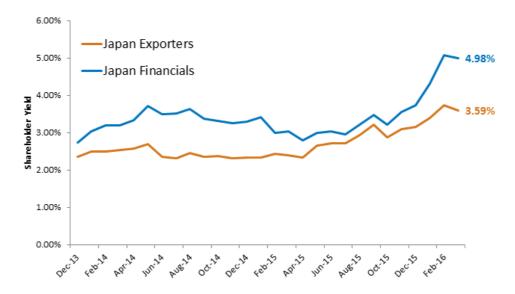
## SHAREHOLDER DISTRIBUTION YIELDS IN JAPAN ON THE RISE

Jeremy Schwartz - Global Chief Investment Officer 05/13/2016

Japan has been one of the hardest-hit markets in 2016. The Bank of Japan's (BOJ) experiment with a negative interest rate policy (NIRP) has led to questions about the efficacy of monetary policy globally and the yen has strengthened considerably, further weakening sentiment vis-à-vis Japan. Our Japan team still believes Japan remains one of the more attractive long-term opportunities from a market valuation perspective-and we expect further support from policy makers on both the fiscal and the monetary policy front. In addition to the expected policy accommodations, a key story underpinning our Japan thesis is that corporate Japan remains committed to growing capital distributions to shareholders in the form of dividends and share buybacks. The government initiative to make Japan more globally competitive from a corporate profitability perspective has managers doing a better job of managing the cash on their balance sheets. The segment of the market where sentiment turned most negative on Japan-and which interestingly has been conducting the most stock buybacks-are Japanese financials<sup>1</sup>. Whereas our Japanese exporter basket<sup>2</sup>, which tends to include some of the better run and more profitable ventures in Japan, has a net buyback yield of 0.84% as of March 31, 2016 (up approximately fourfold since earlier in 2013 and 2014), Japanese financials have seen their net buyback yields grow to approximately 2%, a doubling of the net buyback yield from the end of 2013. The dividend yield for Japanese financials has also grown from 1.8% at the end of 2013 to over 3% at the end of March 2016. This combined dividend and buyback yield of close to 5% for Japanese financials makes them some of the most attractively priced global financial stocks around. The shareholder yields for developed international financials and U.S. financials were 4.58% and 4.15%, respectively.<sup>3</sup> Jesper Koll and I have discussed the pessimism surrounding Japanese financials on the back of negative interest rates, and Jesper believes these companies are not going to be hurt by negative interest rates as much as the price declines imply. We believe the Japanese exporters are also likely to benefit from the renewed focus on fiscal support and coordination that Japanese prime minister Shinzo Abe is working to achieve. Japanese exporters, based on very reasonable relative valuations and continued growth in shareholder distributions, are a relatively low-priced way to access global growth.



Shareholder Yield



Sources: WisdomTree, FactSet, 12/31/13—3/31/16. "Japan Financials" refers to the WisdomTree Japan Hedged Financials Index. "Japan Exporters" refers to the WisdomTree Japan Hedged Equity Index. Past performance is not indicative of future results. You cannot invest directly in an index.

Sources: WisdomTree, FactSet, 12/31/13–3/31/16. "Japan Financials" refers to the WisdomTree Japan Hedged Financials Index. "Japan Exporters" refers to the WisdomTree Japan Hedged Equity Index. Past performance is not indicative of future results. You cannot invest directly in an index

Index performance does not represent actual fund or portfolio performance. A fund or portfolio may differ significantly from the securities included in the index. Index performance assumes reinvestment of dividends but does not reflect any management fees, transaction costs or other expenses that would be incurred by a portfolio or fund, or brokerage commissions on transactions in fund shares. Such fees, expenses and commissions on transactions in fund shares.

providing tools to access broad Japanese markets for the past decade. A little over five years ago, we enhanced our approach to Japan by providing access vehicles that were first to <a href="hedge">hedge</a> the currency risk<sup>4</sup>. More recently, around the start of <a href="Abenomics">Abenomics</a>, wisdomTree provided a way to focus on exporters while also hedging the currency risk—through the <a href="WisdomTree">WisdomTree</a> Japan Hedged Equity Fund (DXJ). About two years ago, WisdomTree expanded its Japanese toolkit even further by providing more precise exposure through five sector—focused Funds, one being the <a href="WisdomTree">WisdomTree</a> Japan Hedged Financials Fund (DXJF). Investors looking for a relatively low—priced<sup>5</sup> way to access global growth should consider DXJ, and investors wanting to take a more precise and contrarian view should consider DXJF.

1"Japanese financials" refers to the <a href="WisdomTree">WisdomTree</a> Japan Hedged Equity Index.

3"Sources: WisdomTree, FactSet, as of 3/31/16.

4"Refers to the WisdomTree Japan



Hedged Equity Fund, the first U.S.-listed, currency-hedged and Japan-focused ETF. <sup>5</sup>Based on P/E ratio.

## Important Risks Related to this Article

There are risks associated with investing, including possible loss of principal. Foreign investing involves special risks, such as risk of loss from currency fluctuation or political or economic uncertainty. The Funds focus their investments in Japan, thereby increasing the impact of events and developments in Japan that can adversely affect performance.

Funds focusing their investments on certain sectors and/or smaller companies increase their vulnerability to any single economic or regulatory development. This may result in greater share price volatility.

Investments in currency involve additional special risks, such as credit risk and interest rate fluctuations. Derivative investments can be volatile, and these investments may be less liquid than other securities, and more sensitive to the effect of varied economic conditions. As these Funds can have a high concentration in some issuers, the Funds can be adversely impacted by changes affecting those issuers.

Due to the investment strategy of these Funds, they may make higher capital gain distributions than other ETFs. Please read each Fund's prospectus for specific details regarding each Fund's risk profile.

For standardized performance and the most recent month-end performance click <a href="here">here</a> NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.

For more investing insights, check out our **Economic & Market Outlook** 

View the online version of this article here.



## **IMPORTANT INFORMATION**

U.S. investors only: Click <u>here</u> to obtain a WisdomTree ETF prospectus which contains investment objectives, risks, charges, expenses, and other information; read and consider carefully before investing.

There are risks involved with investing, including possible loss of principal. Foreign investing involves currency, political and economic risk. Funds focusing on a single country, sector and/or funds that emphasize investments in smaller companies may experience greater price volatility. Investments in emerging markets, currency, fixed income and alternative investments include additional risks. Please see prospectus for discussion of risks.

Past performance is not indicative of future results. This material contains the opinions of the author, which are subject to change, and should not to be considered or interpreted as a recommendation to participate in any particular trading strategy, or deemed to be an offer or sale of any investment product and it should not be relied on as such. There is no guarantee that any strategies discussed will work under all market conditions. This material represents an assessment of the market environment at a specific time and is not intended to be a forecast of future events or a guarantee of future results. This material should not be relied upon as research or investment advice regarding any security in particular. The user of this information assumes the entire risk of any use made of the information provided herein. Neither WisdomTree nor its affiliates, nor Foreside Fund Services, LLC, or its affiliates provide tax or legal advice. Investors seeking tax or legal advice should consult their tax or legal advisor. Unless expressly stated otherwise the opinions, interpretations or findings expressed herein do not necessarily represent the views of WisdomTree or any of its affiliates.

The MSCI information may only be used for your internal use, may not be reproduced or re-disseminated in any form and may not be used as a basis for or component of any financial instruments or products or indexes. None of the MSCI information is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Historical data and analysis should not be taken as an indication or guarantee of any future performance analysis, forecast or prediction. The MSCI information is provided on an "as is" basis and the user of this information assumes the entire risk of any use made of this information. MSCI, each of its affiliates and each entity involved in compiling, computing or creating any MSCI information (collectively, the "MSCI Parties") expressly disclaims all warranties. With respect to this information, in no event shall any MSCI Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including loss profits) or any other damages (www.msci.com)

Jonathan Steinberg, Jeremy Schwartz, Rick Harper, Christopher Gannatti, Bradley Krom, Tripp Zimmerman, Michael Barrer, Anita Rausch, Kevin Flanagan, Brendan Loftus, Joseph Tenaglia, Jeff Weniger, Matt Wagner, Alejandro Saltiel, Ryan Krystopowicz, Jianing Wu, and Brian Manby are registered representatives of Foreside Fund Services, LLC.

WisdomTree Funds are distributed by Foreside Fund Services, LLC, in the U.S. only. You cannot invest directly in an index.



## **DEFINITIONS**

Negative Interest Rate Policy (NIRP): A monetary policy where by interest rates.

Monetary policy: Actions of a central bank or other regulatory committee that determine the size and rate of growth of the money supply, which in turn affects interest rates.

<u>Valuation</u>: Refers to metrics that relate financial statistics for equities to their price levels to determine if certain attributes, such as earnings or dividends, are cheap or expensive.

Dividend: A portion of corporate profits paid out to shareholders.

**Share buybacks**: Firms using cash to purchase their own outstanding shares; may positively impact the share price.

Net Buyback Yield: A company's net share buyback is the difference between the capital raised by issuing new shares and the money the company spent on buying back any outstanding shares. A positive net share buyback means that more was spent on buying back existing shares than received from issuing new shares. Net buyback yield is the amount of a company's net buybacks divided by its market capitalization. Please note that net buyback yield does not represent a dividend paid by the company.

**Dividend yield**: A financial ratio that shows how much a company pays out in dividends each year relative to its share price.

Interest rates : The rate at which interest is paid by a borrower for the use of money.

**Shareholder Yield**: A data point that references the combination of dividend yield and buyback yield.

**Hedge**: Making an investment to reduce the risk of adverse price movements in an asset. Normally, a hedge consists of taking an offsetting position in a related security, such as a futures contract.

Abenomics: Series of policies enacted after the election of Japanese Prime Minister Shinzo Abe on December 16, 2012 aimed at stimulating Japan's economic growth.

