THE Q2 2023 WISDOMTREE ECONOMIC MARKET OUTLOOK IN 10 CHARTS OR LESS

Scott Welch - Chief Investment Officer, Model Portfolios 04/19/2023

"I just dropped in to see what condition my condition was in."

(Kenny Rogers & The First Edition, 1967)

The first quarter of 2023 was <u>volatile</u>-economically, politically and marketwise. We saw dramatic <u>interest rate</u> movements, shifting opinions on the future of <u>Fed</u> policy, bank failures, governmental bailout programs, and a resurgence of <u>large-cap growth</u> and megatech <u>stocks</u>. A great deal of uncertainty remains as we begin Q2, but let's try to break it down.

when reviewing the current state of the global economy and investment markets, we always recommend focusing on market signals and weeding out market noise. We believe the five primary economic and market signals that provide perspective on where we go from here are <u>GDP</u> growth, earnings, interest rates, <u>inflation</u> and <u>central bank</u> policy.

We continue to believe the U.S. economy will head into <u>recession</u> at some point this year, but we certainly are getting mixed signals from consumers, the Fed, and the <u>bond</u> and stock markets. So, let's dive in.

GDP, Inflation and Central Bank Policy

Let's start with a look at the <u>yield curve</u> (i.e., interest rates), specifically two closely watched <u>spreads</u>: the <u>10-year/2-year</u> and the <u>10-year/3-month</u>. In some cases, what we see is a level of inversion we haven't witnessed since back in the 1960s.



10 Year Treasury Rate (t:10YTR) (Percent)
 10-2 Year Treasury Yield Spread (t:10Y3MTS) (Percent)
 10 Year-3 Month Treasury Yield Spread (t:10Y3MTS) (Percent)

12.00%

6.00%

13.373

3.39%

1970

1980

1990

2000

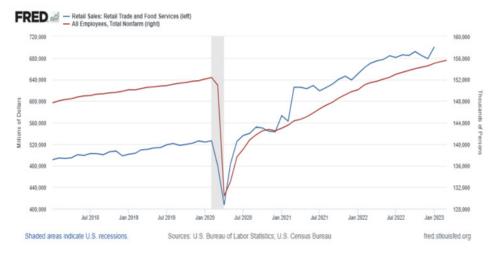
2010

2020

Source: Ycharts, data through 4/10/21. You cannot invest in an index, and past performance is no guarantee of future results.

We see that the 10s/2s has been inverted since roughly July 2022, while the 10s/3mo (historically the more accurate indicator of recessions, which are highlighted by the gray bars in the chart) inverted in October. Both are signaling a coming recession but, historically and importantly, with a time lag. Given how long and how steeply the curve has been inverted, we believe we are headed there, but perhaps not just yet given the relative strength of the labor and retail sales indicators.

Apr 11 2023, 10:09AM EDT. Powered by YCHARTS



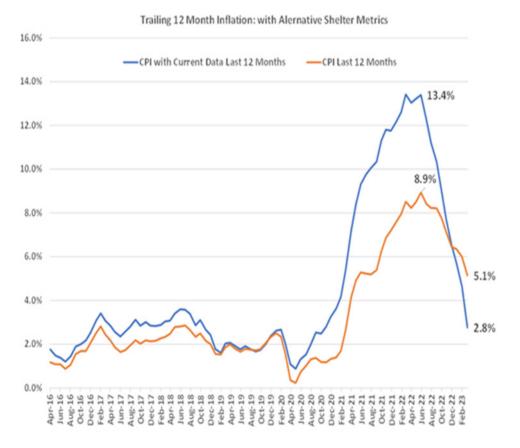
Source: St. Louis FRED, retail sales data through January 2023; nonfarm payroll data through March 2023. Past performance does not guarantee future results.

While some argue that elevated inflation remains a primary concern in 2023, we believe it has peaked and will continue to fall through the year, especially if the Fed remains firm in its <u>hawkish</u> tone and narrative. The market currently is pricing in another 25 <u>basis point (bp) rate hike</u> at the May <u>FOMC</u> meeting, but also a pivot back toward a more



accommodative stance as we move through the year. We note the headline <u>CPI</u> number is significantly impacted by housing and shelter data, which are subject to an approximately six-month reporting lag. CPI would look much lower if current or contemporaneous shelter data were used.

In fact, our belief in an impending recession later in 2023 is at least partly based on the idea that the Fed will remain hawkish for too long, driving economic growth downward.



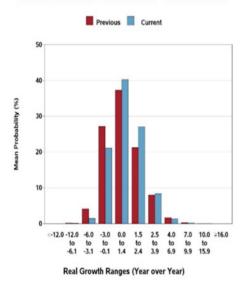
 $Sources: The \ Bureau\ of\ Labor\ Statistics, Wisdom Tree, through\ March\ 2023.\ Past\ performance\ does\ not\ guarantee\ future\ results.$

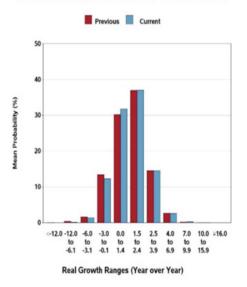
With that as a backdrop, it is not surprising that the consensus estimate for annual GDP growth in 2023 is muted, or that many analysts believe we will enter a recession at some point during the year.





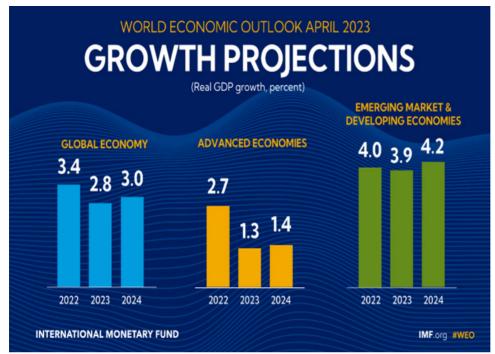






Source: The Philadelphia Federal Reserve, "Survey of Professional Forecasters," as of 2/10/23. There is no guarantee that any projection, forecast or opinion will be realized. Actual results may vary.

Outside the U.S., a slower-than-expected economic recovery in China following the end of its Zero Covid policies, combined with the ongoing Russia/Ukraine conflict, have worked to lower global economic forecasts as well.



Source: International Monetary Fund Global GDP forecast, as of April 2023. There is no guarantee that any projection, forecast, or opinion will be realized. Actual results may vary.

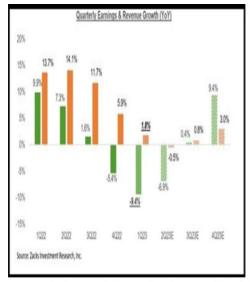
Translation: A recession seems to be on the horizon. Positive economic news remains, especially in consumption and labor, but many indicators are declining. While the Fed will be highly data dependent as we move through 2023, we believe we are at, or close to, the end of the rate hike cycle, at which point monetary policy will then enter into an extended pause. We may see a pivot toward a more accommodative monetary policy in the latter months of the year.



Our since-inception Senior Advisor Professor Jeremy Siegel also believes the Fed is misreading the current economic data and needs to pivot to rate cuts, sooner rather than later.

Earnings and Valuations

The consensus is that 2023 will witness a decline in corporate earnings as economic activity slows down and wages continue their upward trend, combining to put pressure on operating margins. This is a primary reason we believe the "quality tilt" in our products and Model Portfolios will continue to benefit us as we move through the year.



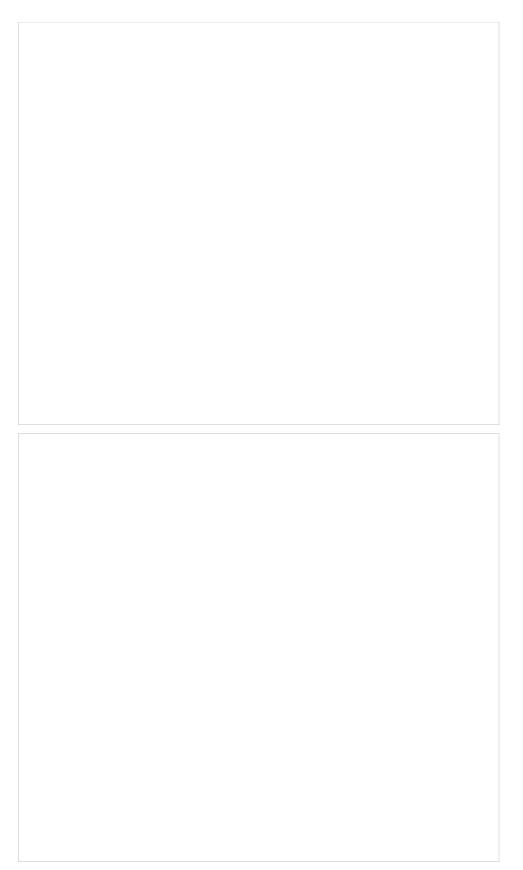


Source: Zacks Earnings Report, as of March 17, , 2023. The green bars represents earnings growth while the orange bars represent revenue growth. "Hatched" bars are estimates – actual results may vary.

Source: Zachs Earnings Estimates, as of 3/17/23. Past performance does not guarantee future results, and actual results may vary.

Outside the U.S., only Japan is expected to show positive earnings growth in 2023. Fundamental investors may find the relative <u>valuations</u> outside the U.S. to be quite attractive, especially if the dollar continues its downward trend.





Translation: We have entered a period of uncertainty with respect to the equity markets. All eyes will be on earnings as we move through the year-many expect a global earnings recession. Market valuations are in line with historical averages, with perhaps relative value available in Japan and Europe.



We saw a strong factor re-rotation toward large-cap growth and mega-tech stocks in Q1. If we are correct in our earnings and interest rate outlooks, we do not believe this trend will continue.

In addition, given the outperformance of large caps in Q1, small-cap and value stocks continue to represent a relative value opportunity going forward. We also believe dividend stocks will continue to be attractive as we move into increased market uncertainty.

We believe "quality" (i.e., companies with strong <u>balance sheets</u>, earnings and cash flows) will become increasingly important as margins and earnings get squeezed. Firms that can maintain their pricing power and dividends should outperform.

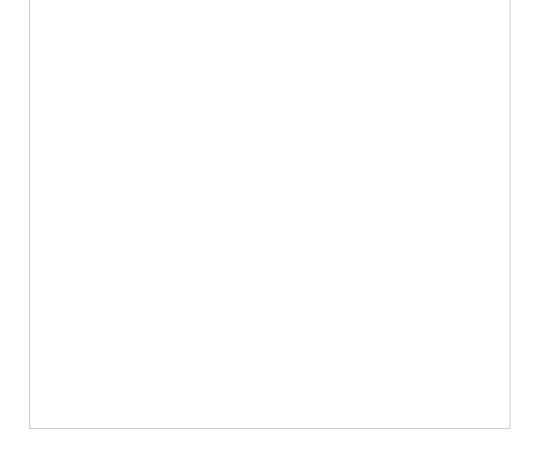
Interest Rates and Spreads

The yield curve remains an item of intense focus these days. We discussed the level and shape of the curve above, but what about credit spreads?

Credit spreads have risen but remain in line with historical levels. This, combined with positive real rates across the maturity spectrum translates into "there is income back in fixed income."

Corporate balance sheets are in decent shape, so coupons should be safe. We increased the duration of our strategic fixed income model several months ago but remain short duration relative to the <u>Bloomberg Aggregate index</u>, as well as having an over-weight allocation to quality credit.

We believe there is relative value in high-yield bonds and, given the shape of the yield curve, we still like <u>floating rate Treasuries</u>.





Translation: We increased the duration within our fixed income portfolios a few months ago but remain short duration and have an over-weight allocation to quality credit relative to the Bloomberg Aggregate index. Floating rate Treasuries remain a high conviction trade for us, and we believe quality-oriented high yield is an attractive relative value trade.

Summary

When focusing on what we believe are the primary economic and market signals, the "condition our condition is in" is uncertain. Economic growth is slowing, and we are probably headed into a recession. Earnings are expected to fall. The labor market and consumer spending remain solid, though both are perhaps showing signs of slowing down.

Combined with sticky inflation, the ongoing Russia/Ukraine conflict, concerns over systemic banking risk following several notable failures, and a Fed that is in a pickletrying to balance inflation with systemic liquidity risk concerns—these are volatile and uncertain times.

To summarize our primary investment themes and views for 2023:

- There is income back in fixed income. We believe there is relative value in high yield, and we continue to like U.S. floating rate Treasuries.
- Despite the performances in Q1, our continued theme for the 2020s is a decade led by value and dividend stocks.
- Quality is an increasingly important risk factor as investors refocus on fundamentals during uncertain times.
- U.S. small-cap stocks are presenting attractive valuation plays.
- Higher dividends, lower valuations and the possibility of a continued decline in the dollar suggest that U.S. investors should pay more attention to non-U.S. investment opportunities.



• Active management and intelligent risk factor tilts should be rewarded versus passive management (i.e., <u>cap-weighted</u> <u>beta</u>).

That said, as strategic investors, we continue to suggest focusing on a longer-term time horizon and the construction of all-weather portfolios, diversified at both the asset class and risk factor levels.

For definitions of Indexes/terms in the charts above, please visit the glossary.

Related Content

Q2 2023 WisdomTree Economic & Investments Chart Book

For standardized performance and the most recent month-end performance click $\underline{\text{here}}$ NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.

Related Blogs

+ The WisdomTree Q1 2023 Economic and Market Outlook in 10 Charts or Less

For more investing insights, check out our <a>Economic & Market Outlook

View the online version of this article here.



IMPORTANT INFORMATION

U.S. investors only: Click <u>here</u> to obtain a WisdomTree ETF prospectus which contains investment objectives, risks, charges, expenses, and other information; read and consider carefully before investing.

There are risks involved with investing, including possible loss of principal. Foreign investing involves currency, political and economic risk. Funds focusing on a single country, sector and/or funds that emphasize investments in smaller companies may experience greater price volatility. Investments in emerging markets, currency, fixed income and alternative investments include additional risks. Please see prospectus for discussion of risks.

Past performance is not indicative of future results. This material contains the opinions of the author, which are subject to change, and should not to be considered or interpreted as a recommendation to participate in any particular trading strategy, or deemed to be an offer or sale of any investment product and it should not be relied on as such. There is no guarantee that any strategies discussed will work under all market conditions. This material represents an assessment of the market environment at a specific time and is not intended to be a forecast of future events or a guarantee of future results. This material should not be relied upon as research or investment advice regarding any security in particular. The user of this information assumes the entire risk of any use made of the information provided herein. Neither WisdomTree nor its affiliates, nor Foreside Fund Services, LLC, or its affiliates provide tax or legal advice. Investors seeking tax or legal advice should consult their tax or legal advisor. Unless expressly stated otherwise the opinions, interpretations or findings expressed herein do not necessarily represent the views of WisdomTree or any of its affiliates.

The MSCI information may only be used for your internal use, may not be reproduced or re-disseminated in any form and may not be used as a basis for or component of any financial instruments or products or indexes. None of the MSCI information is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Historical data and analysis should not be taken as an indication or guarantee of any future performance analysis, forecast or prediction. The MSCI information is provided on an "as is" basis and the user of this information assumes the entire risk of any use made of this information. MSCI, each of its affiliates and each entity involved in compiling, computing or creating any MSCI information (collectively, the "MSCI Parties") expressly disclaims all warranties. With respect to this information, in no event shall any MSCI Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including loss profits) or any other damages (www.msci.com)

Jonathan Steinberg, Jeremy Schwartz, Rick Harper, Christopher Gannatti, Bradley Krom, Tripp Zimmerman, Michael Barrer, Anita Rausch, Kevin Flanagan, Brendan Loftus, Joseph Tenaglia, Jeff Weniger, Matt Wagner, Alejandro Saltiel, Ryan Krystopowicz, Jianing Wu, and Brian Manby are registered representatives of Foreside Fund Services, LLC.

WisdomTree Funds are distributed by Foreside Fund Services, LLC, in the U.S. only. You cannot invest directly in an index.



DEFINITIONS

<u>Volatility</u>: A measure of the dispersion of actual returns around a particular average level. .

Interest rates: The rate at which interest is paid by a borrower for the use of money.

<u>Federal Reserve</u>: The Federal Reserve System is the central banking system of the United States.

<u>Large-Capitalization (Large-Cap)</u>: A term used by the investment community to refer to companies with a market capitalization value of more than \$10 billion. Large cap is an abbreviation of the term "large market capitalization". Market capitalization is calculated by multiplying the number of a company's shares outstanding by its stock price per share.

<u>Growth</u>: Characterized by higher price levels relative to fundamentals, such as dividends or earnings. Price levels are higher because investors are willing to pay more due to their expectations of future improvements in these fundamentals.

<u>Stock</u>: A stock (also known as equity) is a security that represents the ownership of a fraction of a corporation. This entitles the owner of the stock to a proportion of the corporation's assets and profits equal to how much stock they own. Units of stock are called "shares."

Gross domestic product (GDP): The sum total of all goods and services produced across an economy.

Inflation: Characterized by rising price levels.

Central bank : Refers to the the monetary authority of any country.

Recession: two consecutive quarters of negative GDP growth, characterized generally by a slowing economy and higher unemploymen.

Bond: A fixed-income instrument that represents a loan made by an investor to a borrower (typically corporate or governmental).

<u>Curve</u>: Refers to the yield curve. Positioning on the yield curve is important to investors, especially during non-parallel shifts.

Spread: Typically refers to a difference between a measure of yield for one asset class and a measure of yield for either a different subset of that asset class or a different asset class entirely.

10-2 Year Treasury Yield Spread : The difference between the 10 year treasury rate
and the 2 year treasury rate.

10 Year-3 Month Treasury Yield Spread: The difference between the 10 year treasury rate and the 3 month treasury rate.

<u>Hawkish</u>: Description used when worries about inflation are the primary concerns in setting monetary policy decisions.

Basis point : 1/100th of 1 percent.



Rate Hike : refers to an increase in the policy rate set by a central bank. In the
U.S., this generally refers to the Federal Funds Target Rate.

Federal Open Market Committee (FOMC): The branch of the Federal Reserve Board that determines the direction of monetary policy.

Consumer Price Index (CPI): A measure that examines the weighted average of prices of a basket of consumer goods and services, such as transportation, food and medical care. The CPI is calculated by taking price changes for each item in the predetermined basket of goods and averaging them; the goods are weighted according to their importance. Changes in CPI are used to assess price changes associated with the cost of living.

<u>Monetary policy</u>: Actions of a central bank or other regulatory committee that determine the size and rate of growth of the money supply, which in turn affects interest rates.

<u>Valuation</u>: Refers to metrics that relate financial statistics for equities to their price levels to determine if certain attributes, such as earnings or dividends, are cheap or expensive.

Balance sheet: refers to the cash and cash equivalents part of the Current Assets on a firms balance sheet and cash available for purchasing new position.

Bloomberg Aggregate Bond Index: The Bloomberg Aggregate Bond Index or "the Agg" is a broad-based fixed-income index used by bond traders and the managers of mutual funds and exchange-traded funds (ETFs) as a benchmark to measure their relative performance.

Floating Rate Treasury Note: a debt instrument issued by the U.S. government whose coupon payments are linked to the 13-week Treasury bill auction rate.

<u>Market capitalization-weighting</u>: Market cap = share prices x number of shares outstanding. Firms with the highest values receive the highest weights in approaches designed to weight firms by market <math>cap.

<u>Beta</u>: A measure of the volatility of a security or a portfolio in comparison to a benchmark. In general, a beta less than 1 indicates that the investment is less volatile than the benchmark, while a beta more than 1 indicates that the investment is more volatile than the benchmark.

