WAIT, DID EUROPE REALLY OUTPERFORM THE U.S. OVER THE LAST THREE YEARS?

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U.S. equities don't have a monopoly on acronyms. Before there was the <u>Magnificent 7</u>, it was the <u>FAANGS</u>. Europe has been consistently ignored by U.S. investors over the lack of its own basket of tech-enabled, high-growth stocks.

Goldman Sachs recently highlighted a basket of 11 European companies it calls "internationally exposed quality growth compounders" with surprisingly similar returns to the Magnificent 7 over the last three years.

Despite Europe's reputation for lagging the U.S. because it lacks the big tech stars of the U.S., the GRANOLAS (GSK, Roche, ASML, Nestle, Novartis, Novo Nordisk, L'Oreal, LVMH, AstraZeneca, SAP, Sanofi) rivaled the Magnificent 7 (Microsoft, Apple, Alphabet, Meta, Tesla, Nvidia, Amazon) over the last three years.

Trailing 3-Year Returns: A Dead Heat



Sources: WisdomTree, FactSet, S&P, MSCI, 2/28/21–2/29/24. GRANOLAS: GSK, Roche, ASML, Nestle, Novartis, Novo Nordisk, L'Oreal, LVMH, AstraZeneca, SAP, Sanofi. Magnificent 7: Microsoft, Apple, Alphabet, Meta, Tesla, Nvidia, Amazon. Weights for GRANOLAS based on weights of securities in the MSCI Europe Index. Weights for the Magnificent 7 based on weights of securities in the S&P 500 Index.

Of the 11 GRANOLAS, five are traded in euros, which makes them eligible to be held in the <u>WisdomTree Europe Hedged Equity Fund (HEDJ)</u>. In total, these names make up 16% of the weight of the Fund.

HEDJ Fund Weight



Company	WT Europe Hedged Equity Weight	Trading Currency	
G SK	1	GBP	
Roche	7	CHF	
ASML	4.92%	EUR	
Nestle		CHF	
Novartis	T.	CHF	
N ovo Nordisk		DKK	
L'Oreal	3.06%	EUR	
LVMH	3.49%	EUR	
A straZeneca	1	GBP	
SAP	1.90%	EUR	
Sanofi	2.65%	EUR	
Total	16.02%		

Sources: WisdomTree, FactSet. Based on weights in the WisdomTree Europe Hedged Equity Fund (HEDJ) as of 2/29/24. Holdings subject to change.

It can be a fun exercise to cluster together securities into a catchy acronym. There is, however, some arbitrariness and hindsight bias involved. After all, if these securities hadn't outperformed, the research wouldn't be grabbing headlines, right?

But this basket isn't the only collection of European equities with a return profile that would perhaps surprise some U.S.-centric asset allocators.

Take the current top 10 holdings of $\underline{\text{HEDJ}}$. These securities comprise just over half of the Fund (55%).

Now guess what percentage of these securities have outperformed the $\underline{\text{S\&P 500}}$ over the last three years?

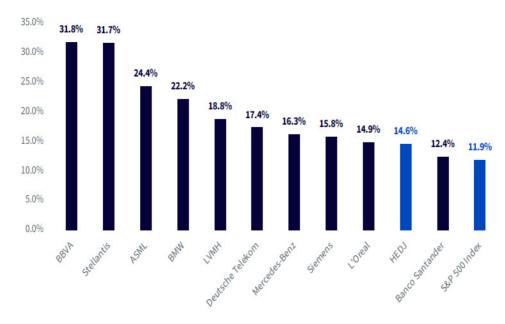
If you're answer was 100%, you'd be right!

Outside of Banco Santander, which outperformed by 50 <u>basis points</u>, the returns weren't even particularly close. The simple average return of this basket was 20.6%, well ahead of the 11.9% returns for the S&P 500 Index.

Every Fund is going to have its outliers—as a whole, <u>HEDJ</u> returned 14.6%. This return advantage of over 250 basis points would also surprise many.

Annualized Trailing 3-Year Returns: HEDJ Top 10 Holdings, as of 2/29/24





Sources: WisdomTree, FactSet, S&P, 2/28/21–2/29/24. You cannot invest directly in an index. Past performance is not indicative of future returns.

The <u>iShares MSCI Eurozone ETF (EZU)</u> returned 22.87% to investors over the last three years, representing U.S. dollar returns. The <u>iShares Currency Hedged MSCI Eurozone ETF (HEZU)</u>, which tracks the <u>MSCI EMU Index</u> in local currency terms, fared better, returning 38.30%.

The difference between the two returns is caused by the weakening of the euro relative to the U.S. dollar; as the euro weakens, USD returns naturally decline and vice versa.

The <u>WisdomTree Europe Hedged Equity Fund</u> is also currency hedged and tracks the <u>WisdomTree Europe Hedged Equity Index</u>. <u>HEDJ</u> returned 44.77% over the same period.

Performance, HEDJ vs. HEZU vs. EZU



Sources: WisdomTree, FactSet, 2/28/21-2/29/24.

Performance is historical and does not guarantee future results. Current performance may be lower or higher than quoted. Investment returns and principal value of an investment will fluctuate so that an investor's shares, when sold, may be worth more or less than their original cost.



For the most recent month-end and standardized performance and to download the respective Fund prospectuses, click the relevant ticker: <u>HEDJ</u>, <u>HEZU</u>, <u>EZU</u>

The performance difference between the two hedged ETFs can be attributed to the stock selection process driving <u>HEDJ</u>. The table below shows <u>HEDJ's</u> Index's allocations to the various <u>dividend yield</u> quintiles over the last year since January 2024—the Index is over-weight in the highest dividend payers in the eurozone compared to the MSCI EMU Index.

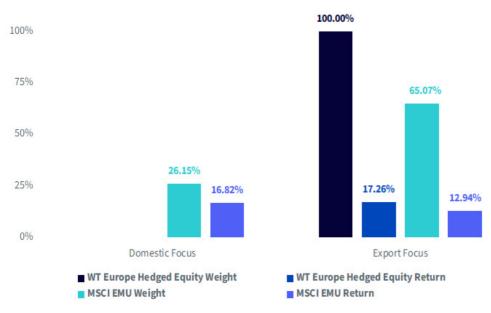
One-Year Returns: Dividend Yield Attribution

Dividend Yield Attribution								
	Average Category Weight				Category Performance			
Category	Total Attribution	WT Europe Hedged Equity Index Weight	MSCI EMU Weight	+/- Wgt	WT Europe Hedged Equity Index Return	MSCI EMU Return		
1st Quintile (Highest Div. Yield)	2.04%	23.60%	19.69%	3.90%	17.33%	10.65%		
2nd Quintile	0.88%	18.55%	16.96%	1.59%	15.04%	12.35%		
3rd Quintile	1.27%	18.52%	15.77%	2.75%	19.70%	10.26%		
4th Quintile	-0.15%	23.29%	22.45%	0.84%	16.62%	16.58%		
5th Quintile (Lowest Div. Yield)	1.86%	15.69%	20.95%	-5.26%	15.15%	6.36%		
Zero Div. Yield	0.71%	0.05%	3.86%	-3.80%	-5.49%	-9.61%		
Total	6.55%	¥	-		17.26%	10.71%		

Sources: WisdomTree, FactSet, S&P, 2/28/21–2/29/24. You cannot invest directly in an index. Past performance is not indicative of future returns.

In addition to dividend payer weighting differentials, the impact of the WisdomTree Europe Hedged Equity Index's exporter tilt cannot be understated in driving outperformance compared to the hedged benchmark index.

One-Year Index Returns: Export-Focused vs. Domestic



Sources: WisdomTree, FactSet, S&P, 2/28/21–2/29/24. You cannot invest directly in an index. Past performance is not indicative of future returns.

Outperformance with Lower Valuations

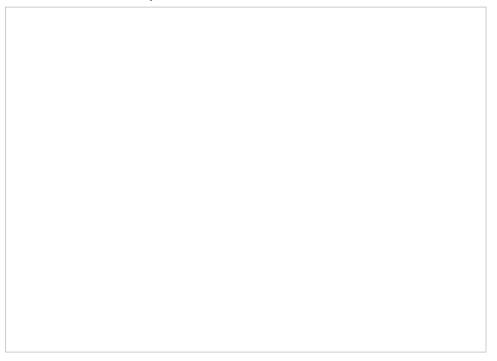


Whenever there is outperformance, investors wonder if they are late to the trade.

In terms of $\underline{\text{valuations}}$, $\underline{\text{HEDJ}}$ has been trading at a discount to its broad Europe benchmark for over a year.

Compared to U.S. equities that are traded well above long-term average valuations, European equities are still cheap relative to history.

HEDJ vs. MSCI Europe vs. S&P 500 Historical Valuations



What about the Euro?

A number of investors believe the case to go international relies on currencies like the euro appreciating. We at WisdomTree believe investors have too much exposure to a weak dollar inherent in the S&P 500. When the dollar is strong, U.S. companies face earnings headwinds. Investors can add better diversification to their portfolios by adding headged strategies in lieu of unhedged.

We also believe Warren Buffett's take on currencies is the right one for most investors to adopt. Referring to his purchase of Japanese companies, Buffett wrote in <a href="https://histor.org/histor.com/histor

If one of greatest investors of all time suggests it is tough to predict currencies and goes on to describe how he implemented an effective \underline{FX} hedge, investors should stay humble in their views on adding in FX bets to their stock selection.

We've seen some analysts make the call that fair value of the euro to be at or below parity to the dollar (currently at \$1.08). This type of currency move would be beneficial to exporters in HEDJ, but investors would want to hedge the euro. Going a step further, we think investors should hedge the euro over the long run as a strategic baseline rather than just as a tactical trade for a weak euro view. Hedging currency typically leads to a smoother ride in returns, as it mitigates a key source of added vol atility of international investments.

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For the top 10 holdings of HEDJ please visit the Fund's fund detail page at https://www.wisdomtree.com/investments/etfs/equity/hedj

For standardized performance and the most recent month-end performance click here NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.

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DEFINITIONS

<u>Magnificent 7</u>: Refers to a group of high-performing U.S. stocks including Microsoft (MSFT), Amazon (AMZN), Meta (META), Apple (AAPL), Google parent Alphabet (GOOGL), Nvidia (NVDA), and Tesla (TSLA)

<u>FAANG</u>: An acronym referring to the stocks of the five most popular and best-performing American technology companies: Facebook, Amazon, Apple, Netflix and Alphabet (formerly known as Google).

<u>S&P 500 Index</u>: Market capitalization-weighted benchmark of 500 stocks selected by the Standard and Poor's Index Committee designed to represent the performance of the leading industries in the United States economy.

Basis point : 1/100th of 1 percent.

MSCI EMU Index: A free float-adjusted market capitalization-weighted index designed to measure the performance of the markets in the European Monetary Union.

Dividend yield: A financial ratio that shows how much a company pays out in dividends each year relative to its share price.

<u>Valuation</u>: Refers to metrics that relate financial statistics for equities to their price levels to determine if certain attributes, such as earnings or dividends, are cheap or expensive.

Foreign Exchange (FOREX, FX): The exchange of one currency for another, or the conversion of one currency into another currency.

<u>Volatility</u>: A measure of the dispersion of actual returns around a particular average level. .

