THE WISDOMTREE Q4 ECONOMIC AND MARKET OUTLOOK IN 10 CHARTS OR LESS

Scott Welch - Chief Investment Officer, Model Portfolios 10/25/2021

"I just dropped in to see what condition my condition was in"
(By Kenny Rogers & The First Edition, 1967)

when reviewing the <u>current state of the global economy and investment markets</u>, we recommend focusing on market signals and weeding out market noise. We believe the five primary economic and market signals that provide perspective on where we go from here are <u>GDP</u> growth, earnings, <u>interest rates</u>, <u>inflation</u> and Central Bank policy.

GDP Growth

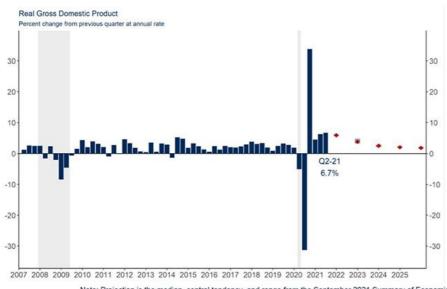
U.S. economic growth remains positive but seems to be slowing. Part of this is the inevitable decline from the hyper-growth levels of the spring and summer. Part of it is the lingering effects of the Delta variant of COVID-19 (which seems to be passing from the scene, thankfully). Part of it is ongoing supply chain disruptions, which are real and will not go away anytime soon. And part of it is the <u>fiscal</u> and <u>monetary policy</u> uncertainty in Washington, D.C. There is growing concern that the <u>Fed</u> is "behind the curve" with respect to inflation, which increasingly does not look to be "transitory."

All that said, we generally are optimistic on the economic outlook for Q4—we believe we may see a second "economic reopening" cycle begin to reappear as COVID-19 fades and legislative policies become clearer.



OF RICHMOND

Real Gross Domestic Product

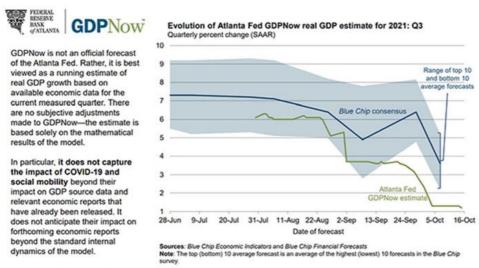


Note: Projection is the median, central tendency, and range from the September 2021 Summary of Economic FEDERAL RESERVE BANK Projections. Red dots indicate median projections. Projections of change in real gross domestic product (GDP) are from the fourth quarter of the previous year to the fourth quarter of the year indicated.

Source: Bureau of Economic Analysis via Haver Analytics & Federal Reserve Board Richmond • Baltimore • Charlotte

Source: The Richmond Federal Reserve Bank National Economic Indicators, October 2021.

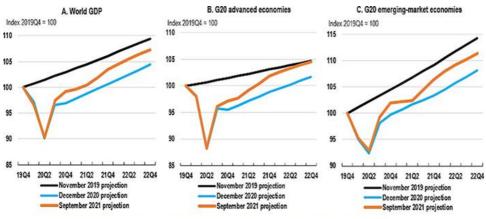
Perhaps more concerning to the markets in the short term is the Atlanta Fed's "GDPNow" indicator, which suggests an abrupt decline in Q3 GDP growth for the reasons described above. As a caveat, this "GDPNow" metric has not always been especially accurate-but the number is what it is. A Bloomberg consensus survey suggests a Q3 GDP level closer to 3%, while a Wall Street Journal survey indicates an anticipated Q4 growth rate of roughly 4.8%.



Source: The Atlanta Federal Reserve Bank, as of 10/15/21.

Economic growth outside the U.S. is expected to remain positive, especially in developing economies, despite the economic and governmental policy uncertainties that are mounting in China.





Source: The OECD (Organization for Economic Cooperation and Development) Economic Outlook Update, September 2021.

Translation: A potentially <u>volatile</u> but generally positive environment for "<u>risk</u> <u>-on</u>" assets, especially as COVID-19 vaccination rates increase in developing economies. But uncertainty has crept back into investors' minds.

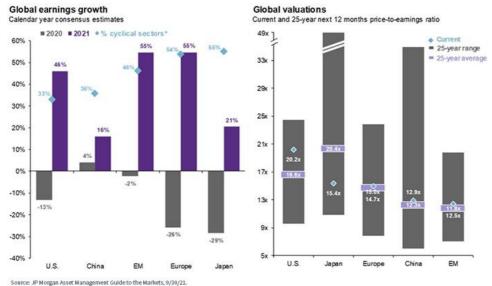
Earnings

The U.S. Q3 earnings season is just underway, and while expectations are for slower growth than in Q2, they are still expected to be strong-but investors will be watching closely



Source: Zacks Investment Research, as of 10/15/21.

Earnings growth outside the U.S. is also expected to be solid, especially in <u>"cyclical"</u> <u>sectors</u>, if, as we anticipate, we enjoy a second global "economic reopening" regime.



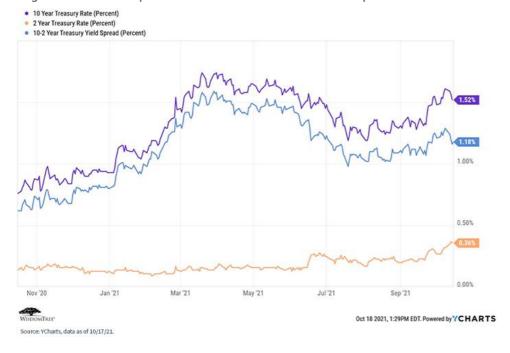
Translation: A continued positive environment for global risk assets. <u>Valuations</u> are stretched, but accommodative global central banks, a growing economy and decent earnings should help buoy global equity markets. We believe "<u>quality</u>" (i.e., companies with strong balance sheets, earnings and cash flows) may become



increasingly important as we sail into potentially volatile seas.

Interest Rates and Spreads

It's been quite the roller coaster for interest rates over the past 12 months. Our opinion is that they will continue to "grind higher" for the rest of the year, approaching 1.75% or perhaps even 2.00%. At the same time, <u>spreads</u> remain incredibly tight. This will put a headwind on total return potential for fixed income.



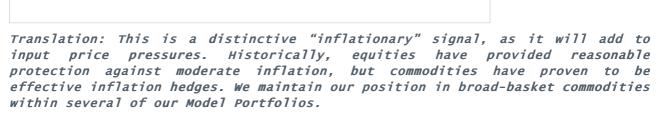
Translation: We maintain our positioning of being under-weight in duration and over-weight in credit relative to the <u>Barclays BarCap Aggregate Bond Index</u>, with a focus on quality security selection, especially in high yield. Corporate <u>balance sheets</u> are solid, so <u>coupons</u> should be relatively safe. We may see potential pockets of opportunity in <u>securitized</u> credit, interest rate-hedged bonds, <u>floating rate Treasuries</u> and EM bonds (both local currency and U.S. dollar-based). But now is not the time to be taking excessive risk in your fixed income portfolio.

Inflation

The consensus on inflation seems to be transitioning from a mindset of "transitory" to one of more "structural," especially with respect to wages. This IS the story of Q4 because inflation feeds on itself—the more consumers anticipate it, the worse it gets, as consumption is "pulled forward" ahead of assumed higher prices later on.

After stabilizing earlier in the year, <u>commodity</u> prices are accelerating again, especially oil and energy due to global supply shortages.





Central Bank Policy

The Fed may be "behind the curve" on inflation (or at least many folks believe it is), but there are clear signs that it recognizes the current inflationary trend may not be "transitory."

Translation: Inflation is the story of Q4. Supply chain disruptions will eventually work themselves out, though perhaps not until well into 2022. But all eyes are on the Fed's November meeting with respect to "tapering," and it is between the proverbial rock and a hard place-move to tame inflation and potentially put the brakes on economic expansion, or let inflation "run hot" and, potentially, out of control.

The "Known Unknowns"

While the market signals we follow point to generally positive economic and market conditions for the rest of 2021 (with inflation being the big caveat), conditions are always subject to exogenous events. The ones we can identify but not foresee the outcomes of we refer to as "known unknowns."

As we write this in mid-October, the known unknowns we can identify include:

- 1. The outcome of ongoing additional infrastructure/fiscal stimulus negotiations. The pendulum has swung back and forth on these issues over the past several months, with increased "infighting" in both parties. Our general opinion is that the federal government will always, eventually, vote to spend more money, so we believe something will pass, but what that looks like is still unclear.
- 2. Likewise with the impact of proposed increases to taxes and regulation in the U.S.



Few people believe taxes will not increase, but the devil is in the details. Rising energy costs as winter approaches are throwing somewhat of a wrench into the "green agenda," as politicians don't want to face unhappy voters next year in the face of higher energy costs.

- 3. The future direction of the relationships between the U.S. and China, Iran and Russia, which remain rocky. There remain high levels of bipartisan animosity, specifically toward China.
- 4. We believe (hope?) that we have turned the corner on COVID-19, but the residual effects (lockdowns, remote learning, mask mandates, vaccine mandates, etc.) remain politically divisive and economically sapping.

Summarv

When focusing on what we believe are the primary market signals, the "condition our condition is in" remains relatively healthy, and we maintain our position that 2021 will enjoy a generally positive economic and market environment. But the economy is showing signs of slowing, and inflation has—for the first time in almost a generation—once again moved to the "headlines" of economic news.

So, while we are cautiously optimistic in our outlook for the remainder of 2021, we think we may be in for increased volatility, and we continue to recommend focusing on a longer-term time horizon and the construction of "all-weather" portfolios, diversified at both the asset class and risk factor levels.

For a deeper graphic dive on these issues, please see our <u>Q4 Economic & Investments Char</u> t Book.

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DEFINITIONS

Gross domestic product (GDP): The sum total of all goods and services produced across an economy.

Interest rates: The rate at which interest is paid by a borrower for the use of money.

Inflation : Characterized by rising price levels.

Fiscal Policy: Government spending policies that influence macroeconomic conditions. These policies affect tax rates, interest rates and government spending, in an effort to control the economy.

<u>Monetary policy</u>: Actions of a central bank or other regulatory committee that determine the size and rate of growth of the money supply, which in turn affects interest rates.

Federal Reserve: The Federal Reserve System is the central banking system of the United States.

<u>Volatility</u>: A measure of the dispersion of actual returns around a particular average level. .

<u>Risk-on/risk-off</u>: refers to changes in investment activity in response to perceived risk. During periods when risk is perceived as low, investors tend to engage in higher-risk investments. When risk is perceived as high, investors tend to gravitate toward lower-risk investments.

Cyclical sectors: Consumer Discretionary, Energy, Industrials, Materials, Financials and Information Technology sectors.

<u>Valuation</u>: Refers to metrics that relate financial statistics for equities to their price levels to determine if certain attributes, such as earnings or dividends, are cheap or expensive.

Quality: Characterized by higher efficiency and profitability. Typical measures include earnings, return on equity, return on assets, operating profitability as well as others. This term is also related to the Quality Factor, which associates these stock characteristics with excess returns vs the market over tim.

Spread: Typically refers to a difference between a measure of yield for one asset class and a measure of yield for either a different subset of that asset class or a different asset class entirely.

Balance sheet: refers to the cash and cash equivalents part of the Current Assets on a firms balance sheet and cash available for purchasing new position.

<u>Coupon</u>: The annual interest rate stated on a bond when it's issued. The coupon is typically paid semiannually. This is also referred to as the "coupon rate" or "coupon percent rate.&rdquo.

Securitized: a debt security whose value is backed by an asset or pool of assets such as a mortgage.

Commodity: A raw material or primary agricultural product that can be bought and sold.



<u>Tapering</u>: A shift in monetary policy by which the Federal Reserve would begin decreasing the amount of bonds it purchases.

