GETTING EXPOSURE TO QUALITY COMPANIES IN DEVELOPED MARKETS?

Alejandro Saltiel - Head of Indexes, U.S. 11/10/2021

The <u>quality</u> factor has <u>outperformed the broad market this year across the globe</u>, and we expect that to continue through the expansion phase of the economic cycle.

The <u>WisdomTree International Quality Dividend Growth Index (WTIDG)</u> selects companies with strong measures of profitability and earnings growth prospects in the developed markets. The thesis is that these companies will be able to grow their dividends at a faster and more stable pace, translating into strategic outperformance.

Having exposure to these companies when COVID-19 hit was important. WTIDG's median annual dividend growth over the last three years has been 10.5% compared to 2.8% by the MSCI EAFE Index. During this same period, WTIDG has outperformed MSCI EAFE by more than 400 basis points (bps) while its hedged version, the WisdomTree International Hedged Qua lity Dividend Growth Index (WTIDGH), has outperformed by a wider 600 bps¹.

WTIDG and WTIDGH share a common equity basket and are tracked by the <u>WisdomTree International Quality Dividend Growth Fund (IQDG)</u> and the <u>WisdomTree International Hedged Quality Dividend Growth Fund (IHDG)</u>, respectively. This equity basket underwent its annual reconstitution at the beginning of November.

Rebalance Summary

Fundamentals

Fundamentals after our rebalance show an increase in quality metrics, as well as higher implied growth as measured by the earnings retention times the <u>return on equity (ROE)</u>. <u>Return on assets (ROA)</u> improves from 9.94% to 10.87% and implied growth rate from 12.58% to 14.07%.

Portfolio	Div. Yield (%)	P/E Ratio	Fwd. P/E Ratio	ROE	ROA	Imp. Growth	PE to LTG	Dividend Payout Ratio
WTIDG Post Rebal	2.53	18.01	16.03	25.84	10.87	14.07	1.02	45.56%
WTIDG Pre Rebal	2.99	17.22	14.66	25.95	9.94	12.58	1.58	51.52%
MSCI EAFE Index	2.35	18.13	15.22	10.56	1.46	6.07	1.06	42.57%

Sources: WisdomTree, FactSet, as of 9/30/21. Past performance is not indicative of future results. You cannot invest directly in an index. Dividend Payout Ratio: The percentage of earnings paid to shareholders in dividends, calculated as yearly dividends per share over earnings per share. Implied Growth Rate: Calculated as a company's return on equity (RDE) multiplied by their earnings retention rate. LTG: Compilation of analyst estimates of the growth in operating samings expected to occur be next full business cycle, sourced from FactSourced from FactSourced

Within its objectives, $\underline{\text{WTIDG's}}$ fundamentals show a portfolio with more attractive quality and growth metrics than the MSCI EAFE Index, along with a lower growth-adjusted valuation.

Country and Sector Changes

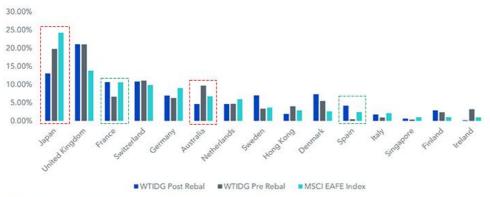
During this latest reconstitution, Japan and Australia saw notable reductions in weights relative to the MSCI EAFE Index. Exposures to France, Sweden and Spain were significantly increased.

The largest change from a country perspective was France, whose weight increased 4.04%. This increase was driven by the addition of Consumer Discretionary conglomerates Kering SA and Michelin. Both companies showed a solid rebound in earnings and dividend growth post COVID-19 slowdown. Increases for Sweden and Spain can be largely attributed to the addition of companies in the Industrials and Consumer Discretionary sectors,



respectively.

Country Exposures

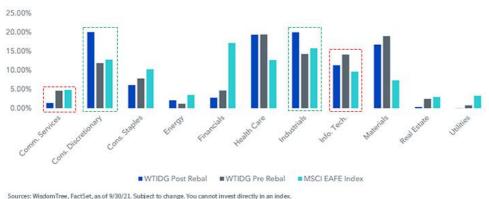


Sources: WisdomTree, FactSet, as of 9/30/21. Subject to change. You cannot invest directly in an index.

When looking at sector changes, Consumer Discretionary had the biggest percentage weight increase, driven by the previously mentioned French companies along with Spanish Industria de Diseno Textil, S.A. The Industrials sector also saw a significant weight increase driven by Deutsche Post AG, Hapag-Lloyd AS and Sandvik AB.

Noteworthy weight reductions came from the Communication and Information Technology sectors. Companies with large weight reductions were SoftBank Corp. and SAP SE.

Sector Exposures



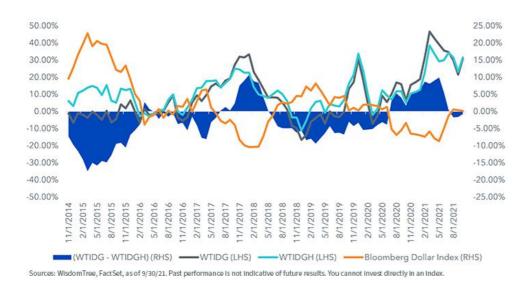
Sources: WisdomTree, FactSet, as of 9/30/21. Subject to change. You cannot invest directly in an index

Possibility of Implementing Currency View

Going back to their common inception in November 2013, we can see how the excess in the rolling 12-month performance between WTIDG and WTIDGH is highly correlated to the performance of the Bloomberg Dollar Spot Index. In periods of U.S. dollar (USD) strength, WTIDGH will seeks to outperform WTIDG, with the opposite happening in periods of USD weakness. The idea behind IQDG and IHDG sharing a stock basket is to allow investors to implement their views on the USD on top of a portfolio of companies with strong profitability and growth outlook metrics.

Trailing 12-Month Return





¹ Sources: WisdomTree, FactSet. Data from 9/30/18-9/30/21. Past performance is not indicative of future results. You cannot invest directly in an index.

Important Risks Related to this Article

There are risks associated with investing, including possible loss of principal.

IHDG: Foreign investing involves special risks, such as risk of loss from currency fluctuation or political or economic uncertainty. To the extent the Fund invests a significant portion of its assets in the securities of companies of a single country or region, it is likely to be impacted by the events or conditions affecting that country or region. Dividends are not guaranteed, and a company currently paying dividends may cease paying dividends at any time. Investments in currency involve additional special risks, such as credit risk and interest rate fluctuations. Derivative investments can be volatile, and these investments may be less liquid than other securities and more sensitive to the effect of varied economic conditions. As this Fund can have a high concentration in some issuers, the Fund can be adversely impacted by changes affecting those issuers. The Fund invests in the securities included in, or representative of, its Index regardless of their investment merit, and the Fund does not attempt to outperform its Index or take defensive positions in declining markets. Due to the investment strategy of this Fund, it may make higher capital gain distributions than other ETFs.

IQDG: Foreign investing involves special risks, such as risk of loss from currency fluctuation or political or economic uncertainty. Heightened sector exposure increases the Fund's vulnerability to any single economic, regulatory or other development impacting that sector. This may result in greater share price volatility. The Fund invests in the securities included in, or representative of, its Index regardless of their investment merit, and the Fund does not attempt to outperform its Index or take defensive positions in declining markets. Due to the investment strategy of this Fund, it may make higher capital gain distributions than other ETFs.

Please read each Fund's prospectus for specific details regarding the Fund's risk profiles.

References to specific securities and their issuers are for illustrative purposes only and are not intended to be, and should not be interpreted as, recommendations to purchase or sell such securities.

For standardized performance and the most recent month-end performance click here NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.



Related Funds

- + <u>WisdomTree International Hedged Quality Dividend Growth Fund</u>
- + <u>WisdomTree International Quality Dividend Growth Fund</u>

View the online version of this article here.



IMPORTANT INFORMATION

U.S. investors only: Click <u>here</u> to obtain a WisdomTree ETF prospectus which contains investment objectives, risks, charges, expenses, and other information; read and consider carefully before investing.

There are risks involved with investing, including possible loss of principal. Foreign investing involves currency, political and economic risk. Funds focusing on a single country, sector and/or funds that emphasize investments in smaller companies may experience greater price volatility. Investments in emerging markets, currency, fixed income and alternative investments include additional risks. Please see prospectus for discussion of risks.

Past performance is not indicative of future results. This material contains the opinions of the author, which are subject to change, and should not to be considered or interpreted as a recommendation to participate in any particular trading strategy, or deemed to be an offer or sale of any investment product and it should not be relied on as such. There is no guarantee that any strategies discussed will work under all market conditions. This material represents an assessment of the market environment at a specific time and is not intended to be a forecast of future events or a guarantee of future results. This material should not be relied upon as research or investment advice regarding any security in particular. The user of this information assumes the entire risk of any use made of the information provided herein. Neither WisdomTree nor its affiliates, nor Foreside Fund Services, LLC, or its affiliates provide tax or legal advice. Investors seeking tax or legal advice should consult their tax or legal advisor. Unless expressly stated otherwise the opinions, interpretations or findings expressed herein do not necessarily represent the views of WisdomTree or any of its affiliates.

The MSCI information may only be used for your internal use, may not be reproduced or re-disseminated in any form and may not be used as a basis for or component of any financial instruments or products or indexes. None of the MSCI information is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Historical data and analysis should not be taken as an indication or guarantee of any future performance analysis, forecast or prediction. The MSCI information is provided on an "as is" basis and the user of this information assumes the entire risk of any use made of this information. MSCI, each of its affiliates and each entity involved in compiling, computing or creating any MSCI information (collectively, the "MSCI Parties") expressly disclaims all warranties. With respect to this information, in no event shall any MSCI Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including loss profits) or any other damages (www.msci.com)

Jonathan Steinberg, Jeremy Schwartz, Rick Harper, Christopher Gannatti, Bradley Krom, Tripp Zimmerman, Michael Barrer, Anita Rausch, Kevin Flanagan, Brendan Loftus, Joseph Tenaglia, Jeff Weniger, Matt Wagner, Alejandro Saltiel, Ryan Krystopowicz, Jianing Wu, and Brian Manby are registered representatives of Foreside Fund Services, LLC.

WisdomTree Funds are distributed by Foreside Fund Services, LLC, in the U.S. only. You cannot invest directly in an index.



DEFINITIONS

<u>Quality</u>: Characterized by higher efficiency and profitability. Typical measures include earnings, return on equity, return on assets, operating profitability as well as others. This term is also related to the Quality Factor, which associates these stock characteristics with excess returns vs the market over tim.

MSCI EAFE Index: is a market cap-weighted index composed of companies representative of the developed market structure of developed countries in Europe, Australasia and Japan.

Basis point : 1/100th of 1 percent.

Hedge currency exposure: Engage in transactions that mitigate the impact of currency fluctuations on the total returns of foreign investments. Hedging can help returns when a foreign currency depreciates against the U.S. dollar, but it can hurt when the foreign currency appreciates against the U.S. dollar.

Return on Equity (ROE): Measures a corporation's profitability by revealing how much profit a company generates with the money shareholders have invested.

Return on assets (ROA): Firm profits (after accounting for all expenses) divided by the firm's total assets. Higher numbers indicate greater profits relative to the level of assets utilized to generate them.

Bloomberg Dollar Spot Index (BBDXY): Tracks the performance of a basket of ten leading global currencies versus the U.S. dollar. Each currency in the basket and their weight is determined annually based on their share of international trade and FX liquidity.

