THE WISDOMTREE Q2 PORTFOLIO REVIEW, PART ONE: STRATEGIC MODELS

Scott Welch - Chief Investment Officer, Model Portfolios 05/04/2023

This article is relevant to financial professionals who are considering offering model portfolios to their clients. If you are an individual investor interested in WisdomTree ETF Model Portfolios, please inquire with your financial professional. Not all financial professionals have access to these Model Portfolios.

Well, F000F... What a first quarter we just witnessed. Markets all over the place, the $\underline{\text{fe}}$ $\underline{\text{d}}$ all over the place, bank failures all over the place, DC politics all over the place, geopolitics all over the place—you name it. Yet, despite all that, markets were up fairly strongly, especially the $\underline{\text{NASDAQ}}$. You certainly cannot blame investors for wondering what the heck they are supposed to do.

So how did the WisdomTree Model Portfolios hold up? Well, truth be told, it was a mixed bag—our factor "tilts" toward <u>size</u>, <u>value</u> and <u>dividends</u> did not help us amidst a resurgence toward <u>growth</u> and tech <u>stocks</u> as <u>interest rates</u> fell. But we held our own, which is saying something, and our quality tilt certainly helped us.

This is the first of a three-part quarterly blog series examining our portfolio performances and breaking each blog post into our categorizations of models: (1) Strategic; (2) Outcome-Focused; and (3) Collaboration.

Let's dive in.

Equity

The first thing to note is that, as interest rates fell, growth and "mega-tech" stocks roared back in Q1 versus other asset classes and factors. We believe in risk factor diversification, so we weren't completely left behind, but our tilts toward value, size and dividends certainly didn't help us. What DID help us, however, is our persistent belief in both quality and overall risk factor diversification.



- . S&P 500 Total Return ("SPXTR) Level % Change
- S&P 500 Growth Total Return (*SPXGTR) Level % Change
- S&P 500 Value Total Return (*SPXVTR) Level % Change
- S&P 500 Dividend Aristocrats Total Return (*SPXDATR) Level % Change
- . S&P 500 Momentum Index Total Return (*SPXMTR) Level % Change
- S&P 500 Quality Total Return (*SPXQTR) Level % Change



Source: YCharts, data YTD through 4/19/23. You cannot invest in an index, and past performance does not guarantee future results.

Our long-term belief in the size ($\underline{small-cap}$) factor also did not help us, as investors grew increasingly afraid of a $\underline{recession}$ and migrated toward $\underline{larger-cap}$ stocks.









Source: YCharts, data YTD through 4/19/23. You cannot invest in an index, and past performance does not guarantee future results.

One thing that did help us, however, was our consistent tilt toward quality (firms with better <u>balance sheets</u>, earnings, <u>cash flow</u> and dividend sustainability)—a trend we believe will continue.

Apr 20 2023, 12:16PM EDT. Powered by YCHARTS







Source: YCharts, data YTD through 4/19/23. You cannot invest in an index, and past performance does not guarantee future results.



Another inherent thesis in our equity models is a belief in global diversification. This, too, worked for us in Q1, as both developed international and emerging markets outperformed the U.S., helped in part by a more or less declining dollar.

Russell 1000 Total Return (*RUITR)
 MSCI EAFE Total Return (*MSEAFETR)
 MSCI EMU Total Return (*MSEMUTR)



 $Source: YCharts, data\ YTD\ through\ 4/19/23.\ You\ cannot\ Invest\ In\ an\ Index, and\ past\ performance\ does\ not\ guarantee\ future\ results.$





Source: YCharts, data YTD through 4/19/23. You cannot invest in an index, and past performance does not guarantee future results.

So, bottom line, our asset allocation and security selection positives could not overcome the tidal wave of growth and mega-tech resurgence, and we underperformed our benchmarks.

WisdomTree Core Equity Model Portfolio



2.69% del 12-Month Dividend Yield 0.25%

12/18/2013

100%

Model Performance | Model Allocations | Model Exposures | Fund Performance | Fund Details

(As of 03/31/2023)

As of 3/31/2023	Cumulative Returns			Average Annual Total Returns					
Name	1-Month	3-Month	YTD	1-Year	3-Year	5-Year	10-Year	Since Inception	
WisdomTree Core Equity Model Portfolio (NAV)	1.55%	5.99%	5.99%	-6.43%	15.80%	5.85%		7.01%	
WisdomTree Core Equity Model Portfolio (MP)	1.77%	6.18%	6.18%	-6.13%	15.88%	5.71%		6.90%	
MSCI ACWI IMI	2.46%	6.95%	6.95%	-7.68%	15.64%	6.58%		7.22%	
MSCI ACWI Diversified Multi Factor	1.55%	4.82%	4.82%	-7.77%	14.08%	4.01%	-	7.12%	

Source: WisdomTree Model Adoption Center, as of 3/31/23. The performance data quoted represents past performance and is no guarantee of future results. Investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data quoted.

The Model Portfolio performance results shown are theoretical and do not reflect any investor's actual experience with owning, trading or managing an actual investment. Thus, the performance shown does not reflect the impact that economic and market factors had or might have had on decision-making if actual investor money had been managed and allocated per the Model Portfolio. The actual performance achieved in seeking to follow the Model Portfolio may differ from the theoretical performance shown for a number of reasons, including the timing of implementation of trades (including rebalancing trades to adjust to Model Portfolio changes), market conditions, fees and expenses (e.g., brokerage commissions, deduction of advisory or other fees or expenses charged by advisors or other third parties to investors, strategist fees and/or platform fees), contributions, with drawals, account restrictions, tax consequences and/or other factors, any or all of which may lower returns. While the Model Portfolio performance may have been better than the benchmark for some or all periods shown, the performance during any other period may not have been, and there is no assurance that the Model Portfolio performance will be better than the benchmark in the future. The Model Portfolio performance calculations assume reinvestment of dividends, are pre-tax and are net of Fund expenses.

ETF shares are bought and sold at market price (not NAV) and are not individually redeemable from the Fund. Total returns are calculated using the daily 4:00 p.m. EST net asset value (NAV). Market price returns reflect the midpoint of the bid/ask spread as of the close of trading on the exchange where Fund shares are listed. Market price returns do not represent the returns you would receive if you traded shares at other times. Model 12-month yield is calculated using the weighted average trailing 12-month distribution yields of the Fund constituents. Funds incepted less than 12 months ago do not have a trailing 12-month dividend yield. Model expense ratio refers to the weighted average expense ratios of the Fund constituents.

For the most recent month-end performance, please click <u>here</u>.

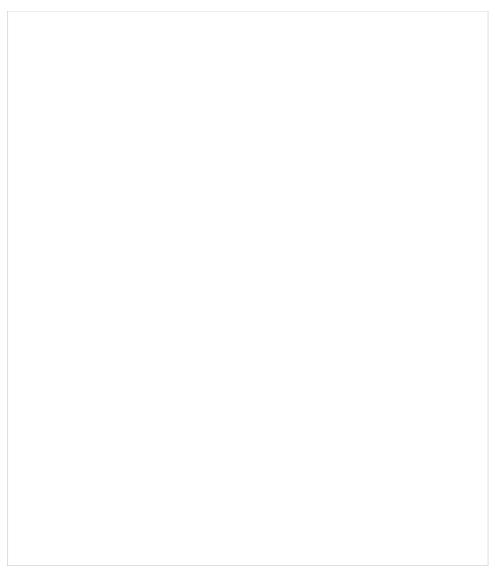
Fixed Income

For several years, our positioning within our fixed income model was to be under-weight in duration and over-weight in quality credit relative to the Bloomberg Aggregate Index.

This hurt us slightly in Q1 as rates fell and the duration trade paid off. But we are comfortable with where we are and believe our over-weight in quality credit will work for us in the medium to longer term.

WisdomTree Fixed Income Model Portfolio



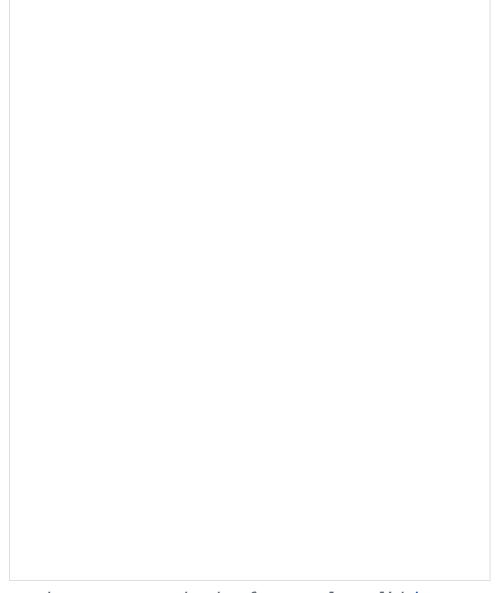


For the most recent month-end performance, please click here.

Well, if your core equity and fixed income models both underperformed, then your strategic allocation models, mixing varying combinations of the equity and fixed income portfolios, will also have underperformed. This is exactly what happened (using the 60/40" risk band as a proxy).

WisdomTree Moderate Model Portfolio





For the most recent month-end performance, please click $\underline{\textit{here}}$.

Endowment Model

Finally, a word about our endowment models, which combine stocks and bonds with an allocation to lower-correlated strategies such as real assets and alternatives. The thesis behind these models is that by incorporating lower-correlated strategies, advisors can deliver a more diversified portfolio experience, with the potential of delivering more consistent portfolio performance regardless of the market regime.

The idea is to take advantage of the power of compounding—if you don't lose as much in down markets, you don't have to gain as much in up markets to still come out ahead in the long run.

In Q1, our allocations to managed futures, MLPs, hedged equity and inflation-hedging strategies were positive but did not keep up with the large-cap growth rally in the S&P 500. Meanwhile, given that rally in the S&P, our allocation to a short-biased strategy did not help us.

Using our "moderately aggressive" endowment model as an example, as it is the closest allocation to the traditional 60/40 portfolio, we held our own but did



not keep up with our benchmarks.

WisdomTree Endowment Moderately Aggressive Model Portfolio

Model Performance | Model Allocations | Model Exposures | Fund Performance | Fund Details

As of 3/31/2023	Cumulative Returns			Average Annual Total Returns					
Name	1-Month	3-Month	YTD	1-Year	3-Year	5-Year	10-Year	Since Inception	
WisdomTree Endowment Moderately Aggressive Model Portfolio (NAV)	1.44%	3.92%	3.92%	-6.03%	8.57%	3,74%		5.05%	
WisdomTree Endowment Moderately Aggressive Model Portfolio (MP)	1.56%	4.02%	4.02%	-5.80%	8.69%	3.67%		5.04%	
50% MSCI AC World Index / 30% Bloomberg U.S. Aggregate Bond Index / 20% ICE BofA US 3-Month Treasury	2.39%	4.77%	4.77%	-4.31%	7.06%	4.36%		5.35%	
50% MSCI AC World Index / 30% Bloomberg U.S. Aggregate Bond Index / 20% Wilshire Liquid Alternative	2.87%	5.57%	5.57%	-6.14%	8.02%	4.81%		6.05%	

Source: WisdomTree Model Adoption Center, as of 3/31/23. The performance data quoted represents past performance and is no guarantee of future results. Investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data quoted.

The Model Portfolio performance results shown are theoretical and do not reflect any investor's actual experience with owning, trading or managing an actual investment. Thus, the performance shown does not reflect the impact that economic and market factors had or might have had on decision-making if actual investor money had been managed and allocated per the Model Portfolio. The actual performance achieved in seeking to follow the Model Portfolio may differ from the theoretical performance shown for a number of reasons, including the timing of implementation of trades (including rebalancing trades to adjust to Model Portfolio changes), market conditions, fees and expenses (e.g., brokerage commissions, deduction of advisory or other fees or expenses charged by advisors or other third parties to investors, strategist fees and/or platform fees), contributions, withdrawals, account restrictions, tax consequences and/or other factors, any or all of which may lower returns. While the Model Portfolio performance may have been better than the benchmark for some or all periods shown, the performance during any other period may not have been, and there is no assurance that the Model Portfolio performance will be better than the benchmark in the future. The Model Portfolio performance calculations assume reinvestment of dividends, are pre-tax and are net of Fund expenses.

ETF shares are bought and sold at market price (not NAV) and are not individually redeemable from the Fund. Total returns are calculated using the daily 4:00 p.m. EST net asset value (NAV). Market price returns reflect the midpoint of the bid/ask spread as of the close of trading on the exchange where Fund shares are listed. Market price returns do not represent the returns you would receive if you traded shares at other times. Model 12-month yield is calculated using the weighted average trailing 12-month distribution yields of the Fund constituents. Funds incepted less than 12 months ago do not have a trailing 12-month dividend yield. Model expense ratio refers to the weighted average expense ratios of the Fund constituents.

For the most recent month-end performance, please click <u>here</u>. Conclusion

We believe in transparency within our Model Portfolios, so we share our results, sometimes warts and all. Our strategic models did not keep up with their benchmarks in Q1, but we know why-our philosophical tilts are toward value, size, dividends and quality-and this is exactly what did not work best in Q1 (except quality).

But we believe in the long-term effectiveness of these tilts and further believe the rally in growth and mega-tech will be short-lived. There is some opinion that interest rates may fall over the short term as the Fed pivots back toward a more accommodative policy stance. But longer term, we believe rates will be range-bound or grind higher. We are strategic in nature but will move defensively if we see the need on a more tactical basis. Bottom line, we remain comfortable with our overall allocations.

In part two of this quarterly series, we will examine the performances of our



outcome-focused models.

Financial advisors can learn more about these models and how to position them successfully with end clients at our <u>Model Adoption Center</u>.

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View the online version of this article here.



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DEFINITIONS

<u>Federal Reserve</u>: The Federal Reserve System is the central banking system of the United States.

<u>Nasdag 100 Index</u>: Includes 100 of the largest domestic and international non-financial companies listed on The Nasdaq Stock Market based on market capitalization. The Index reflects companies across major industry groups including computer hardware and software, telecommunications, retail/wholesale trade and biotechnology. It does not contain securities of financial companies, including investment companies.

<u>Size</u>: Characterized by smaller companies rather than larger companies by market capitalization. This term is also related to the Size Factor, which associates smaller market-cap stocks with excess returns vs the market over time.

<u>Value</u>: Characterized by lower price levels relative to fundamentals, such as earnings or dividends. Prices are lower because investors are less certain of the performance of these fundamentals in the future. This term is also related to the Value Factor, which associates these stock characteristics with excess returns vs the market over tim.

Dividend: A portion of corporate profits paid out to shareholders.

Growth: Characterized by higher price levels relative to fundamentals, such as dividends or earnings. Price levels are higher because investors are willing to pay more due to their expectations of future improvements in these fundamentals.

<u>Stock</u>: A stock (also known as equity) is a security that represents the ownership of a fraction of a corporation. This entitles the owner of the stock to a proportion of the corporation's assets and profits equal to how much stock they own. Units of stock are called "shares."

Interest rates : The rate at which interest is paid by a borrower for the use of money.

<u>Small caps</u>: new or relatively young companies that typically have a market capitalization between \$200 million to \$2 billion.

Recession: two consecutive quarters of negative GDP growth, characterized generally by a slowing economy and higher unemploymen.

Large-Capitalization (Large-Cap): A term used by the investment community to refer to companies with a market capitalization value of more than \$10 billion. Large cap is an abbreviation of the term "large market capitalization". Market capitalization is calculated by multiplying the number of a company's shares outstanding by its stock price per share.

Balance sheet: refers to the cash and cash equivalents part of the Current Assets on a firms balance sheet and cash available for purchasing new position.

<u>Operating cash flow</u>: Measure of the amount of cash generated by a company's normal business operations, calculated by adjusting net income for items like depreciation and changes in inventory and receivables.

Emerging market: Characterized by greater market access and less potential for operational risks when compared to frontier markets, which leads to a larger base of potentially eligible investors.

