2023 U.S. DIVIDEND REBALANCES: VALUE POSITIONING VIA DIVIDENDS

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Following its moment in the sun in 2022, <u>value</u> returned to the background in 2023, lagging <u>growth</u> for the fifth year in the past six.

Growth (proxied by the <u>Russell 1000 Growth Index</u>) finished the year strong and ahead of value (proxied by the <u>Russell 1000 Value Index</u>), primarily driven by the <u>Magnificent Seven</u>, a handful of mega-cap tech giants at the forefront of the artificial intelligence (AI) boom.

Growth vs. Value Performance over the Years



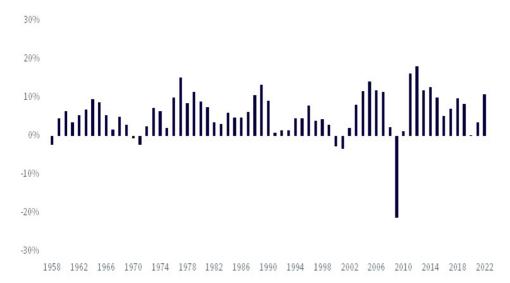
Sources: WisdomTree, FactSet, 12/31/17-11/30/23. Past performance is not indicative of future results. You cannot invest directly in an index.

The <u>Federal Reserve</u> is expected to cut rates in 2024, signaling an end to its most aggressive <u>rate hike</u> campaign since the early 1980s. The long-awaited policy pivot may shift market sentiment in favor of this year's laggards, such as dividend-paying companies and broader value.

In the last 64 years, only six years saw declining dividend levels, and only one year saw a decline of over 5%. Taking a dividend approach to value could provide more downside support through reliable income than pure value strategies.

Annual Growth of S&P 500 Dividends





Sources: WisdomTree, FactSet, 12/31/1958-12/31/2022. Past performance is not indicative of future results. You cannot invest directly in an index.

As growth stock valuations soar with historically high multiples, dividend indexes typically maintain a less top-heavy allocation than traditional <u>market cap-weighted</u> indexes, increasing weights to companies with strong fundamentals and defensive qualities, while reducing weights to companies considered overvalued (read: having the potential to fall short of lofty expectations).

WisdomTree U.S. Dividend Reconstitution

The <u>WisdomTree U.S. Dividend Index (WTDI)</u> is a fundamentally weighted Index that tracks dividend-paying U.S. companies, wherein each company's weight is derived from its share of the Index's total *Dividend Stream®*.

The <u>WisdomTree U.S. LargeCap Dividend Index (WTLDI)</u> is comprised of dividend-paying companies from the large-cap segment of the U.S. Dividend Index, and the <u>WisdomTree U.S. High Dividend Index (WTHYE)</u> is comprised of the top 30% of dividend payers in the U.S. Dividend Index.

Index	Index Ticker	Inception Date	Related ETF
WisdomTree U.S. Dividend Index	WTDI	6/1/06	DTD
WisdomTree U.S. LargeCap Dividend Index	WTLDI	6/1/06	DLN
WisdomTree U.S. High Dividend Index	WTHYE	6/1/06	DHS

The WisdomTree U.S. Dividend family, including the above Indexes, underwent its annual reconstitution in early December. For eligibility in these Indexes, companies must have a market capitalization of at least \$100 million and shares must have a median daily dollar volume of at least \$100,000. Companies are also judged on quality and momentum factors to eliminate potentially higher-risk companies.

After its rebalance, the WisdomTree U.S. Dividend Index maintained a lower <u>price-to-earn</u> <u>ings ratio</u> than the <u>Russell 3000 Value Index</u> as well as higher <u>dividend yield</u> and quality metrics, such as <u>return on assets (ROA)</u> and <u>return on equity (ROE)</u>.

Though the WisdomTree U.S. LargeCap Dividend Index trades at a slight premium <u>valuation</u> to the Russell 1000 Value Index, it has a 5% greater ROE and higher dividend yields and ROA to compensate for the greater multiple.

High dividends were out of favor this year, and a lack of exposure to fast-growing megacap giants like the Magnificent Seven caused the WisdomTree U.S. High Dividend Index to underperform the Russell 1000 Value Index. However, we believe this was merely a result



of a style mismatch with what markets rewarded during a year marked by narrow equity leadership and minimal breadth. Nonetheless, the Index still trades at attractive discounts to its benchmark with double the dividend yield.

Rebalance Fundamentals

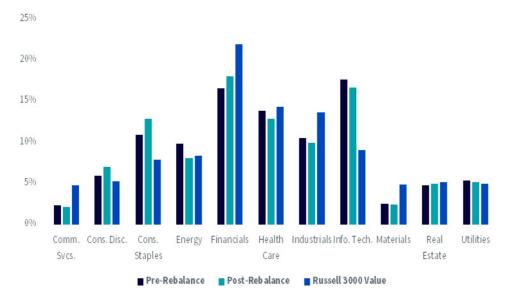
Index	Related ETF	Company Count	P/E	Div. Yield	ROA	ROE	Large Cap	Mid-Cap	Small Cap
U.S. Dividend Post-Rebal	DTD	1,313	16.7x	2.8%	2.9%	17.2%	90.2%	7.8%	2.0%
U.S. Dividend Pre-Rebal		1,322	16.4x	2.9%	3.0%	16.8%	90.2%	7.9%	2.0%
Russell 3000 Value Index		2,278	17.4x	2.4%	2.6%	12.3%	85.8%	11.5%	2.7%
LargeCap Dividend Post-Rebal	DLN	300	17.8x	2.7%	3.0%	18.1%	100.0%	0.0%	0.0%
LargeCap Dividend Pre-Rebal		298	17.3x	2.9%	3.1%	17.7%	99.9%	0.1%	0.0%
Russell 1000 Value Index		847	17.2x	2.4%	2.7%	13.0%	90.9%	8.9%	0.1%
High Dividend Post-Rebal	DHS	392	12.2x	4.8%	2.1%	13.4%	75.2%	16.9%	7.8%
High Dividend Pre-Rebal		382	12.1x	4.9%	2.4%	13.7%	80.7%	13.5%	5.9%
Russell 1000 Value Index		847	17.2x	2.4%	2.7%	13.0%	90.9%	8.9%	0.1%

Sources: WisdomTree, FactSet, as of 11/30/23. Past performance is not indicative of future results. You cannot invest directly in an index.

For definitions of terms in the table above, please visit the glossary.

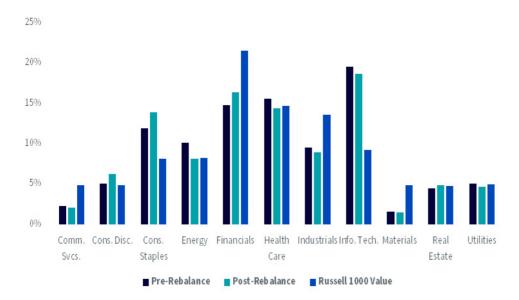
In terms of sector allocation changes, the WisdomTree U.S. Dividend Index and WisdomTree U.S. LargeCap Index largely maintained their sector under- and over-weight allocations relative to the Russell 3000 Value Index and Russell 1000 Value Index, respectively.

WisdomTree U.S. Dividend Index vs. Benchmark

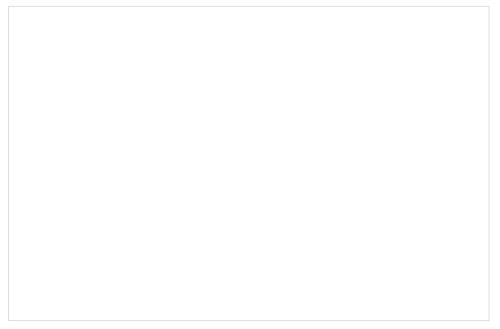


WisdomTree U.S. LargeCap Dividend Index vs. Benchmark





WisdomTree U.S. High Dividend Index vs. Benchmark



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DEFINITIONS

<u>Value</u>: Characterized by lower price levels relative to fundamentals, such as earnings or dividends. Prices are lower because investors are less certain of the performance of these fundamentals in the future. This term is also related to the Value Factor, which associates these stock characteristics with excess returns vs the market over tim.

<u>Growth</u>: Characterized by higher price levels relative to fundamentals, such as dividends or earnings. Price levels are higher because investors are willing to pay more due to their expectations of future improvements in these fundamentals.

Russell 1000 Growth Index: A measure of the large-cap growth segment of the U.S. equity universe, selecting from the Russell 1000 Index.

Russell 1000 Value Index : A measure of the large-cap value segment of the U.S. equity universe, selecting from the Russell 1000 Index.

<u>Magnificent 7</u>: Refers to a group of high-performing U.S. stocks including Microsoft (MSFT), Amazon (AMZN), Meta (META), Apple (AAPL), Google parent Alphabet (GOOGL), Nvidia (NVDA), and Tesla (TSLA)

Federal Reserve: The Federal Reserve System is the central banking system of the United States.

Rate Hike : refers to an increase in the policy rate set by a central bank. In the
U.S., this generally refers to the Federal Funds Target Rate.

Market capitalization-weighting: Market cap = share prices x number of shares outstanding. Firms with the highest values receive the highest weights in approaches designed to weight firms by market cap.

Dividend Stream: Refers to the regular dividends per share multiplied by the number of shares outstanding.

Quality: Characterized by higher efficiency and profitability. Typical measures include earnings, return on equity, return on assets, operating profitability as well as others. This term is also related to the Quality Factor, which associates these stock characteristics with excess returns vs the market over tim.

<u>Price-to-earnings (P/E) ratio</u>: Share price divided by earnings per share. Lower numbers indicate an ability to access greater amounts of earnings per dollar invested.

Russell 3000 Index: Measures the performance of the 3,000 largest U.S. companies based on total market capitalization.

Dividend yield: A financial ratio that shows how much a company pays out in dividends each year relative to its share price.

Return on assets (ROA): Firm profits (after accounting for all expenses) divided by the firm's total assets. Higher numbers indicate greater profits relative to the level of assets utilized to generate them.

Return on Equity (ROE): Measures a corporation's profitability by revealing how much profit a company generates with the money shareholders have invested.

<u>Valuation</u>: Refers to metrics that relate financial statistics for equities to their price levels to determine if certain attributes, such as earnings or dividends, are



cheap or expensive.

