DO EUROZONE YIELDS MATTER ANYMORE FOR TREASURIES?

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Remember when <u>eurozone</u> sovereign debt <u>yields</u> mattered to <u>Treasuries</u>? Back when the <u>U.S. Treasury (UST) 10-year yield</u> was hitting historic lows and any sell-off seemed to be capped, a common justification was that Treasuries still offered a relative yield advantage versus sovereign counterparts such as the <u>10-year German bund</u>. Interestingly, during this year's rise in the UST 10-year yield, this argument was conspicuously absent, raising the question: do eurozone yields matter anymore?

Europe's Role in U.S. Markets

Over the last several years, the European Central Bank's (ECB) bond purchase program has driven yields lower across Europe, which is clearly evidenced by the divergence between the U.S. and German 10-year yields. Since 2012, this spread has been on a steadily ascending trajectory, reaching an all-time high this year of +280 basis points (bps) in November. However, unlike the past few years' experiences, this differential did not offer the same degree of support in capping the rise in the UST 10-year yield.

Let's get some perspective on the whole "yield advantage" aspect of bond trading, as there is more to it than meets the eye. Consider an institutional pension fund or insurance company based in Europe. Thanks to their investment policy statements, many of these investors have required levels of quality investments in their investment portfolios, leaving them with only a handful of options from which to choose throughout the globe. Becuse these investors have gotten barely anything out of bunds, many have gone to U.S. Treasuries for their higher yields.

Of course, there is a hedging cost involved in this cross-Atlantic transaction, which is based on the difference between short-term interest rates in U.S. and Europe (just as U.S. investors are currently paid to hedge euro exposure, the opposite is true for European investors and the dollar). And because the <u>Federal Reserve (Fed)</u> is raising short-term rates at the same time the ECB is locked-in at negative rates, it is becoming more and more expensive for European investors to hedge U.S. dollar exposure when investing in U.S. securities.

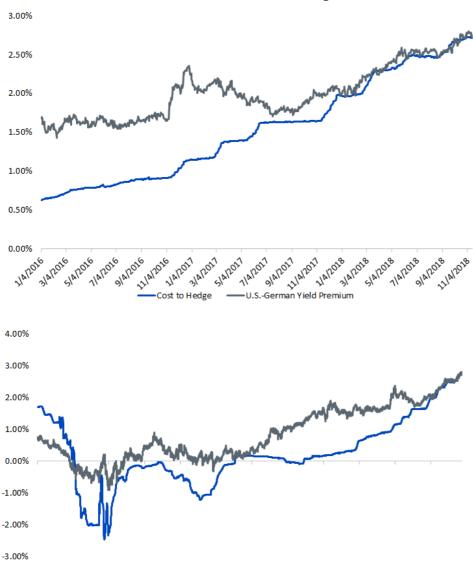
Since the Fed started its <u>rate hike</u> cycle at the end of 2015, this increasing hedging cost was something European investors would happily pay, as long as the yield premium of Treasuries over bunds made up for it. That was the case for several years—that is, until earlier this year.

Close, but No Cigar



Ever since the financial crisis, the U.S.-German yield premium has remained above the headging cost—almost to a suspicious degree, in fact. This year, as the cost and premium have come to a head, the two figures have floated right on top of one another. This post-hedging yield premium came incredibly close to turning negative a few times in the post-crisis era but could never quite sustain a sub-zero level. Like clockwork, every time the hedging cost nudged up, investors backed away from Treasuries or bought bunds until the yield premium paid for itself. We find it hard to imagine this is a coincidence.

U.S.-German Yield Premium vs. Cost to Hedge-Since 2007 and Last Three Years



Sources: WisdomTree, Bloomberg, as of 11/15/18. Blue line represents cost to hedge and gray line represents premium of 10-year U.S. Treasury bond vs. 10-year German bund. Cost to hedge determined by one-month LIBID rates for the U.S. dollar and the euro. Past performance is not indicative of future results. You cannot invest directly in an index.

U.S.-German Yield Premium

Cost to Hedge

Where We Go from Here



The ECB has telegraphed a close to its new bond purchase program at the end of the year, but will still buy bonds in order to keep its balance sheet holdings constant. This could keep a ceiling on European yields. It is also our view that the ECB may not raise rates until its current president, Draghi, leaves in October 2019. On the flipside, the Fed is likely to raise rates in December 2018, with the Fed's latest median projection geared towards three additional hikes in 2019.

These two counteracting monetary forces will continue to drive up the cost of hedging the dollar for European investors. Based on what we've observed, with the interest rate differential continuing to widen, we expect the U.S.-German yield premium to follow suit. In the past, that meant either Treasuries sold off, or bunds rallied. Certainly, there are many other dynamics to watch when trying to discern UST rate trends, but the yield advantage landscape has definitely been altered.

Either way, in the lead-up to the Fed meeting, and its aftermath, we have a fascinating few months ahead in bond land.

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DEFINITIONS

Eurozone (EZ): Consists of the following 18 countries that have adopted the euro as their currency: Austria, Belgium, Cyprus, Estonia, Finland, France, Germany, Greece, Ireland, Italy, Latvia, Luxembourg, Malta, the Netherlands, Portugal, Slovakia, Slovenia and Spain (source: European Central Bank, 2014).

<u>Yield</u>: The income return on an investment. Refers to the interest or dividends received from a security that is typically expressed annually as a percentage of the market or face value.

<u>Treasury</u>: Debt obligation issued by the U.S. government with payments of principal and interest backed by the full faith and credit of the U.S. government.

10- Year Treasury: a debt obligation of the U.S. government with an original maturity of ten years.

German 10-year bund: a debt instrument issued by the German government with an original maturity of 10 years.

Basis point : 1/100th of 1 percent.

Federal Reserve: The Federal Reserve System is the central banking system of the United States.

<u>Rate Hike</u>: refers to an increase in the policy rate set by a central bank. In the U.S., this generally refers to the Federal Funds Target Rate.

<u>Hedge</u>: Making an investment to reduce the risk of adverse price movements in an asset. Normally, a hedge consists of taking an offsetting position in a related security, such as a futures contract.

