WISDOMTREE U.S. MULTIFACTOR STOCK SELECTION IS BACK

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When we launched the <u>WisdomTree U.S. Multifactor Fund (USMF)</u> on June 29, 2017, it was difficult for stock pickers to add <u>value</u>. From that point until January 26 of this year, some of the largest names in the <u>S&P 500 Index</u>, such as Microsoft, Amazon and Netflix, were decimating broader averages with respective returns of 39%, 44% and 83%, making a simple <u>market cap-weighted</u> approach hard to beat.

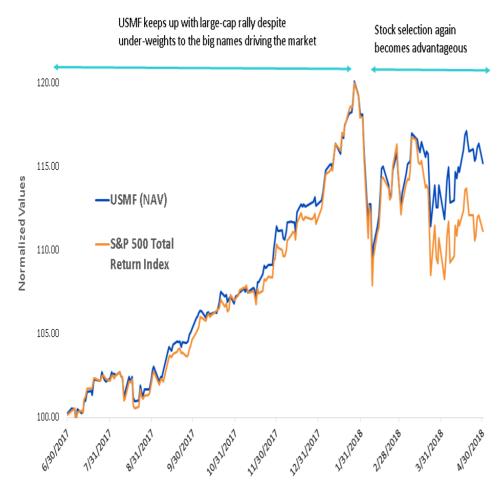
For example, the passive WisdomTree U.S. Multifactor Fund, which selects 200 stocks based on exposure to value, <u>quality</u>, <u>momentum</u> and low <u>correlation</u>, had 0% exposure to all three of the above-mentioned market generals during this <u>large-cap</u> <u>bull-run</u> period. (For current holdings of USMF, click <u>here</u>.

Despite this strong headwind, the chart below shows how, since inception until the end of the unrestricted bull run, USMF kept pace with the S&P 500. Then, from January 26 to April 30 (the time of this writing), volatility re-entered the market, allowing USMF's methodology to kick it into the next gear. Over this volatile period, USMF added more than 300 basis points (bps) of excess total return versus the S&P 500.

For standardized performance of USMF, click here.

USMF vs. S&P 500 Total Return, 6/29/17-4/30/18





Sources: WisdomTree, FactSet, Bloomberg. Period shown from USMF inception on 6/29/17 through 4/30/18. Performance is historical and does not guarantee future results. Current performance may be lower or higher than quoted. Investment returns and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Performance data for the most recent month-end is available at wisdomtree.com.. You cannot invest directly in an index.

USMF's Key to Success: Intelligent Active Share

Active share measures how "alike" a strategy is to its benchmark based on the stocks selected and the weights assigned to them. Thus, 0% active share means stocks and weights are identical, while 100% active share means there is nothing in common between a strategy and its benchmark.

It was USMF's high active share and effective stock selection that not only allowed it to keep pace with the S&P 500 as it rose, but also outperform when it turned.



85% Active Share as of 4/30/2018 S&P 500 15% USMF

Managing Valuation Risk and Improving on Quality (as of 4/30/2018)				
	Price to Earnings	Forward Price to Earnings	Return on Equity	Return on Assets
USMF	14.83	15.77	19.21	5.19
500	21.44	16.64	14.66	3.30

Sources: WisdomTree, FactSet, as of 4/30/18. Past performance is not indicative of future results. You cannot invest directly in an index.

For definitions of terms in the chart, please visit our glossary.

A fund with low active share would have inevitably followed the S&P 500 downward since January 26, just as it rose with the S&P 500 earlier. Lower active share would also limit the ability for important fundamentals to deviate meaningfully from the benchmark. As shown above, USMF's high active share allows <u>fundamentals</u> critical to managing <u>valuation risk</u> and improving on quality to diverge meaningfully from the S&P 500. This difference in behavior is what makes USMF different.

WisdomTree believes that, at its core, factor investing is meant to aggressively seek alpha, but only in a well-informed manner. That is why we conducted years of research and use four academically vetted factors. It's why we weight not only by half of a stock's multifactor exposure, but also by half its inverse volatility. That is also why our approach is sector neutral to the market, allowing our factor-based stock selection to function on its own merit, without the benefit or harm of large sector bets versus the market.

Conclusion

To be clear, higher active share certainly comes with risks. It can result in higher <u>tracking error</u> and underperformance versus a benchmark, which may be hard for short-term investors to stomach. But it's also important to remember that, without active share and tracking error, excess return is impossible. The question then becomes, how much active risk do you want and how do you want to access it? In this regard, we think a sophisticated and passive multifactor approach at 28 bps can make a great deal of sense.

Important Risks Related to this Article

There are risks associated with investing, including possible loss of principal. Investing in a Fund exposed to particular sectors increases vulnerability to any single economic, political or regulatory development. This may result in greater share price volatility. Due to the investment strategy of the Fund, it may make higher capital gain distributions than other ETFs. Please read the Fund's prospectus for specific details regarding the Fund's risk profile.

For standardized performance and the most recent month-end performance click here NOTE,



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DEFINITIONS

<u>Value</u>: Characterized by lower price levels relative to fundamentals, such as earnings or dividends. Prices are lower because investors are less certain of the performance of these fundamentals in the future. This term is also related to the Value Factor, which associates these stock characteristics with excess returns vs the market over tim.

<u>S&P 500 Index</u>: Market capitalization-weighted benchmark of 500 stocks selected by the Standard and Poor's Index Committee designed to represent the performance of the leading industries in the United States economy.

<u>Market capitalization-weighting</u>: Market cap = share prices x number of shares outstanding. Firms with the highest values receive the highest weights in approaches designed to weight firms by market <math>cap.

<u>Quality</u>: Characterized by higher efficiency and profitability. Typical measures include earnings, return on equity, return on assets, operating profitability as well as others. This term is also related to the Quality Factor, which associates these stock characteristics with excess returns vs the market over tim.

<u>Momentum</u>: Characterized by assets with recent price increase trends over time. This term is also associated with the Momentum Factor which associates these stock characteristics with excess return vs the market over time.

<u>Correlation</u>: Statistical measure of how two sets of returns move in relation to each other. Correlation coefficients range from -1 to 1. A correlation of 1 means the two subjects of analysis move in lockstep with each other. A correlation of -1 means the two subjects of analysis have moved in exactly the opposite direction.

Large-Capitalization (Large-Cap): A term used by the investment community to refer to companies with a market capitalization value of more than \$10 billion. Large cap is an abbreviation of the term "large market capitalization". Market capitalization is calculated by multiplying the number of a company's shares outstanding by its stock price per share.

Volatility: A measure of the dispersion of actual returns around a particular average level. .

Basis point : 1/100th of 1 percent.

Fundamentals: Attributes related to a company's actual operations and production as opposed to changes in share price.

<u>Valuation risk</u>: The risk of buying or over-weighting a particular stock that has appreciated significantly in price relative to its dividends, earnings or any other fundamental metric.

Tracking Error: Can be discussed as both the standard deviation of excess return relative to a specific benchmark, or absolute excess return relative to a specific benchmark.

