprise markets by holding <u>interest rates</u> constant next year instead of obliging the consensus, which sees a one-in-three chance of <u>rate hikes</u>. Given our <u>dovish</u> ECB surprise thesis, currency-hedged European ETFs may be more opportune than the ones that might take out that risk (about half of our ETFs hedge and the others don't).

Some combination of EUDG, DXGE and HEDJ may be an angle for investors aligned with the above thesis.

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DEFINITIONS

MSCI EMU Index: A free float-adjusted market capitalization-weighted index designed to measure the performance of the markets in the European Monetary Union.

<u>Hedge</u>: Making an investment to reduce the risk of adverse price movements in an asset. Normally, a hedge consists of taking an offsetting position in a related security, such as a futures contract.

<u>Currency risk</u>: the risk that an investment will decline in value due to a change in foreign exchange rates.

Long (or Long Position): The buying of a security such as a stock, commodity or currency, with the expectation that the asset will rise in value, the opposite of Short (or Short Position).

Interest rates : The rate at which interest is paid by a borrower for the use of money.

Rate Hike : refers to an increase in the policy rate set by a central bank. In the
U.S., this generally refers to the Federal Funds Target Rate.

Dovish: Description used when stimulation of economic growth is the primary concern in setting monetary policy decisions.

