IS BUFFETT DOUBLING DOWN ON JAPANESE STOCKS?

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Warren Buffett made a splash in Japanese markets in August 2020 with the announcement of a \$6 billion investment in Japan's five largest trading houses.

We <u>highlighted the rationale</u> for the prolific value investor to take stakes in these companies on our blog at the time.

In the year-and-a-half since, foreign investor interest in Japan has been tepid, and the $\underline{S\&P\ 500}$ has continued to outperform the \underline{TOPIX} .

Buffett is known to have said, "be fearful when others are greedy, and greedy when others are fearful." If the lack of foreign investor flows into Japan reflects investors' collective market fear, Buffett is reflecting his greediness by reports indicating he may be doubling down on his Japanese equity purchases.

Berkshire Hathaway filed for a planned issuance of yen debt on January 5, with an amount unspecified. Some market participants view this filing as an indication Buffett may be boosting Berkshire's stakes in the Japanese trading houses of Itochu, Marubeni, Mitsui, Mitsubishi and Sumitomo.

Hedging Currency Risk

In our post following Buffett's initial investment in the five Japanese trading houses, our Global CIO, Jeremy Schwartz, wrote:

Buffett engaged in a very interesting yen-denominated bond issuance [in 2019]—raising ¥430 billion of yen-denominated bonds (over \$4 billion). If the yen declines in value, his debt will decline in U.S. dollar terms, offsetting any losses that come from being inherently long the yen when buying these stocks. This allows Buffett to isolate the true 'equity opportunity' without having to navigate a separate currency bet.

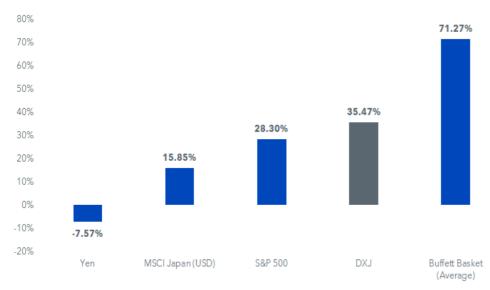
Jeremy highlighted how the <u>WisdomTree Japan Hedged Equity Fund (DXJ)</u> could be a vehicle for investors to allocate to the Japanese market while aiming to neutralize the fluctuation between the dollar and the yen-which was Buffett's goal in issuing yendenominated debt.

The decision to hedge FX risk was a prescient one for Buffett as the yen has depreciated over 7% versus the dollar since the announcement of the investment at the end of August 2020. This yen depreciation has been offset for investors in DXJ, which has outperformed the unhedged MSCI Japan Index by 19.62% and outpaced the S&P 500 by 717 basis points since August 28, 2020.

Berkshire's latest yen debt offering is an indication of a potentially similar currency-neutral investment in Japan that Berkshire will be (or has already started) making-possibly increasing stakes on Buffett's earlier investments, which are up 71% on average (over twice the 28% gain of the S&P 500).

Returns (8/28/20-1/24/22)





Sources: WisdomTree, Fact Set, MSCI. 8/28/20 represents the final trading day prior to the public announcement of Berkshire Hathaway's stakes in these companies. You cannot invest directly in an index. Past performance is not indicative of future returns. Buffett Basket: Average returns of Itochu, Marubeni, Mitsui, Mitsubishi and Sumitomo. Berkshire bought roughly 5% stakes in each company.

A Value Investor's Paradise

It should come as no surprise that Buffett would be finding Japan's equities an attractive buy. The MSCI Japan Index trades at 15 times forward earnings compared to 22 times for the S&P 500.

A more value-tilted Japan basket like <u>DXJ</u>-which screens for exporters and weights by dividends-has even more attractive <u>valuations</u> at 10 times forward earnings and a <u>dividen</u> <u>d yield</u> of 3.06%, a healthy premium to the 1.2% dividend yield on the S&P 500.

Name	Dividend Yield	Shareholder Yield	Price-to-Earnings	Forward Price-to- Earnings	Return-on- Equity	Return-on-Assets
DXJ	3.06%	2.74%	9.83	10.20	10.83%	1.57%
MSCI Japan	2.08%	2.08%	14.60	14.89	9.68%	1.41%
Buffett's Basket	3.72%	4.35%	7.75	6.06	13.59%	4.18%
Sumitomo Corporation	4.70%	4.70%	10.83	5.69	7.12%	2.28%
Marubeni Corporation	4.24%	4.24%	5.85	5.32	19.32%	4.63%
Mitsui & Co.,Ltd	3.30%	6.27%	6.71	6.04	14.19%	5.19%
Mitsubishi Corporation	3.78%	3.78%	9.18	6.62	10.04%	3.02%
Itochu Corporation	2.59%	2.74%	8.05	6.89	17.26%	5.78%
S&P 500	1.24%	2.58%	26.05	22.00	18.16%	3.96%

Sources: WisdomTree, FactSet, MSCI, S&R; 12/31/21. Buffett's Basket represents a simple average of the valuations/characteristics of the companies. You cannot invest directly in an index. Performance is historical and does not guarantee future results. Current performance may be lower or higher than quoted. Investment returns and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. WisdomTree shares are bought and sold at market price inot NAV) and are not individually redeemed from the Fund. Total returns are calculated using the daily 4:00 p.m. EST net asset value (NAV). Market price returns reflect the midpoint of the bid/ask spread as of the close of trading on the exchange where Fund shares are listed. Market price returns do not represent the returns you would receive if you traded shares at other times.

For the most recent standardized performance, 30-day SEC yield, and month-end performance click here.

For definitions of terms in the chart above, please visit the glossary.

Conclusion

For investors looking to follow Buffett's lead with a value-sensitive basket that neutralizes currency risk, we would suggest an allocation to <u>DXJ</u>.

To learn more about our Japan 2022 outlook, please find a link to our recently posted outlook presentation and market insight.



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+ WisdomTree Japan Hedged Equity Fund

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DEFINITIONS

<u>S&P 500 Index</u>: Market capitalization-weighted benchmark of 500 stocks selected by the Standard and Poor's Index Committee designed to represent the performance of the leading industries in the United States economy.

Tokyo Stock Price Index (TOPIX): A free float-adjusted market capitalization-weighted index that is calculated based on all the domestic common stocks listed on the Tokyo Stock Exchange First Section.

<u>Hedge</u>: Making an investment to reduce the risk of adverse price movements in an asset. Normally, a hedge consists of taking an offsetting position in a related security, such as a futures contract.

Foreign Exchange (FOREX, FX): The exchange of one currency for another, or the conversion of one currency into another currency.

MSCI Japan Index : A market cap-weighted subset of the MSCI EAFE Index that measures the performance of the Japanese equity market.

Basis point : 1/100th of 1 percent.

<u>Valuation</u>: Refers to metrics that relate financial statistics for equities to their price levels to determine if certain attributes, such as earnings or dividends, are cheap or expensive.

<u>Dividend yields</u>: Refers to the trailing 12-month dividend yield. Dividends over the prior 12 months are added together and divided by the current share price. Higher values indicate more dividends are being generated per unit of share price.

