

ANATOMY OF A DOLLAR RALLY

Christopher Gannatti – Global Head of Research
05/21/2018

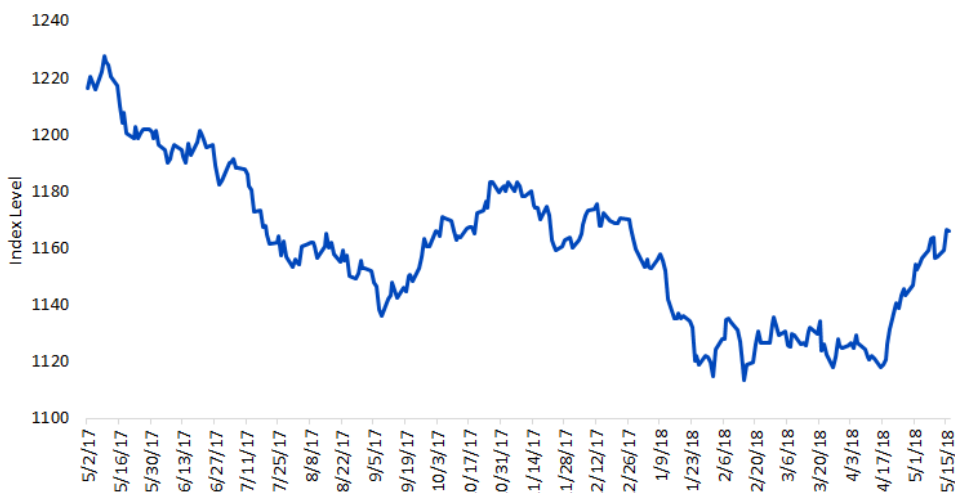
In the era of central bank policy influence, we have become used to large shifts in the performance and trends of different currencies across time. For the better part of the past two years, the currency headlines have been dominated by a weakening U.S. dollar. Connecting the dots, the implications of this have been:

- A very nice tailwind to the earnings of large-cap, multinational U.S. stocks—particularly those with a lot of exports.
- A strong commodity rally—remember when we were speculating if a barrel of oil would go below \$20 in February 2016? Those thoughts have since receded.
- Strong performance out of emerging markets, where currency appreciation versus the dollar plus positive equity performance has worked together to create a stronger return backdrop for U.S. dollar investors.

Are We Seeing a Shift toward a Strengthening U.S. Dollar?

Currencies rarely move in a single direction for an extended period—especially in today’s world. Therefore, we believe in being particularly attentive to anything that may signal a change in trend because the ideal playbook for a weak U.S. dollar environment is not the same as the ideal playbook for a strong U.S. dollar environment.

April to May 2018 Showed a Steep Upward Dollar Move (5/2/17–5/16/18)



Source: Bloomberg. Dollar is shown by the Bloomberg Dollar Index. Past performance is not indicative of future results. You cannot invest directly in an index.

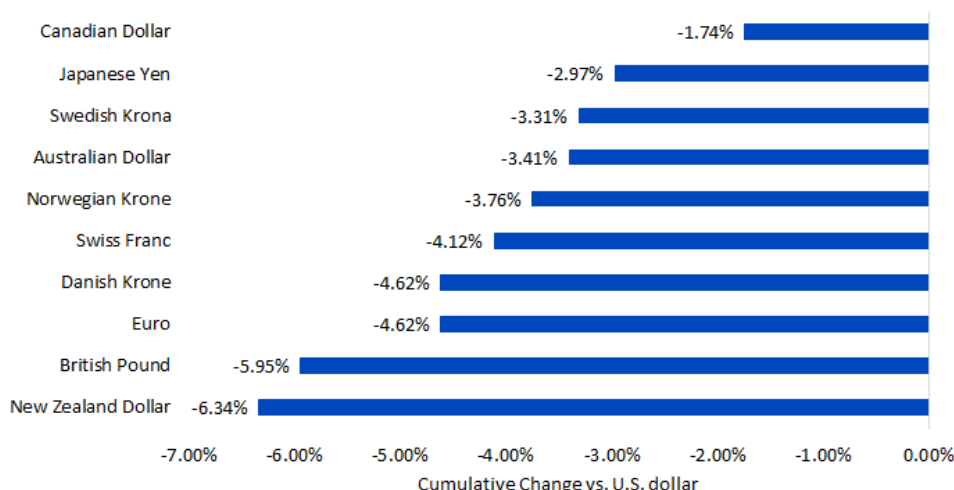
- As we can see in the chart, over the last year—from May 2, 2017, to May 16, 2018—the Bloomberg Dollar Index declined about 4.1%. However, from April 16, 2018, to May 16, 2018, the dollar has rallied 4.3%, and based on the chart, this has been the steepest dollar rally that investors have seen in the past year. My colleague Jeremy Schwartz wrote about a return to a “King Dollar” policy environment with the [appointment of Larry Kudlow to the Trump administration as an economic advisor](#). At the very least, the dollar-focused rhetoric from the White House economic team has taken a more supporting tone.

The [Carry Factor](#) Could Be Gaining Some Strength

At the start of 2017, many market prognosticators would start discussions with their outlook on the Federal Reserve (Fed), expecting two to three [interest rate](#) hikes over the course of the year. Frequently, the next sentence would connect rising interest rates in the U.S. relative to stable or even falling interest rates abroad to a stronger U.S. dollar.

While this was a good story, markets didn’t quite play out that way during 2017.

Gauging Dollar Appreciation against the G10 Currencies (4/16/18–5/16/18)



Source: Bloomberg. Past performance is not indicative of future results.

- Developed-world interest rates remain exceptionally low relative to historical and some central banks—like the European Central Bank and the Bank of Japan—are maintaining [negative interest rate policy](#) rates in their respective regions. The U.S. Federal Reserve is the sole central bank that has embarked on a widely publicized track toward “policy normalization.”
- While interest rate differentials—the force of capital flowing toward higher interest rate (and therefore higher return) markets—have an impact on currency returns, it is not the only impact. Other things such as capital flows that create their own price momentum, purchasing power parity, and the perception of geopolitics can play a role. Since the end of 2015, it has been fairly rare to see broad-based dollar strength against all of the G10 currencies—and we have seen it over the past few weeks.

- It is not accidental that the U.S. 10-Year Treasury breaking through the 3% level for the first time in about four years has corresponded with a shift in the U.S. dollar. It could be very interesting to see what the impact on the dollar will be going forward now that the 10-Year interest rate recently has broken through a key technical trading level of 3.05%.

Impact on the Equity Tool Kit

We have seen how strong U.S. large-cap stocks have been during this period of dollar weakness that we have largely just experienced. If we enter a stronger U.S. dollar trend, it's important to note that large-cap U.S. equities—particularly multinationals—would see a headwind to their earnings.

Non-U.S. exporters selling into the U.S. market—which remains the largest consumer market in the world—become very interesting during periods of dollar strength.

European & Japanese Exporters Responded to the Recent Trend of Dollar Strength (4/16/18–5/16/18)



Source: Bloomberg. Past performance is not indicative of future results. You cannot invest directly in an index.

- We have heard lots of discussions relating to how a rising U.S. interest rate environment could cause a headwind to the high [valuation](#) multiples that investors in U.S. equities have become used to. It is important to remember that multiples are not at history highs globally, and if the dollar shifts in its trend, it may make foreign markets even more attractive, so long as one hedges their [currency risk](#).
- Export-oriented companies in the eurozone, Germany and Japan do see boosts to their earnings to varying degrees when their currencies weaken against the U.S. dollar—just like U.S. [large caps](#) have benefited from dollar weakness of late. Many of these companies do a lot of business with the U.S.

Investors often get the timing of currencies wrong—almost all of the flows to

international equities, at least in the U.S. exchange-traded fund (ETF) marketplace, went unhedged in 2017, with over \$100 billion of flows to ETFs tracking international ETFs. WisdomTree is a strong believer that hedging helps neutralize currency movements and should be used strategically in portfolio allocations. The recent firmness of the dollar—and our more positive expectation for this to continue over the next 12 months—should give extra timing impetus to make these portfolio transitions sooner rather than later.

For standardized performance and the most recent month-end performance click [here](#) NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.

For more investing insights, check out our [Economic & Market Outlook](#)

view the online version of this article [here](#).

IMPORTANT INFORMATION

U.S. investors only: Click [here](#) to obtain a WisdomTree ETF prospectus which contains investment objectives, risks, charges, expenses, and other information; read and consider carefully before investing.

There are risks involved with investing, including possible loss of principal. Foreign investing involves currency, political and economic risk. Funds focusing on a single country, sector and/or funds that emphasize investments in smaller companies may experience greater price volatility. Investments in emerging markets, currency, fixed income and alternative investments include additional risks. Please see prospectus for discussion of risks.

Past performance is not indicative of future results. This material contains the opinions of the author, which are subject to change, and should not to be considered or interpreted as a recommendation to participate in any particular trading strategy, or deemed to be an offer or sale of any investment product and it should not be relied on as such. There is no guarantee that any strategies discussed will work under all market conditions. This material represents an assessment of the market environment at a specific time and is not intended to be a forecast of future events or a guarantee of future results. This material should not be relied upon as research or investment advice regarding any security in particular. The user of this information assumes the entire risk of any use made of the information provided herein. Neither WisdomTree nor its affiliates, nor Foreside Fund Services, LLC, or its affiliates provide tax or legal advice. Investors seeking tax or legal advice should consult their tax or legal advisor. Unless expressly stated otherwise the opinions, interpretations or findings expressed herein do not necessarily represent the views of WisdomTree or any of its affiliates.

The MSCI information may only be used for your internal use, may not be reproduced or re-disseminated in any form and may not be used as a basis for or component of any financial instruments or products or indexes. None of the MSCI information is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Historical data and analysis should not be taken as an indication or guarantee of any future performance analysis, forecast or prediction. The MSCI information is provided on an “as is” basis and the user of this information assumes the entire risk of any use made of this information. MSCI, each of its affiliates and each entity involved in compiling, computing or creating any MSCI information (collectively, the “MSCI Parties”) expressly disclaims all warranties. With respect to this information, in no event shall any MSCI Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including loss profits) or any other damages (www.msci.com)

Jonathan Steinberg, Jeremy Schwartz, Rick Harper, Christopher Gannatti, Bradley Krom, Tripp Zimmerman, Michael Barrer, Anita Rausch, Kevin Flanagan, Brendan Loftus, Joseph Tenaglia, Jeff Weniger, Matt Wagner, Alejandro Saltiel, Ryan Krystopowicz, Jianing Wu, and Brian Manby are registered representatives of Foreside Fund Services, LLC.

WisdomTree Funds are distributed by Foreside Fund Services, LLC, in the U.S. only. You cannot invest directly in an index.

DEFINITIONS

Carry: The amount of return that accrues from investing in fixed income or currency forward contracts.

Interest rates: The rate at which interest is paid by a borrower for the use of money.

Negative Interest Rate Policy (NIRP): A monetary policy where by interest rates.

Valuation: Refers to metrics that relate financial statistics for equities to their price levels to determine if certain attributes, such as earnings or dividends, are cheap or expensive.

Currency risk: the risk that an investment will decline in value due to a change in foreign exchange rates.

Large-Capitalization (Large-Cap): A term used by the investment community to refer to companies with a market capitalization value of more than \$10 billion. Large cap is an abbreviation of the term “large market capitalization”. Market capitalization is calculated by multiplying the number of a company’s shares outstanding by its stock price per share.